



SunSystems 6.3 for Hotels

Agenda

1. TRG Introduction
2. Infor Introduction
3. Hotel Requirements
4. Why SunSystems ?
5. Implementation Methodology
6. Questions & Answers

1. TRG INTRODUCTION

“

We **help** your
business to **shine**

”

21+

Years of
Success

470+

Years of
Experience

1000+

Happy
Clients

7

Locations



Our Solutions



Financial Management



ERP



d/EPM



Retail Management

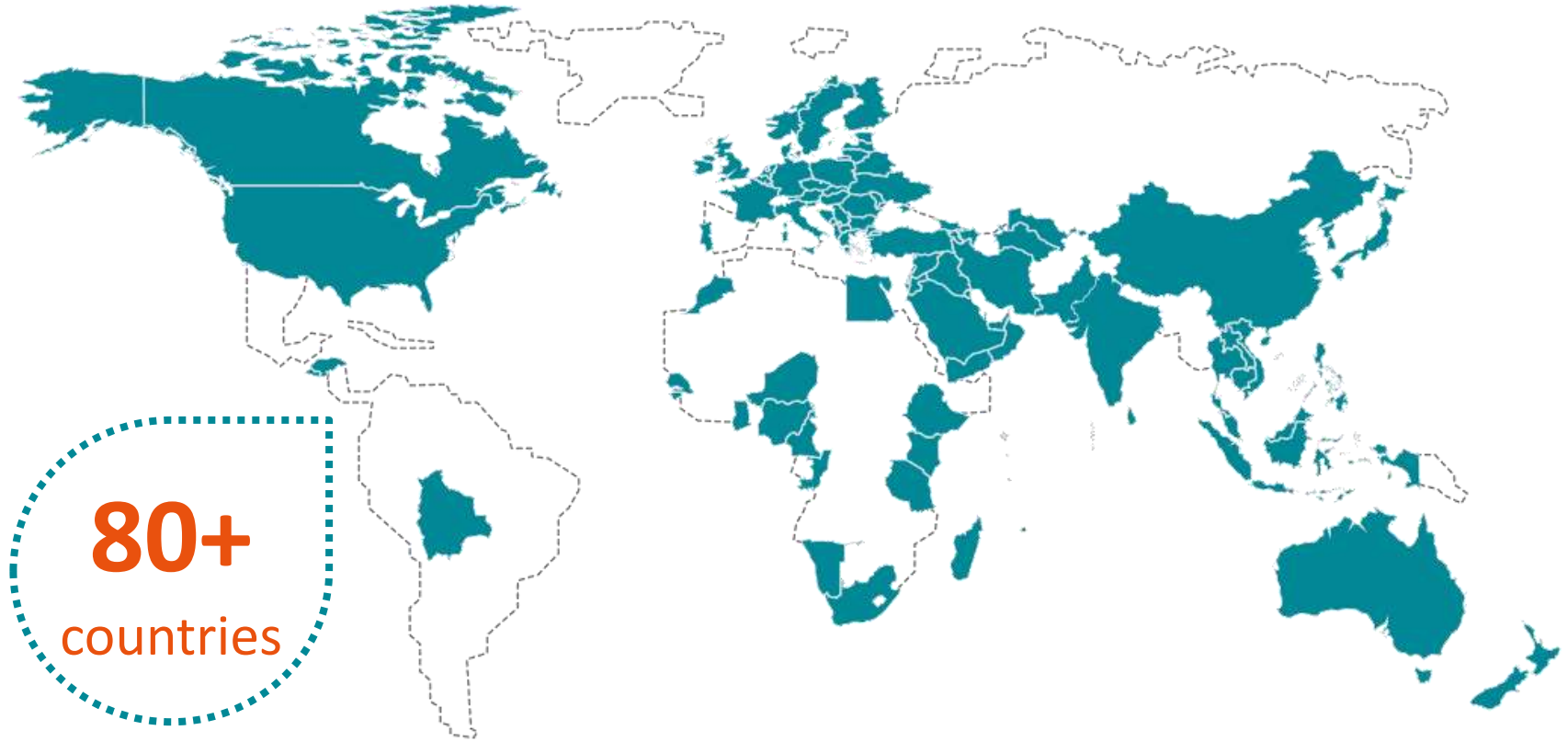


Hospitality



Professional Service
Management

Our Customers



Our Hospitality Clients



What makes us different?



