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AMERICA'S BEST AGENCIES TO WORK FOR



2017 Winners

OVERALL

Morris & Garritano,
San Luis Obispo, Calif.

EAST

Gold - Mackoul & Associates,
Island Park, N.Y.
Silver - KMRD Partners,
Warrington, Pa.
Bronze - Seely & Durland
Insurance, Warwick, N.Y.

MIDWEST

Gold - Gibson, South Bend, Ind.
Silver - Esser Hayes,
Naperville, Ill.
Bronze - R&R Insurance Agency,
Waukesha, Wis.

SOUTH CENTRAL

Gold - BKCW Killeen, Texas
Silver - InsGroup Houston, Texas
Bronze - Garrett Insurance
Agency Kerrville, Texas

SOUTHEAST

Gold - LassiterWare,
Leesburg, Fla.
Silver - Frank H. Furman,
Pompano Beach, Fla.
Bronze - Jones Insurance
Agency, Garner, N.C.

WEST

Gold - LP Insurance Services,
Reno., Nev.
Silver - Wood Gutmann & Bogart
Insurance Brokers, Tustin, Calif.
Bronze - Kulchin Ross Insurance
Services, Tarzana, Calif.

The votes were tallied and the results are in for the *2017 Best Independent Insurance Agency to Work For* survey by Insurance Journal.

Employees of the Best Agencies to Work For in 2017 highlight the importance of competitive salaries, employee benefits, training and education, and other employee perks as drivers of satisfaction in the workplace. But it's not all about compensation and



benefits. Happiness in the workplace has a lot to do with people, relationships and culture. Employees of the winning agencies cite high personal job satisfaction; rate their relationships with their immediate boss or supervisor as positive; and express a high opinion of their agency's owner or principals and their agency's reputation in the community.

Many employees are grateful the best agency owners support local charities and the community. Employees are grateful for the opportunities their agencies provide for them to participate in community service, as well. They take

pride in working for agencies that are respected and hold strong values and ethics. Employees also appreciate the generosity of their agency owners in sharing revenues in the form of bonuses and trips.

The best agencies also provide ways to help their employees grow – by giving them the tools and technology they need, and supporting them with education, training, annual and performance reviews and, in some cases, mentors.

As expected, the winning agencies score high for overall employee benefits including wellness programs and for working conditions includ-

ing flex-time and alternative schedules that allow employees to work from home.

The best agencies to work for also provide employees with a strong sense of work-life balance, and deliver a workplace environment where employees feel supported wholeheartedly by management and their peers. Many of the employees say they feel like family in their agencies.

Insurance Journal wishes to thank the nearly 4,000 CSRs, account executives, producers, managers and other agency staff who took the time to nominate their independent insurance agency this year.

Congratulations to Insurance Journal's 2017 Best Agencies to Work For



Overall Winner



Southeast Winners

- ◆ LassiterWare
- ◆ Frank H. Furman
- ◆ Jones Insurance Agency

Midwest Winners

- ◆ Gibson
- ◆ Esser Hayes
- ◆ R&R Insurance Agency

South Central Winners

- ◆ BKCW Killeen
- ◆ InsGroup
- ◆ Garrett Insurance Agency

West Winners

- ◆ LP Insurance Services
- ◆ Wood Gutmann & Bogart Insurance Brokers
- ◆ Kulchin Ross Insurance Services

East Winners

- ◆ Mackoul & Associates
- ◆ KMRD Partners
- ◆ Seely & Durland Insurance