

What's **new** FALL 2017



Palladiom thermostat in Satin Nickel finish

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What's new in System Solutions

RA2 Select

What does it do?

Simple solution for whole home lighting and shading control

Available now



Main repeater



Pico remote



Maestro dimmer

What are the features and benefits?

- Allows for setup, control, and monitoring of RadioRA 2, Maestro dimmers and switches, as well as wireless shades from a smartphone or tablet using the Lutron App
- Enables smart home integration with leading brands such as Apple, Amazon, Google, Nest, Sonos, and more, as well as integration with professionally installed audio/video and security systems
- New Maestro 600W neutral wire dimmer for improved LED control

How will this solution help my business?

- Easy setup for fast job turnaround — no waiting for programming to transfer before testing
- No more callbacks — pre-engraved Pico scene controls automatically configure light and shade levels in typical rooms for common activities
- Tracks Lutron PRO activations for credit in the Lutron PRO Program, eliminating manual requests
- A differentiated offering only available to professionals

RA2 Select Main Repeater

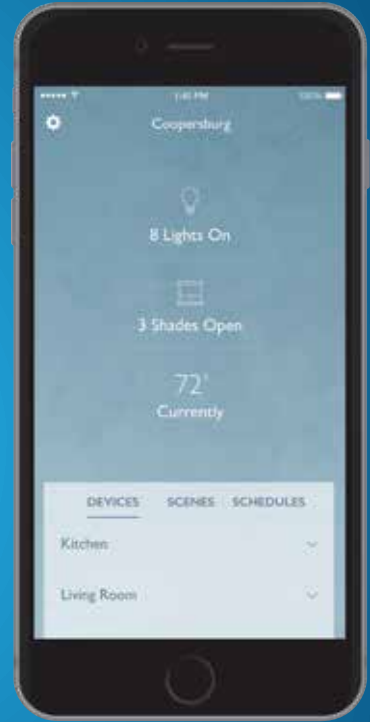
What does it do?

Allows for setup, control, and monitoring of multiple RadioRA 2 devices and Lutron wireless shades

Available now



Main repeater



Lutron App

What are the features and benefits?

- App-based setup, no training or PC required
- Provides control with a Pico from anywhere in the home
- Enables control within the Lutron App via a smart phone from anywhere in the world — includes scheduling, geofencing, and scene control
- Works with RadioRA 2, Maestro dimmers and switches, as well as tabletop and plug-in dimmers and switches
- Integrates with Sivoia QS Triathlon roller and honeycomb, and Sivoia QS wireless roller, Kirbe, honeycomb and drapery
- Scalable up to 100 devices, including 4 Lutron wireless repeaters to extend range throughout the home

How will this solution help my business?

- Quickly and easily design, install, and program a whole home lighting control system, so you can complete jobs faster and increase the number of jobs
- No call backs for RF interference or channel setting, thanks to Clear Connect technology

Marketing and sales tools

- Brochure – P/N 367-2737
- System Comparison Guide – P/N 368-2773 (PDF ONLY)
- COMING SOON! Display Easel, Counter Mat, and Hanging Banner

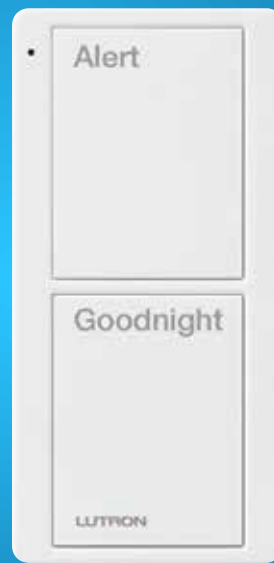
What's new in System Solutions

Pico Scene Keypad

What does it do?

Provides access to scene control with the touch of a button

Available now



2-Button Pico



4-Button Pico

What are the features and benefits?

- 2 or 4-button options available
- Pre-engraved buttons for typical scenes/activities
- Keypads automatically setup based on room activity
- Easily mount to a wall (fits in a designer wallplate) without cutting drywall or adding wiring
- Use a pedestal for tabletop display
- Ultra-reliable Clear Connect RF communications
- Works with Caséta, RA2 Select, RadioRA 2, and HomeWorks QS
- Battery-powered

How will this solution help my business?

- Quickly and easily add scene control anywhere in a home with any residential system
- Eliminate the coordination required for standard engraving

Refreshed App Interface

What does it do?