**Great
People**



**Great
Solutions**



**Great
Support**



**Continuous
Improvement**

Our Beliefs about You



Your Systems



Your Core Business



Our Support

2. INFOR INTRODUCTION

infor



**Top 3 Business
Software Leaders**



**73,000
Customers**



**200+ Countries
and Territories**

trg^{*}

infor

**Gold
Channel Partner**

3. HOTEL REQUIREMENTS



Coding Structure



Report



Integration



Compliance



Flexibility

Coding Structure



Chart of Account



Department



Segmentation



Meal Period



Event

Report



Daily Revenue



KPI



Flash Report

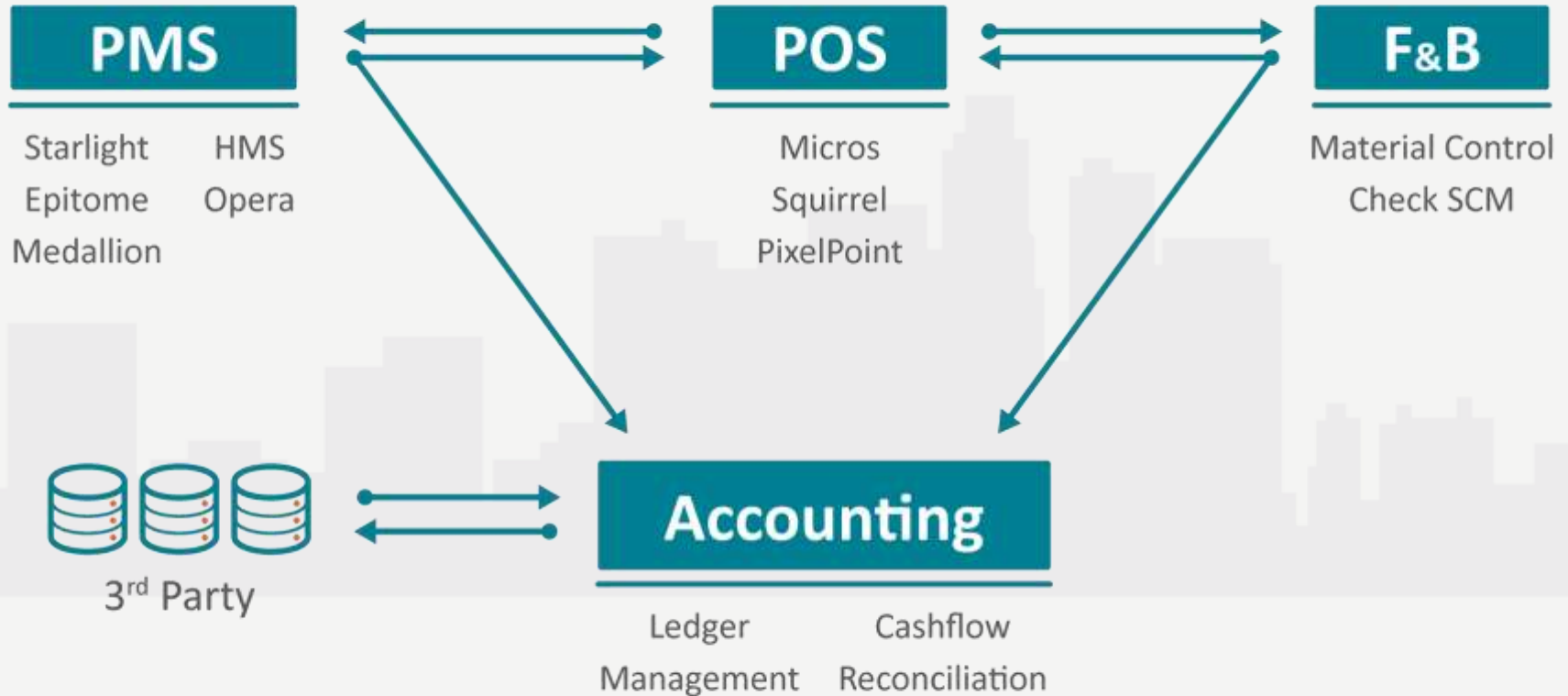


Management
Report



Statutory Report

Integration



Compliance

Security



SOX / Segregation of
Duty

Industry



USALI 11

Accounting
Standard



VAS, IAS, IFRS,
US-GAAP

Hotel



Error Prevention

Flexibility



Multi-Language



Multi-Currency



Multi-book



Customisation



Scalability



Mobility

4. WHY SUNSYSTEMS ?

Coding Structure



Chart of Account



Department



Segmentation



Meal Period



Event

Find Account

	Account Code	Lookup Code	Short Heading	Description	Account Type	Balance Type	Status
▶	111101	1111-711010	CASH	Cash on hand - VND	Balance Sheet	Balance Forward	Open
	111102	1111-711020	CASH	Cash Sales - VND	Balance Sheet	Balance Forward	Open
	111103	1111-712110	CASH	Cash float FO - VND	Balance Sheet	Balance Forward	Open
	111104	1111-712120	CASH	Cash float F&B - VND	Balance Sheet	Balance Forward	Open
	111105	1111-712130	CASH	Cash float Drivers - VND	Balance Sheet	Balance Forward	Open
	111106	1111-712140	CASH	Cash float Shop - VND	Balance Sheet	Balance Forward	Open
	111107	1111-712150	CASH	Cash float Spa - VND	Balance Sheet	Balance Forward	Open
	111201	1112-713000	CASH	Cash on hand - USD	Balance Sheet	Balance Forward	Open
	111202	1112-713010	CASH	Cash Sales - USD	Balance Sheet	Balance Forward	Open
	111203	1112-714110	CASH	Cash float FO - USD	Balance Sheet	Balance Forward	Open
	111204	1112-714120	CASH	Cash float F&B - USD	Balance Sheet	Balance Forward	Open
	111205	1112-714130	CASH	Cash float Drivers - USD	Balance Sheet	Balance Forward	Open
	111206	1112-714140	CASH	Cash float Shop - USD	Balance Sheet	Balance Forward	Open
	111207	1112-714150	CASH	Cash float Spa - USD	Balance Sheet	Balance Forward	Open
	112101	1121-715110	CASH	Cash in bank - VCB VND	Balance Sheet	Balance Forward	Open
	112102	1121-715120	CASH	Cash in bank - indovinabank VND	Balance Sheet	Balance Forward	Open
	112201	1122-715210	CASH	Cash in bank - VCB USD	Balance Sheet	Balance Forward	Open
	112202	1122-715220	CASH	Cash in bank - indovinabank USD	Balance Sheet	Balance Forward	Open
	113101	1131-716110	BRDG	Cash in transit - System - VND	Balance Sheet	Balance Forward	Open
	113102	1131-716120	BRDG	Cash in transit - OTHER - VND	Balance Sheet	Balance Forward	Open
	131101	1311-731100	AC RECEIV	AR Guest Ledger	Balance Sheet	Balance Forward	Open
	131102	1311-731200	AC RECEIV	AR City Ledger	Balance Sheet	Balance Forward	Open
	131103	1311-731300	AC RECEIV	Deposit Ledger	Balance Sheet	Balance Forward	Open
	131104	1311-731500	AC RECEIV	AR Employee Ledger	Balance Sheet	Balance Forward	Open
	131105	1311-731600	AC RECEIV	AR Others	Balance Sheet	Balance Forward	Open
	131201	1312-731400	AC RECEIV	AR Credit Card System	Balance Sheet	Balance Forward	Open
	131202	1312-731410	AC RECEIV	AR Credit Card VISA	Balance Sheet	Balance Forward	Open

OK

Cancel

Clear Screen

Coding Structure: Pre-defined Analysis Code

Journal Type CASH/BANK RECEIVED

Line Details Analysis

Department	<input type="text" value="1001"/>	...	Front Office
Segmentation	<input type="text" value="29"/>	...	BAR
Meal Period	<input type="text" value="1"/>	...	Breakfast
Event	<input type="text" value="02"/>	...	New Year Party
Ledger Analysis 5	<input type="text"/>		
Tax Rate	<input type="text"/>		
Ledger Analysis 7	<input type="text"/>		
Ledger Analysis 8	<input type="text"/>		
Clients	<input type="text"/>		
VAS Cash Flow	<input type="text"/>		

