

2017 Lutron PRO Residential Contractor Program Account Application

Requirements

Getting Started — Complete this application and meet one of the following requirements:

- Complete four (4) Caséta Wireless jobs
OR
- Complete RadioRA 2 Level 1 Training and one (1) RadioRA 2 installation
OR
- Complete Sivoia QS Triathlon Shade Qualification Training and one (1) shade project

Complete program application and submit proof of job completion.

Proof of job completion can include:

- Caséta Wireless jobs — invoices for (4) Caséta Wireless jobs that include a Smart Bridge or Smart Bridge PRO
- RadioRA 2 job — invoice(s) for (1) RadioRA 2 job
- Triathlon shade job — Lutron Shade Order Number

Account Commitments to Lutron:

- Maintain a high level of homeowner satisfaction on all Lutron installations, and provide superior service that will enhance the reputation of your business, as well as Lutron, in the marketplace.
- Maintain active engagement with Lutron by achieving annual program minimums.
- Maintain qualified staff for Lutron products you sell and service.
- Utilize Lutron for the majority of your lighting and shade control business.
- Comply with all terms, conditions, and sales policies. (lutron.com/salespolicies)
- Maintain all local and state licensing requirements.

Company Information

Lutron Account Number _____ (for existing PSP and Triathlon-qualified shade accounts)

Company Name _____

Phone Number _____ Website Address _____

Address _____

City _____ State/Prov _____ Zip/PC _____ Country _____

Contact Information

Owner/Principal Name _____

Title _____ Mobile Phone Number _____

Email (used for myLutron login) _____

Profession:

AV Contractor Security Contractor Electrical Contractor Other: _____



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Business Overview

Who do you purchase your Lutron products from? (please list all)

- 1) Distributor Name _____ City _____
2) Distributor Name _____ City _____
3) Distributor Name _____ City _____

What percentage of your residential project business is:

- 1) New Construction: _____% Average # of projects completed each year: _____
2) Renovation/Remodel: _____% Average # of projects completed each year: _____
3) Service: _____% Average # of service calls completed each year: _____

Are you an authorized dealer for any other lighting control or window treatment manufacturer?

- Yes No

If yes, please list companies:

What are the top AV and security brands that you use? (check all that apply)

This will assist Lutron with ensuring that the proper integration drivers are up to date.

- | | | | |
|---|---|--------------------------------------|---|
| <input type="checkbox"/> Alarm.com | <input type="checkbox"/> Control4 | <input type="checkbox"/> Honeywell | <input type="checkbox"/> Roomie |
| <input type="checkbox"/> Amazon | <input type="checkbox"/> Converging Systems | Thermostats | <input type="checkbox"/> RTI |
| <input type="checkbox"/> AMX | <input type="checkbox"/> Crestron | <input type="checkbox"/> iSimplex | <input type="checkbox"/> Savant |
| <input type="checkbox"/> Apple HomeKit | Electronics, Inc. | <input type="checkbox"/> iRule | <input type="checkbox"/> Simple Control |
| <input type="checkbox"/> Autonomic | <input type="checkbox"/> Dana Innovations | <input type="checkbox"/> Key Digital | <input type="checkbox"/> Sonos |
| <input type="checkbox"/> Bang & Olufsen | <input type="checkbox"/> Ecobee | <input type="checkbox"/> Logitech | <input type="checkbox"/> URC |
| <input type="checkbox"/> Carrier Côt
thermostats | <input type="checkbox"/> ELAN | <input type="checkbox"/> Nest | <input type="checkbox"/> Wall Smart |
| <input type="checkbox"/> ELK | <input type="checkbox"/> ELK | <input type="checkbox"/> OnControls | <input type="checkbox"/> Other: |
| <input type="checkbox"/> Clare Controls | <input type="checkbox"/> Honeywell Security | <input type="checkbox"/> ProControl | _____ |

What percentage of your projects are:

- < 2,500 sq. ft. _____% 2,500 – 5,000 sq. ft. _____% > 5,000 _____%

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Proof of Job Completion

- Invoices for (4) Caséta Wireless projects that include a Smart Bridge or Smart Bridge PRO. (Checking this box indicates that you will attach these invoices along with your application upon submission to LutronPRO@lutron.com.)
- Invoice(s) for (1) RadioRA 2 project. (Checking this box indicates that you will attach this invoice(s) along with your application upon submission to LutronPRO@lutron.com.)
- (1) Lutron shade order number: _____
- I am a PSP customer, and I previously logged 2016 jobs in the myLutron portal. These logged jobs will help me meet the minimum program requirements outlined above. (Checking this box, I understand that I do not need to provide invoices, as proof of job completion will be reviewed in the portal).

Agreement

The undersigned agrees to the Lutron PRO program requirements as outlined in this application and in the current Lutron PRO Program document.

Owner's or Principal's Signature _____ Date _____

Name (please print) _____ Title _____

Complete and submit this application along with any supporting materials as outlined above to LutronPRO@lutron.com.