Controls lights, shades, temperature, and audio from anywhere

Available now



Lutron App for Caséta Wireless



Lutron App for RA2 Select



Lutron Connect App for RadioRA 2 and HomeWorks QS

What are the features and benefits?

- Dashboard shows status of all scenes and devices in the home, organized by room
- Faster app startup for adjusting lights and shades, scheduling, geofencing, Widgets, and Lutron thermostat integration
- Customers can use their iPad in landscape or portrait mode to control their Lutron system
- Integration with Amazon, Apple, Google, Honeywell, Nest, Sonos, and more

How will this solution help my business?

- Intuitive design and streamlined interface, with larger field of view for devices and scenes, makes for less time scrolling

What's new in System Solutions


Trifecta of Voice

What does it do?

Allows for voice control via Amazon Alexa, The Google Assistant, and Siri

Available now

 amazon alexa

 Works with
Apple HomeKit

 works with the
Google Assistant

What are the features and benefits?

- Allows customers to integrate Caséta Wireless, RA2 Select, RadioRA 2, or HomeWorks QS with their preferred voice control system and enhance their smart-home experience

How will this solution help my business?

- Offers three options for voice control
- Add any of the major voice assistants to a Lutron job with the confidence they will integrate seamlessly
- Offer customers options with voice control, while keeping the lighting control system consistent

Satin Finish Pico Remote Controls

What do they do?

Control lights, shades, and audio

Available now



Pico remote control
in Snow



Pico remote control
in Biscuit



Pico remote control
in Midnight

What are the features and benefits?

- More color choices – now available in Snow and Biscuit, and Midnight
- Works with Caséta Wireless, RA2 Select, RadioRA 2, and HomeWorks QS

How will this solution help my business?

- Provides coordinating/matching aesthetic for Satin Colors dimmers, switches, and wallplates
- Differentiated from retail offering
- Provides more color options for customers

What's new in System Solutions

HomeWorks QS Connect Packages

What does it do?

Reduces the starting price of a HomeWorks QS system and adds Cloud Services to every project, as well as remote access from the Lutron Connect App

Available now



What are the features and benefits?

- 1-Link processor provides cost-effective solution for smaller projects
- Every package includes the Connect Bridge, providing Lutron Connect App features and cloud services

What's in this package?

- RF Connect Package = 1-Link processor, Hybrid repeater, Lutron Connect bridge, and Plug-in power supply
- 1-Link Connect package = 1-Link processor, Lutron Connect bridge, and DIN power supply
- 2-Link Connect package = 2-Link processor, Lutron Connect bridge, and DIN power supply

How will this solution help my business?

- Reduces the starting cost of a HomeWorks QS system
- Drives adoption of the Lutron Connect bridge

Marketing and sales tools

- COMING SOON! Sell Sheet

HomeWorks QS DIN Power Modules and Panels

What do they do?

DIN power modules provide flexible dimming and switching devices on the QS link, and DIN panels provide flexible options for mounting the power modules – multiple sizes to fit any application

Shipping now



DIN module

What are the features and benefits?

- DIN modules reduce the number of processor links needed
- DIN modules provide the best LED dimming performance
- DIN panels allow mixing of traditional phase control with 0-10V and digital EcoSystem in a single panel

How will this solution help my business?

- Flexible design supports last minute changes to fixture schedule
- Options for control of all LED types – forward phase, reverse phase, 0-10V, and digital EcoSystem
- More dimming zones per panel reduces equipment footprint
- Provides price sensitive options for smaller projects (1-link processor, no module interface required)

Marketing and sales tools

- COMING SOON! Sell Sheet

What's new in System Solutions

HomeWorks QS Palladiom Thermostat and HVAC Controller

Polished Graphite for Palladiom and Clear Black Glass for Palladiom and GRAFIK T Devices

What does it do?

The Palladiom thermostat provides HVAC control for HomeWorks QS, while offering a coordinated, sleek aesthetic with other Palladiom products - keypads and accessories.

With the recent addition of polished graphite and clear black glass finishes for Palladiom and clear black glass for GRAFIK T, Lutron provides more high-end finish options for those discerning tastes.

Available now



Palladiom Thermostat in Clear Black Glass

What are the features and benefits?