OK

Cancel

Post

Hold

New Line

New Reference

New Journal Type

Exit

Report



Daily Revenue



KPI



Flash Report

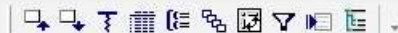


Management
Report



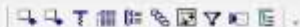
Statutory Report

Daily Revenue Report		Today		Month to date					
		Actual	Actual	Budget	Variance	%	Last Year	Variance	%
Thursday 16/7/2015									
Room	Room Revenue	8,241	131,856	145,042	(13,186)	-9.09%	120,678	11,178	0.09
	Other Room Revenue	982	15,712	18,855	(3,142)	-16.67%	12,398	3,314	0.27
	Apartment Revenue	146	2,338	2,221	117	5.26%	245	2,093	8.54
	Total	9,369	149,906	166,117	(16,211)	-9.76%	133,321	5,407	0.04
Restaurant	Food	994	15,898	17,487	(1,590)	-9.09%	13,673	2,225	0.16
	Beverage	486	7,781	8,948	(1,167)	-13.04%	9,831	(2050.01)	(0.21)
	Other	0	0	0	0	0.00%	0	0.00	0.00
	Total	1,480	23,679	26,436	(2,757)	-10.43%	23,504	175	0.01
Other	Telephone	123	1,968	2,362	(394)	-16.67%	87	1,881	21.62
Department	Guest Laundry	25	401	421	(20)	-4.76%	56	345	6.16
Operating	Sports & Recreation	20	314	346	(31)	-9.09%	45	269	5.98
Department	Spa	190	3,040	2,736	304	11.11%	120	2,920	24.33
	Transportation	50	800	880	(80)	-9.09%	83	717	8.64
	Total	408	6,523	6,744	(221)	-3.28%	391	6,132	15.68
Other	Shop Rental	62	985	1,083	(98)	-9.09%	78	907	11.63
Income	Business Center	33	529	582	(53)	-9.09%	35	494	14.11
	Other Income	0	0	0	0	0.00%	0	0	0.00%
	Total	95	1,514	1,665	(151)	-9.09%	113	1,401	12.40
Hotel Total Revenue		11,351	181,622	200,962	(19,340)	-9.62%	157,329	13,115	0.08
Daily Revenue	Room Revenue	Occupancy - Average Daily Room		F&B	Other				



Worksheet

	A	B	C	D	E	F	G	H	I	J	K	L
3												
4		THIS PERIOD			MONTH TO DATE			YEAR TO DATE			Notes	
5												
6	Actual	Forecast	Last Year	2015/012			Actual	Forecast	Last Year			
7												
8					ROOMS							
10	216	112	204		Number of Rooms in Hotel			829	588	204		
11	51	33	25		Permanent House Use			188	198	25		
12	42	11	73		Paid Rooms Occupied			970	66	73		
13	18	19	10		Complementary Rooms			92	169	10		
14	61	17	31		Temporary House Use Rooms			214	102	31		
15	61	17	31		Total Rooms in Use			214	102	31		
16	55	138	117		Rooms Vacant			251	192	117		
17	49	16	31		Rooms Out of Order			176	96	31		
18	165	171	179		Total Rooms Available			641	390	179		
19	180	68	31		Guests/Sleepers			331	153	31		
20												
21	25	6	41		Paid Occupancy %			151	17	41		
22												
23	9,014,765	9,015,950	9,014,765,000		Rooms Revenue \$			76,936,893	74,126,840	9,014,765,000		
24	214,637	819,632	123,489,932		Average Room Rate \$			79,316	1,123,134	123,489,932		
25												
26												
27					FOOD & BEVERAGE							
28												
29	KPI Flash	KPI Uniform - Operating Ratios			KPI F&B Statistic			KPI Room Statistic			...	+



Worksheet

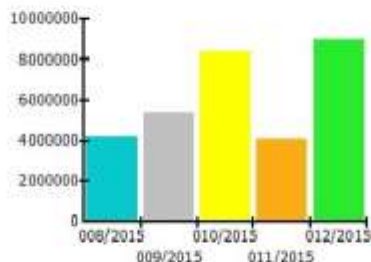
SALES-TRG_TEST

- Sales-Category & Period
- Total Sales by Category

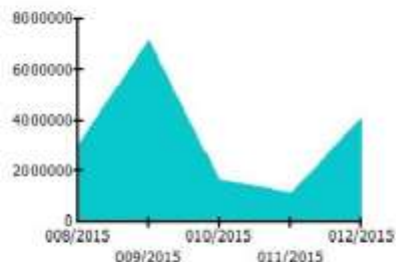
Sales-Category & Period

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1			001/2015	002/2015	003/2015	004/2015	005/2015	006/2015	007/2015	008/2015	009/2015	010/2015	011/2015	012/2015	Total
2	Rooms	Actual	4,014,670	5,477,907	3,867,098	6,767,898	9,577,987	10,047,987	5,246,400	4,053,328	5,677,987	8,278,832	4,053,328	9,014,765	76,075,487
3	Rooms	Budget	4,055,580	5,510,400	6,516,700	6,724,000	9,587,300	10,062,650	606,860	4,193,300	5,368,100	8,376,090	4,116,090	9,015,950	74,126,840
4	Food Sales	Actual	1,207,143	3,071,430	8,061,430	1,406,143	2,047,143	2,007,143	1,985,418	2,993,225	7,143,000	1,837,820	1,129,932	4,061,430	36,751,349
5	Food Sales	Budget	1,216,134	3,280,335	3,443,400	1,457,604	2,045,616	2,034,685	86,000	2,989,000	7,150,808	1,656,090	1,125,318	4,071,230	38,561,314
6	Beverage Sales	Actual	17,135,670	2,267,685	8,806,143	1,406,143	2,806,143	2,006,143	2,105,233	5,955,000	9,061,430	16,061,430	15,955,000	8,861,430	88,767,450
7	Beverage Sales	Budget	17,508,279	2,230,680	2,337,720	1,680,832	2,015,780	2,010,240	2,010,240	2,052,376	9,527,588	15,862,088	15,999,000	6,817,085	79,851,918
8	Telecommunications	Actual	4,899,000	4,323,000	10,143,000	7,143,000	7,443,000	9,435,000	11,106,560	13,803,000	8,565,025	4,061,430	6,890,000	6,999,143	94,711,158
9	Telecommunications	Budget	4,996,000	4,444,000	10,812,000	7,532,000	7,518,000	9,988,000	11,164,000	13,836,093	40,657,000	4,132,220	1,700	7,084,000	122,145,013
10	Minor Operating Depts	Actual	22,800,400	12,538,000	18,538,000	25,538,000	35,538,000	34,987,000	3,453,437	757,000	14,071,430	25,538,000	7,570,800	8,855,435	205,384,702
11	Minor Operation Depts	Budget	22,832,500	12,762,500	16,478,000	25,195,000	35,707,500	34,807,500	3,427,500	760,000	14,000,000	24,952,500	760,000	14,200,000	205,763,000

