

Driving out costs, improving readiness and enhancing mission effectiveness

Accelerated TVO approach aligned to deliver the 'Art of the Possible' and improve availability of sustainment – lifecycle management of aircraft

We provide a unique 100% guarantee of engagement fees based on annualized savings*

At Maine Pointe we accelerate measurable improvement across the buy-make-move-fulfill supply chain to deliver the greatest value to government and citizens at the lowest cost to the military through Total Value Optimization™ (TVO).

Increasing demand for greater asset availability, cost efficiency and maintenance effectiveness are some of the key challenges facing the US Air Force and global Department of Defense. To maintain a highly effective mission-ready military capability, senior personnel need to drive improvement and optimization efforts across their maintenance and supply chains, fast.

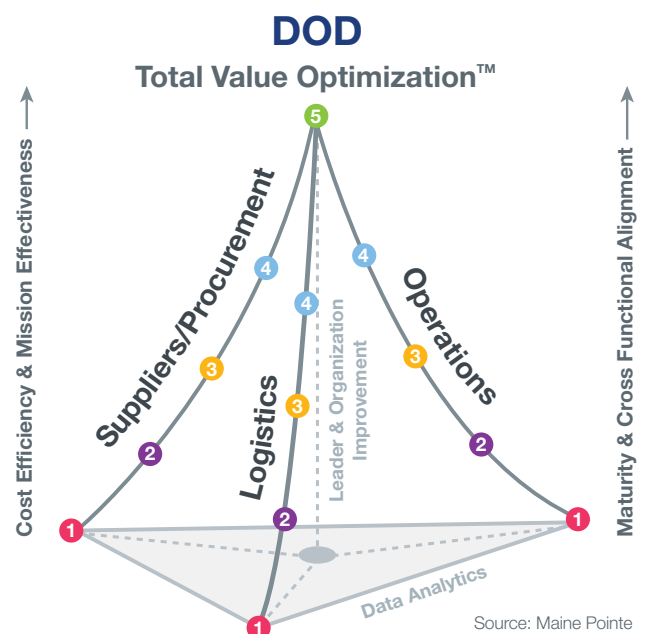
Helping the DOD support the warfighter and increase capacity

Maine Pointe is involved in a number of initiatives to help the DOD support the warfighter. These include:

- Increasing availability of DOD assets at an ever-increasing reliability rate
- Reducing overall spend, enabling future allocation of funds to programs that enhance equipment readiness
- Improving supplier performance for multiple military branches
- Accelerating initiatives to utilize less tactical and support assets to support the full mission
- Transferring proven methodologies from commercial markets to the DOD environment to improve overall quality and cost

Endorsed by Global Supply Chain Institute, University of Tennessee

"Maine Pointe's TVO approach is the best approach we have seen to achieve integrated supply chain excellence in logistics, operations and procurement" J. Paul Dittmann, Ph.D. Global Supply





What we do

Maine Pointe's highly experienced supply chain experts help drive:

- Supply chain optimization
- Achievement of the 'Art of the Possible' in challenging, siloed supply chain and operational environments
- Better readiness rate, quality and cost reduction by optimizing maintenance, repair and overhaul (MRO)
- Improved availability of cash to spend on repair and acquisitions (procurement)
- Reduced overall repair and overhaul (flow days) time through improved throughput and team productivity (increasing capacity)
- Efficient and effective logistics methods and reduction in time of transit to ensure arrival in proper condition for use by repair and operations teams and overhaul teams (MRO)
- Improved procurement methods to reduce overall cycle time, cost and supplier performance
- Increase corporate equity

Why Maine Pointe?

Because of our:

- Pragmatic Total Value Optimization™ approach, which helps break through functional silos to achieve the 'Art of the Possible'
- Proven ability to accelerate improvements in both costs, quality and cash across the DOD value chain around the world
- Unique guarantee which mitigates the risk of the investment required to capture the value*

***We provide a unique 100% guarantee of engagement fees based on annualized savings. Subject to the findings in our analysis, there may be circumstances when we will adjust this guarantee.**

Our measurable results

We helped a leading a major DOD manufacturer and provider of battery technology integrate procurement and operations processes and improve productivity by 31%. [Read more.](#)

Achieving the 'Art of the Possible' in challenging, siloed supply chain and operational environments

Our results-driven TVO approach is pragmatic, measurable and focused on achieving strategic value, fast.

Our hands-on implementation experts work with senior military personnel and their teams to rapidly move up the Total Value Optimization (TVO) Pyramid™.

Our SMEs, who on average have more than 25 years working experience, use our proven TVO methodology that is fully aligned with the 'Art of the Possible':

- Accelerated measurable approach
- Leadership & organization (collaboration enhancement)
- Goal driven with measurable results (Vision focused)
- Standard work
- Visual displays
- Accurate predictable dashboards
- Cost reduction
- Gap analysis
- Constraint resolution
- ANDONs
- Root Cause ID and resolution
- 6S



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