GOSIGER
SERIOUS SOLUTIONS

SALES ENGINEER

MID ATLANTIC DIVISION
ALLENTOWN, BETHLEHEM, EASTON AREA

Gosiger Inc., one of the nation's leading Machine Tool Distributors, has a Sales Engineer opportunity with our Gosiger Mid Atlantic Division located in Allentown, Bethlehem, Easton Area.

Gosiger has been in business for more than 80 years and provides a variety of services built around and upon CNC Machine Tools. Our legacy of excellence is based on providing state-of-the-art, cutting-edge technology in Turnkey Solutions and Customer Satisfaction.

Our Sales Teams have the "Gosiger Advantage" to support their customers; 24/7 parts and service, PM Programs, Applications Support, Turnkey Solutions, Process Development, Machinist Training, Programming Classes and Financial Services.

To join the Gosiger Sales Team, the ideal candidate should meet the following qualifications:

1. Associate degree in Mechanical Engineering or formal training and certification.
2. Minimum 2 years experience in the Manufacturing Sector; selling high-end CNC Machine Tools with knowledge of CNC Lathes (multi-axes), Vertical & Horizontal CNC mills (3 and 5 axis) as well as internal and external CNC grinding.
3. Must have a strong mechanical/technical aptitude.
4. Must have strong negotiation and persuasion skills, and demonstrated problem solving and decision making.
5. Excellent interpersonal communication skills and customer relationship building.
6. Experience in project management and time management.
7. Experience and application of basic computer skills including sales software such as "ACT", Word and Excel.
8. Must have strong initiative, competitive nature and strong goal orientation.
9. Must have excellent attention to detail.
10. Must have a valid driver's license, ability to drive and a good driving record with the Bureau of Motor Vehicles.
11. Must have good credit history and ability to obtain and use personal credit card for business expense. Gosiger processes approved reported business expenses weekly.
12. Occasional travel required.

We offer a competitive compensation package commensurate with experience and education, and an excellent benefit package.

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If you are interested in this position, please send your resume via email to HR@Gosiger.com.