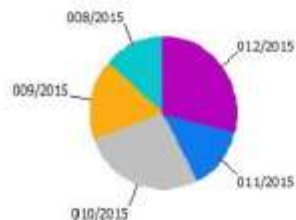
Rooms Revenue



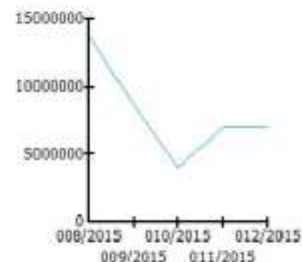
Food Outlets revenue



Beverage Outlets Revenue



Telecommunications Revenue



P&L Report			CURRENT MONTH					YEAR TO DATE								
1 January to 31 January 2014			USD					USD								
Items			Actual	Budget	Variance	Last Year	Variance	Actual	Budget	Variance	Last Year	Variance				
ROOMS																
Revenue			735,000.00	950,000.00	215,000.00	23%	816,000.00	81,000.00	10%	735,000.00	950,000.00	215,000.00	23%	816,000.00	81,000.00	10%
Allowances			-	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll and Related Expenses			184,275.00	98,958.33	85,316.67	86%	91,800.00	92,475.00	101%	184,275.00	98,958.33	85,316.67	86%	91,800.00	92,475.00	101%
Other Expenses			99,225.00	98,958.33	266.67	0%	91,800.00	7,425.00	8%	99,225.00	98,958.33	266.67	0%	91,800.00	7,425.00	8%
ROOMS GROSS PROFIT			451,500.00	752,083.34	300,583.34	40%	632,400.00	180,900.00	29%	451,500.00	752,083.34	300,583.34	40%	632,400.00	180,900.00	29%
FOOD																
Revenue			555,659.73	570,000.00	14,340.27	3%	595,000.00	39,340.27	7%	555,659.73	570,000.00	14,340.27	3%	595,000.00	39,340.27	7%
Allowances			-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cost of Sales			445,283.96	256,500.00	188,783.96	74%	294,525.03	150,758.93	51%	445,283.96	256,500.00	188,783.96	74%	294,525.03	150,758.93	51%
Payroll and Related Expenses			66,326.39	65,312.54	1,013.85	2%	61,359.38	4,967.01	8%	66,326.39	65,312.54	1,013.85	2%	61,359.38	4,967.01	8%
Other Expenses			44,217.70	65,312.53	21,094.83	32%	61,359.31	17,141.61	28%	44,217.70	65,312.53	21,094.83	32%	61,359.31	17,141.61	28%
FOOD GROSS PROFIT			168.32	182,874.93	183,043.25	100%	177,756.28	177,924.60	100%	168.32	182,874.93	183,043.25	100%	177,756.28	177,924.60	100%
BEVERAGE																
Revenue			283,500.08	285,000.00	1,499.92	1%	204,000.00	79,500.08	39%	283,500.08	285,000.00	1,499.92	1%	204,000.00	79,500.08	39%
Allowances			-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cost of Sales			142,884.36	84,645.00	58,239.36	69%	69,768.00	73,116.36	105%	142,884.36	84,645.00	58,239.36	69%	69,768.00	73,116.36	105%
Payroll and Related Expenses			30,597.00	39,781.22	9,184.22	23%	25,296.00	5,301.00	21%	30,597.00	39,781.22	9,184.22	23%	25,296.00	5,301.00	21%
Other Expenses			30,596.96	39,781.30	9,184.34	23%	25,296.06	5,300.90	21%	30,596.96	39,781.30	9,184.34	23%	25,296.06	5,300.90	21%
BEVERAGE GROSS PROFIT			79,421.76	120,792.48	41,370.72	34%	83,639.94	4,218.18	5%	79,421.76	120,792.48	41,370.72	34%	83,639.94	4,218.18	5%
TELECOMMUNICATIONS																
Revenue			126,000.00	95,000.00	31,000.00	33%	85,000.00	41,000.00	48%	126,000.00	95,000.00	31,000.00	33%	85,000.00	41,000.00	48%
Allowances			-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cost of Sales			24,948.00	17,100.00	7,848.00	46%	14,535.00	10,413.00	72%	24,948.00	17,100.00	7,848.00	46%	14,535.00	10,413.00	72%
Payroll and Related Expenses			29,452.50	19,791.67	9,660.83	49%	21,250.00	8,202.50	39%	29,452.50	19,791.67	9,660.83	49%	21,250.00	8,202.50	39%
Other Expenses			24,097.51	19,791.67	4,305.84	22%	21,250.00	2,847.51	13%	24,097.51	19,791.67	4,305.84	22%	21,250.00	2,847.51	13%
TELECOMMUNICATIONS GROSS PROFIT			47,501.99	38,316.66	9,185.33	24%	27,965.00	19,536.99	70%	47,501.99	38,316.66	9,185.33	24%	27,965.00	19,536.99	70%
NET PROFIT			578,255.43	1,094,067.41	515,811.98	47%	921,761.22	343,505.79	37%	578,255.43	1,094,067.41	515,811.98	47%	921,761.22	343,505.79	37%
Suspense Acc			831,474.57	1,094,067.41	1,925,541.98	176%	921,761.22	1,753,235.79	190%	831,474.57	1,094,067.41	1,925,541.98	176%	921,761.22	1,753,235.79	190%
Checksum																
Revenue			1,700,159.81	1,900,000.00	199,840.19	11%	1,700,000.00	159.81	0%	1,700,159.81	1,900,000.00	199,840.19	11%	1,700,000.00	159.81	0%
Costs			613,116.32	358,245.00	254,871.32	71%	378,828.03	234,288.29	62%	613,116.32	358,245.00	254,871.32	71%	378,828.03	234,288.29	62%
Payroll			310,650.89	223,843.76	86,807.13	39%	199,705.38	110,945.51	56%	310,650.89	223,843.76	86,807.13	39%	199,705.38	110,945.51	56%
Expenses			109,232.80	134,306.32	25,073.52	19%	119,823.25	10,590.45	9%	109,232.80	134,306.32	25,073.52	19%	119,823.25	10,590.45	9%
Fixed Charges			88,904.37	89,537.51	633.14	1%	79,882.12	9,022.25	11%	88,904.37	89,537.51	633.14	1%	79,882.12	9,022.25	11%
Profit/Loss			578,255.43	1,094,067.41	515,811.98		921,761.22	343,505.79		578,255.43	1,094,067.41	515,811.98		921,761.22	343,505.79	
Summary P&L	Rooms	Food Outlets	Beverage Outlets		Telecommunications		Minor Operating Departments		Administration	Property Ops & Maintenance						