Palladiom Thermostat

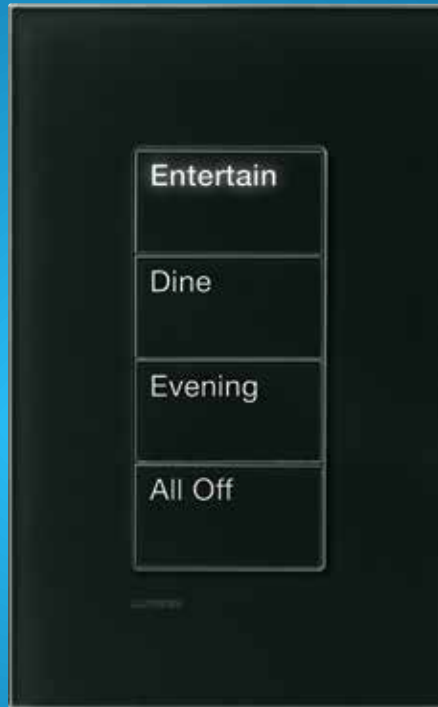
- Thermostat aesthetics match with Palladiom keypads (plastic, glass, metal) for a coordinated look throughout the home
- Display and button backlighting adjust automatically for viewing in any light
- Low-profile mounting
- Multi-location HVAC support
- Control/monitoring of temperature from anywhere with the Lutron Connect app
- HVAC as part of system scenes – Home/Away/Vacation/Entertain
- Compatible with QS link for a wired HVAC solution

Polished Graphite and Clear Black Glass

- Expands options for coordinating aesthetics throughout a home, particularly in kitchens and baths



GRAFIK T Dimmer in Clear Black Glass



Palladiom Keypad in Clear Black Glass

How will this solution help my business?

Palladiom Thermostat

- Sell more on every project this thermostat is native to HomeWorks QS and exclusive to HomeWorks QS dealers

Polished Graphite and Clear Black Glass

- Expands options for coordinating aesthetics throughout a home, particularly in kitchens and baths

Marketing and sales tools

- Sell sheet – P/N 367-2690

What's new in Shading Solutions

Palladiom Shading System

What is it?

A finely-crafted, exposed bracket system with an enhanced drive architecture for even quieter performance, all within a slender 3-inch profile

Available early 2018

PALLADIOM SHADING SYSTEM



What are the features and benefits?

- Superior drive technology for shades up to 12' x 12', with a roll-up diameter of only 3"
- Brackets available in three form factors – end and center brackets for wall or ceiling mount applications, and jamb brackets
- Offers symmetrical 1/2" light gaps, the smallest light gaps of any Lutron automated shade
- Brackets are available in four distinct finishes – Pure White, Clear Anodized Aluminum, Black Anodized Aluminum and Satin Nickel
- For HomeWorks QS, available with wired or wireless communication
- Available with the Palladiom Bottom Rail – a unique, new hembar geometry with an incredibly small profile in matching metal finishes. Also available with the new Half-Wrap Architectural Bottom Bar, now with metal end caps in matching finishes.

How will this solution help my business?

- Offer your clients a shading solution with both exceptional shade performance and reliability, matched with superior aesthetics
- Generate demand with the specification community by offering a design-forward aesthetic that can complement any architecture or décor
- Provide an installation solution in situations where pockets, recessed shades or fascia are not viable options

Sivoia QS Configurable Power Panels

What is it?

New shade power panels that provide greater cost and installation flexibility

Available October 2017



10-Output panel



30-Output panel

What are the features and benefits?

- 10-output and 30-output options available, with power modules sold separately
- 5-output power modules available individually or in a 12-pack for additional cost savings
- For large projects with many shades, install a single 30-output panel rather than three separate panels
- Both panels fit perfectly between studs and the 30-output panel has a height of 59"

How will this solution help my business?