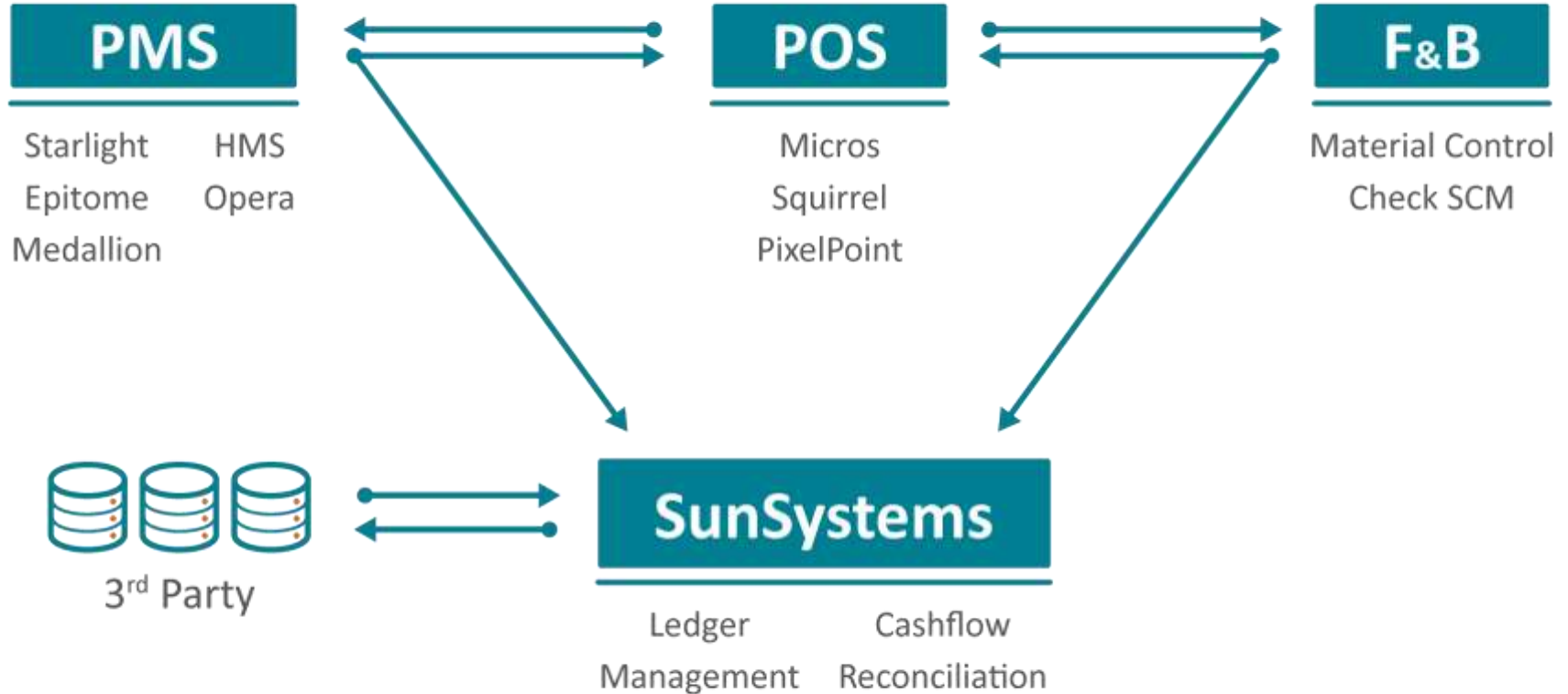
BẢNG CÂN ĐỐI SỐ PHÁT SINH

Kỳ kế toán : Từ tháng 07/2015 đến tháng 10/2015

Đơn vị tính VND

Số hiệu Tài khoản	Tên Tài khoản kế toán	Số dư đầu kỳ		Số phát sinh		Số dư cuối kỳ	
		Nợ	Có	Nợ	Có	Nợ	Có
A	B	1	2	3	4	5	6
111101	Tiền mặt - VND	-	-	5.000.000	20.000.000	-	15.000.000
131101	Phải thu khách đang ở	-	-	11.655.464	-	11.655.464	-
133101	Thuế GTGT đầu vào - Hàng hóa	-	-	9.000.000	3.000.000	6.000.000	-
152016	HTK - Gas	-	-	60.000.000	30.000.000	30.000.000	-
331101	Cty TNHH TM Tú Anh Thu	-	-	33.000.000	99.000.000	-	66.000.000
331105	Cty TNHH Hầm Rượu Châu Á - CN Đà Nẵng	-	-	20.000.000	5.000.000	15.000.000	-
333101	Thuế GTGT Đầu ra	-	-	-	3.941.352	-	3.941.352
511301	Doanh thu bán Phòng	-	-	8.276.832	39.279.344	-	31.002.512
511302	Doanh thu khác Phòng	-	-	-	1.966.886	-	1.966.886
511303	Doanh thu Thức ăn	-	-	4.834.397	9.174.858	-	4.340.461
511304	Doanh thu Thức uống	-	-	4.779.694	3.859.999	919.695	-
511306	Doanh thu F&B Khác	-	-	28.696.669	20.617	28.676.052	-
511309	Doanh thu Điện thoại Ngoại tỉnh	-	-	-	406.560	-	406.560
511310	Doanh thu Khác: Fax, Internet,...	-	-	-	414.594	-	414.594
511311	Doanh thu Giặt ủi	-	-	-	3.453.437	-	3.453.437
511312	Doanh thu Phòng	-	-	-	172.504	-	172.504

Integration



Compliance

Security



SOX / Segregation of
Duty

Industry



USALI 11

Accounting
Standard



VAS, IAS, IFRS,
US-GAAP

Hotel



Error Prevention

Security: SOX/ Segregation of Duty

File Edit View Settings Help

View Default

Users Groups

Group Name	Description
Configuration Administrators	Infor FMS SunSystems Configuration Administrators
SunSystems Administrators	Administrators of SunSystems User Accounts
SunSystems Business Alerts	SunSystems Business Alerts
SunSystems Connect	SunSystems Connect
Administrators	SunSystems Connect A
Designers	SunSystems Connect C
Power Users	SunSystems Connect F
Users	SunSystems Connect U
SunSystems Reporting	Members are permitted
SunSystems Data Access Mana...	Members have the right
SunSystems Reporting Administr...	Members can adminis
SunSystems Reporting Designers	Members have the right
SunSystems Reporting Publishers	Members can publish S
SunSystems Reporting Schedul...	Members can schedule
SunSystems Users	Infor FMS SunSystems
AP	Accounts Payable
AR	Accounts Receivable
CA	Chief Accountant
CO	Cost Controller
FC	Financial Controller
GC	General Cashier
IN	Income Auditor
IT	IT Manager
TRG	TRG

Members of 'AP':

User Name:
DLT

Edit Group

Group Name: AP

SunSystems Operator Group Action Permissions:

Business Unit Code	Business Unit Description
HOS	Hospitality (WVASC200)

Business Unit Code: HOS Business Unit Description: Hospitality (WVASC200)

Functions / Sub Functions:

- Payment Collection Run
- Payment Run
- Ledger Entry
- Account Allocation
- View Totals
- Multi-Part Split
- Online Allocation

Action Permissions Setup

Business Unit Code: HOS Business Unit Description: Hospitality (WVASC200)

Actions:

- Amend
- Amend Presets
- Delete
- Hold
- Post
- Reference Amend
- View Held Journals
- Balance Override
- Recall Provisional
- Post Provisional
- Online Allocation

Buttons: Add, OK, Cancel, Apply, Help

Export...

Import...

Archive Audit Data...

Audit Data Export Wizard...

Exit

Export Audit

View: Default

Description

Infor FMS SunSystems Configuration Administrators

Administrators of SunSystems User Accounts

SunSystems Business Alerts

SunSystems Connect

SunSystems Connect Administrators

SunSystems Connect Designers

SunSystems Connect Power Users

SunSystems Connect Users

Members are permitted to use SunSystems Reporting

Members have the right to access SunSystems Data Access Manager.

Members can administer SunSystems Reporting.

Members have the right to access SunSystems Report Designer.

Members can publish SunSystems Reports.

Members can schedule SunSystems Reports.

Infor FMS SunSystems Users

Accounts Payable

Accounts Receivable

Chief Accountant

Cost Controller

Financial Controller

General Cashier

Income Auditor

IT Manager

TRG

Members of 'AP':

User Name

DLT

Beverage Outlets Report 1 January to 31 January 2014	CURRENT MONTH							YEAR TO DATE							
	USD							USD							
	Items	Actual	Budget	Variance		Last Year	Variance		Actual	Budget	Variance		Last Year	Variance	
REVENUE															
Bar 1	170,100.00	114,000.00	56,100.00	49%	81,600.00	88,500.00	108%	170,100.00	114,000.00	56,100.00	49%	81,600.00	88,500.00	108%	
Bar 2	56,700.00	114,000.00	- 57,300.00	50%	81,600.00	24,900.00	31%	56,700.00	114,000.00	- 57,300.00	50%	81,600.00	24,900.00	31%	
Bar 3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Room Service	17,009.96	28,500.00	- 11,490.04	40%	20,400.00	3,390.04	17%	17,009.96	28,500.00	- 11,490.04	40%	20,400.00	3,390.04	17%	
Minibar	39,690.12	28,500.00	11,190.12	39%	20,400.00	19,290.12	95%	39,690.12	28,500.00	11,190.12	39%	20,400.00	19,290.12	95%	
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL REVENUE	283,500.08	285,000.00	- 1,499.92	1%	204,000.00	79,500.08	39%	283,500.08	285,000.00	- 1,499.92	1%	204,000.00	79,500.08	39%	
Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
NET REVENUE	283,500.08	285,000.00	- 1,499.92	1%	204,000.00	79,500.08	39%	283,500.08	285,000.00	- 1,499.92	1%	204,000.00	79,500.08	39%	
COST OF SALES															
Bar 1	51,483.60	33,858.00	17,625.60	52%	27,907.20	23,576.40	84%	51,483.60	33,858.00	17,625.60	52%	27,907.20	23,576.40	84%	
Bar 2	57,153.60	33,858.00	23,295.60	69%	27,907.20	29,246.40	105%	57,153.60	33,858.00	23,295.60	69%	27,907.20	29,246.40	105%	
Bar 3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Room Service	17,123.58	8,464.50	8,659.08	102%	6,976.80	10,146.78	145%	17,123.58	8,464.50	8,659.08	102%	6,976.80	10,146.78	145%	
Minibar	17,123.58	8,464.50	8,659.08	102%	6,976.80	10,146.78	145%	17,123.58	8,464.50	8,659.08	102%	6,976.80	10,146.78	145%	
TOTAL COST OF SALES	142,884.36	84,645.00	58,239.36	69%	69,768.00	73,116.36	105%	142,884.36	84,645.00	58,239.36	69%	69,768.00	73,116.36	105%	
GROSS PROFIT FOR DEPARTMENT	426,384.44	369,645.00	56,739.44	15%	273,768.00	152,616.44	56%	426,384.44	369,645.00	56,739.44	15%	273,768.00	152,616.44	56%	
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
GROSS PROFIT AND OTHER INCOME	426,384.44	369,645.00	56,739.44	15%	273,768.00	152,616.44	56%	426,384.44	369,645.00	56,739.44	15%	273,768.00	152,616.44	56%	
EXPENSES															
Payroll and Related Expenses	30,597.00	39,781.22	- 9,184.22	23%	25,296.00	5,301.00	21%	30,597.00	39,781.22	- 9,184.22	23%	25,296.00	5,301.00	21%	
Other Expenses	30,596.96	39,781.30	- 9,184.34	23%	25,296.06	5,300.90	21%	30,596.96	39,781.30	- 9,184.34	23%	25,296.06	5,300.90	21%	
TOTAL EXPENSES	61,193.96	79,562.52	- 18,368.56	23%	50,592.06	10,601.90	21%	61,193.96	79,562.52	- 18,368.56	23%	50,592.06	10,601.90	21%	
NET PROFIT FOR DEPARTMENT	487,578.40	449,207.52	38,370.88	9%	324,360.06	163,218.34	50%	487,578.40	449,207.52	38,370.88	9%	324,360.06	163,218.34	50%	

SỔ CHI TIẾT TÀI KHOẢN

Từ tháng 07/2015 đến tháng 10/2015

111101 - Tiền mặt - VND

VND

Ngày tháng ghi số	Chứng Từ		Diễn giải	TK đối ứng	Số phát sinh		Số dư		
	Số hiệu	Ngày tháng			Nợ	Có	Nợ	Có	
A	B	C	D	E	1	2	3	4	
Số dư đầu kỳ							-	-	
Điều chỉnh số dư đầu kỳ							-	-	
Số phát sinh trong kỳ									
02/07/2015	CP001	02/07/2015	TRẢ TIỀN CHO NHÀ CUNG CẤP	331105	-	5.000.000	-	5.000.000	
02/07/2015	TEST03	02/07/2015	TRẢ TIỀN CHO NHÀ CUNG CẤP	331105	-	5.000.000	-	10.000.000	
02/07/2015	TEST03	02/07/2015	TRẢ TIỀN CHO NHÀ CUNG CẤP	331105	5.000.000	-	-	5.000.000	
02/07/2015	TEST03	02/07/2015	TRẢ TIỀN CHO NHÀ CUNG CẤP	331105	-	5.000.000	-	10.000.000	
15/10/2015	CP001	15/10/2015	TRẢ TIỀN CHO NHÀ CUNG CẤP	331105	-	5.000.000	-	15.000.000	
Cộng số phát sinh trong kỳ						5.000.000	20.000.000		
Số dư cuối kỳ							-	15.000.000	

Sổ này có.....trang, đánh số từ trang số 01 đến trang.....

Ngày mở sổ:.....

Người lập
(Ký, họ tên)

Kế toán trưởng
(Ký, họ tên)

Ngày ... tháng ... năm
Giám đốc
(Ký, họ tên, đóng dấu)



Ledger Entry

Business Unit: Hospitality (WVASC200)
 Journal Type: CASH/BANK RECEIVED
 Operator Code: TRG

Journal Base Amt Debits:
 Journal Base Amt Credits:
 Out of Balance by:

Last Journal Number:

Transaction Entry:
 Auto Ref.:
 Transaction Ref.: Line
 Accounting Period:
 Transaction Date: Due Date:
 Account Code: Other F&B Revenue
 Vietnamese Desc.:

Ledger Analysis Code:
 Department: Room Service
 Segmentation: All Day
 Meal Period:
 Event:
 Ledger Analysis 5:
 Tax Rate:
 Ledger Analysis 7:
 Ledger Analysis 8:

Vietnamese Desc.:
 English Desc.:
 Tran. Currency:
 Base Currency:
 Reporting Currency:

Line Prompt	Line Number	Acct Pt
	1	07/15
	2	07/15
	3	07/15
	4	07/15
	5	07/15
	6	07/15

Bank Payment Order (used for ba)
 Payee/ Payer Code:
 Payee/Payer Name:
 Bank Account #:
 Bank Name:
 Bank Branch:
 Bank Province:

Message Type	Message Text	Status
▶ Error	Department does not match with PL account. Please check it again!	