- Follows the construction process, making it an excellent solution for condominiums and MDUs – the developer can have the panels installed so the electrician can land all low- and line-voltage wiring for shades, so when the homeowner moves in, the power modules are simply installed with the shades
- Use these panels to segment project costs – panels are included in the electrical package while power modules are included in the shade package
- Cleaner installation – power modules are placed after rough-in, avoiding drywall dust and construction debris from coming into contact with the power modules

What's new in Shading Solutions

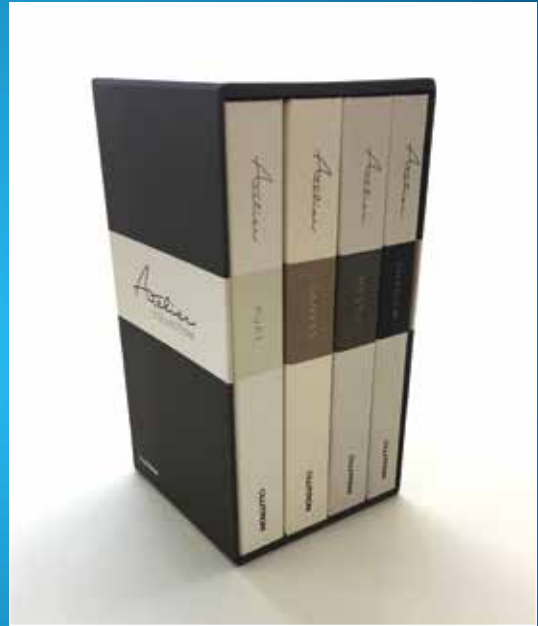
The Atelier Collection

What is it?

A stunning new collection of roller shade fabrics for Sivoia QS and Triathlon shades

Available now

Atelier
COLLECTION



What are the features and benefits?

- High-quality fabrics featuring neutral colors and subtle textures, ideal for residential spaces
- Every color and texture is available in a sheer and a blackout
- 108" usable width across the entire collection
- Fabrics are organized by color for easy specification

How will this solution help my business?

- Become more competitive with decorative fabrics by offering a luxury fabric line to high-end clients and specifiers

Marketing and sales tools

- Fabric binder – P/N ATELIER-SET

The Gallery Collection Second Edition

What is it?

A newly refreshed offering of fashion fabrics for roller shades, horizontal sheer blinds, wood blinds, and vertical drapery

Available now



What are the features and benefits?

The refresh includes:

- New! Roller families – Aura, Mosaic, Mosaic Blackout, and Jacquard (from Classico)
- New! Horizontal sheer blinds colors – Cocoa Bean and Black
- New! Painted Eden Wood materials
- New! Decorative tape options
- Addition of the wood blinds and vertical drapery categories to the collection

How will this solution help my business?

- Eliminates outdated and low-performing fabric within the fashion fabrics category, and gives you more options to grow your shades business

Marketing and sales tools

- Fabric binder – P/N GALLERY-FF-BNDR
- Update kit – P/N GALLERY-KIT-17

What's new in Fixture Solutions

Finiré Prime LED Recessed Lighting by Ivalo

What does it do?

Finiré Prime expands our Ivalo options at an attractive price point while still delivering the Lutron fixture difference: guaranteed Lutron control compatibility, standard Lutron 1% flicker-free dimming drivers and Lutron one-stop-shop LED service and support.

Available now



Finiré Prime Housing with Round Trim/Module

What are the features and benefits?

- Compatible with Lutron Hi-lume 1% LTE 2-wire and EcoSystem driver with Soft-on, Fade-to-Black Technology
- 90+ CRI; R9=50+; 2-step color consistency
- Round and square trims in Matte White finish
- Shallow IC + Non-IC housings
- Quick-ship stocked solution
- 5-year limited warranty

How will this solution help my business?

- Expands product line with value-driven offering
- Quick-ship feature meets immediate job needs

Marketing and sales tools

- Selection Guide – P/N 368-4667 (PDF Only)
- Sell Sheet – P/N 367-2714
- Demo – P/N FINIRE-PR-S
- Configurator Tool

Finiré 3" Infinite Adjustable with Hot Aiming

What does it do?

Allows adjustment of light module in increments finer than 5°, continuously from 0° downlight to 40° tilt and a 362° rotation

Available now



Finiré 3" Non-IC housing

What are the features and benefits?

- Allows designers to tilt the light module with even greater precision where hot aiming is required
- Improves project capabilities and is ideal for special applications such as sloped ceilings and illuminating artwork
- Housing shipment includes adjustment tool
- Adjusts continuously from 0 degrees downlight to 40 degrees tilt and a 362 degree rotation

How will this solution help my business?

- Meets specifier requirements for applications where fixtures need to adjust in increments finer than 5° or where the designer wants hot aiming capability

Marketing and sales tools

- Selection Guide – P/N 368-4032 (PDF only)
- Brochure – P/N 367-2166
- Design Guide – App Note #622 (PDF only)
- Configurator Tool

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