Unused

Port.	Vietnamese descrip.

Flexibility



Multi-Language



Multi-Currency



Multi-book



Customisation



Scalability



Mobility

Multi-language

Ledger Entry

Business Unit: Hospitality (WVASC200)
 Journal Type: CASH/BANK RECEIVED
 Operator Code: TRG

Journal Base Amt Debits:
 Journal Base Amt Credits:
 Out of Balance by:

Last Journal Number:

Transaction Entry:
 Auto Ref:
 Transaction Ref: Line
 Accounting Period:
 Transaction Date: Due Date:
 Account Code: Other F&B Revenue
 Vietnamese Desc:
 English Desc:
 Tran. Currency: Exchange Rate: Amount:
 Base Currency: Debit / Credit:
 Reporting Currenc:

Ledger Analysis Code:

Department	<input type="text" value="3003"/>	...	Gabi Beach
Segmentation		...	
Meal Period	<input type="text" value="4"/>	...	All Day
Event		...	
Ledger Analysis 5			
Tax Rate		...	
Ledger Analysis 7			
Ledger Analysis 8			
Clients		...	
VAS Cash Flow		...	

Unused

Line Prompt	Line Number	Accounting Period	Transaction Date	Due Date	Offset Correction	Account Code	Debit/Credit	Transaction Currency Code	Transaction Amount	Base Amount	Base 2/Reporting Amount
	1	10/15	06/10/15	06/10/15		511303	Credit	THB	4,200.000	2,608,200.000	57,492,552,600.00
	2	10/15	06/10/15	06/10/15		333101	Credit	THB	4,283.000	2,659,743.000	58,628,714,949.00
	3	10/15	06/10/15	06/10/15		511301	Credit	THB	35,676.000	22,154,796.000	488,358,168,228.00
	4	10/15	06/10/15	06/10/15		511302	Credit	THB	1,783.000	1,107,243.000	24,406,957,449.00
	5	10/15	06/10/15	06/10/15		333101	Credit	THB	343.000	213,003.000	4,695,225,129.00
	6	10/15	06/10/15	06/10/15		511306	Debit	THB	46,210.000	28,696,669.000	632,560,674,767.00

Multi-currency

Ledger Entry

Business Unit: Hospitality (WVASC200)
 Journal Type: CASH/BANK RECEIVED
 Operator Code: TRG

Journal Base Amt Debits:
 Journal Base Amt Credits:
 Out of Balance by:

Last Journal Number:

Transaction Entry:
 Auto Ref:
 Transaction Ref: Line
 Accounting Period:
 Transaction Date: Due Date:
 Account Code: Other F&B Revenue
 Vietnamese Desc:
 English Desc:
 Exchange Rate: Amount:
 Base Currency: 1.000000000 28,696,669.00 Debit
 Reporting Currency: 22,043.000000000 632,560,674,767.00

Ledger Analysis Code:

Department	<input type="text" value="3003"/>	Gabi Beach
Segmentation	<input type="text"/>	
Meal Period	<input type="text" value="4"/>	All Day
Event	<input type="text"/>	
Ledger Analysis 5	<input type="text"/>	
Tax Rate	<input type="text"/>	
Ledger Analysis 7	<input type="text"/>	
Ledger Analysis 8	<input type="text"/>	
Clients	<input type="text"/>	
VAS Cash Flow	<input type="text"/>	

Unused

Line Prompt	Line Number	Accounting Period	Transaction Date	Due Date	Offset Correction	Account Code	Debit/Credit	Transaction Currency Code	Transaction Amount	Base Amount	Base 2/Reporting Amount
	1	10/15	06/10/15	06/10/15		511303	Credit	THB	4,200.000	2,608,200.000	57,492,552,600.00
	2	10/15	06/10/15	06/10/15		333101	Credit	THB	4,283.000	2,659,743.000	58,628,714,949.00
	3	10/15	06/10/15	06/10/15		511301	Credit	THB	35,676.000	22,154,796.000	488,358,168,228.00
	4	10/15	06/10/15	06/10/15		511302	Credit	THB	1,783.000	1,107,243.000	24,406,957,449.00
	5	10/15	06/10/15	06/10/15		333101	Credit	THB	343.000	213,003.000	4,695,225,129.00
	6	10/15	06/10/15	06/10/15		511306	Debit	THB	46,210.000	28,696,669.000	632,560,674,767.00

Multi-book



Actuals

(Current and previous years)



Financial Plan

(Current and previous years)



Commitments



Forecast



Local



Bank Rec



Actuals + Commitments vs Financial Plans vs Forecast



Search Results Ledger Entry

Journal Type CASH CASH/BANK RECEIVED

Line Details Analysis

Transaction Reference DOC1 Line 1 0

Accounting Period 07/2015

Transaction Date 01/07/2015

Account Code 112101 Cash in bank - VCB VND

Description Stationary

Base Amount 550,000 Debit

OK

Cancel

Post

Hold

New Line

New Reference

New Journal Type

Exit



Scalability

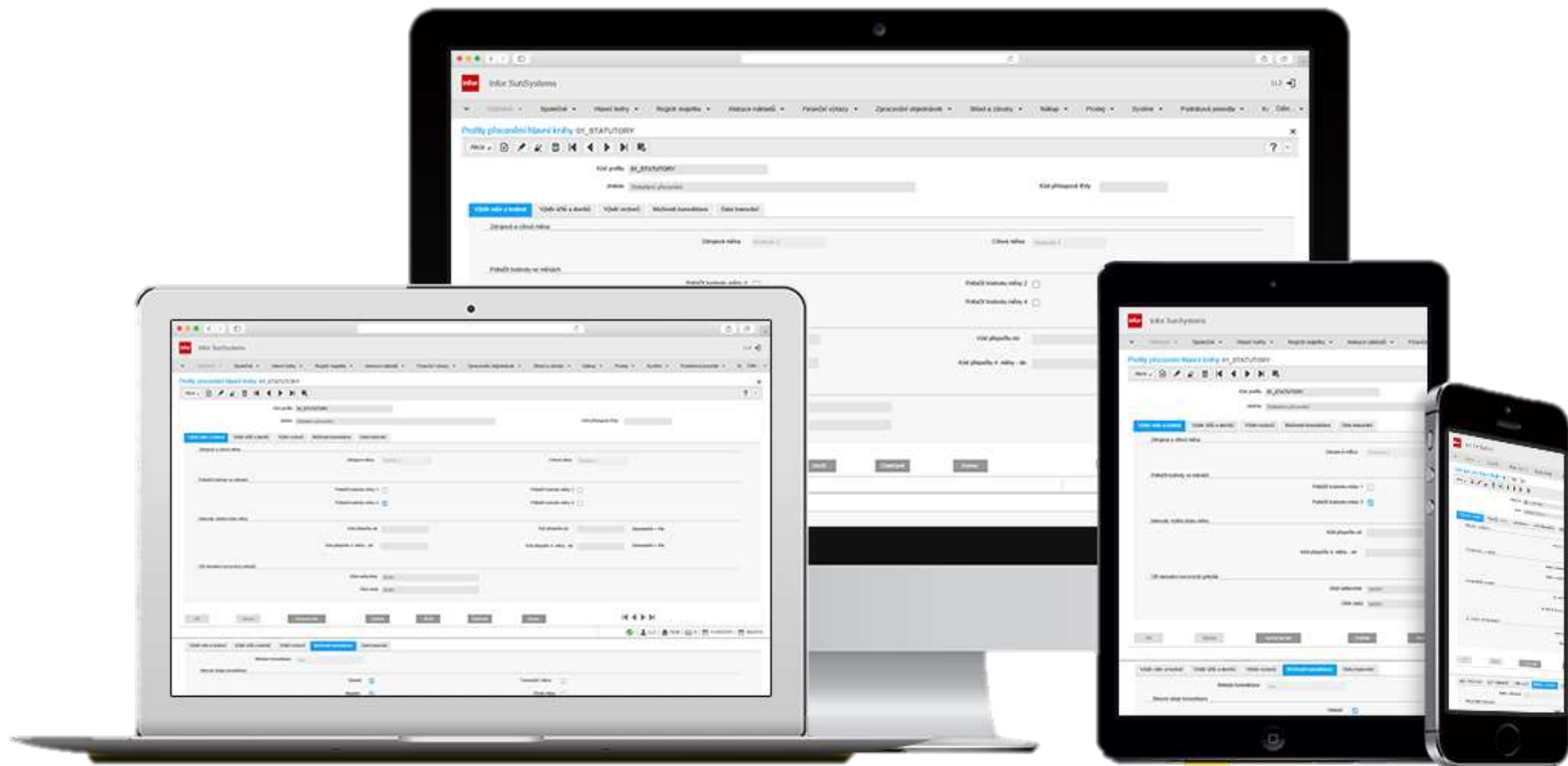


One user / hotel



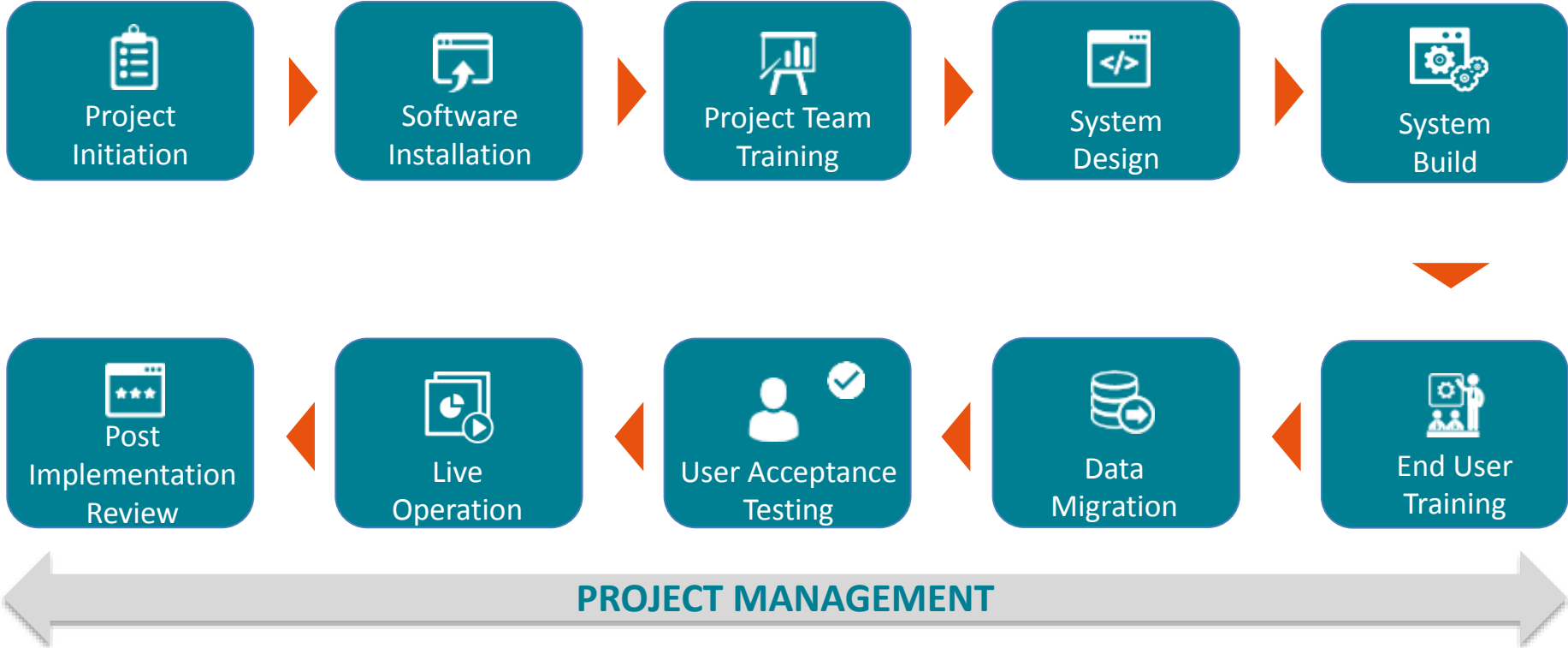
Multiple users / hotels

Mobility



5. IMPLEMENTATION METHODOLOGY

PQIS – Professional Quality Implementation Services



PQIS

Professional Quality Implementation Services



Project
Initiation



Software
Installation



Project Team
Training



System
Design



System
Build



End User
Training



Data
Migration



User Acceptance
Testing



Live
Operation



Post
Implementation
Review



Project Plan



Software
Installation



System
Concept



System Design
Workshop



User
Procedure



End User
Training



Data migration/
conversion



Test
Execution



Go-live
Operation



System
Review



Term of
Reference



Installation
Document



Modular
Overview



System Design
Document



Reports



Administration
Training



Resolution of
issues raised



Project
Handover



Post
Implementation
Review Report.



Schedule



Software
Licenses



System
Configuration

PROJECT MANAGEMENT



THANK YOU!