

## Get Ready for PDGM

HEALTHPRO<sup>®</sup> HERITAGE  
at Home

The implementation of the new case-mix classification model, the Patient Driven Grouping Model (PDGM) on January 1, 2020 will bring **BIG** changes to the Home Health profession! HealthPRO<sup>®</sup> Heritage at Home (HHH) is getting ready today. Contact us at [homehealth@healthpro-heritage.com](mailto:homehealth@healthpro-heritage.com) to learn more about how we can help you prepare for the most dramatic Medicare reimbursement change since PPS.

To help accelerate our customers' readiness for PDGM, we've already taken the steps below to add value in key strategic areas that will enhance our partnerships.

### Understand the Big Picture

- HHH can offer support and help to agencies with the analysis of their agency's CMS PDGM Impact File
- Fosters collaborative work plan development
- Enables changes in areas that positively impact performance today and under PDGM
- Assists agencies in identifying niche opportunities & accompanying therapy competencies
- For agency partners, HHH is leveraging **Advisory Board Analytics** to gauge current market position & opportunity paving the way for best practices, better outcomes, and ultimately stronger margins.
- Though our calendar of **PDGM focused Educational topics**, HHH is providing a defined customer and staff PDGM readiness plan.

## Revenue Cycle Matters

- Our partnership commitment extends to the implementation of the **Advanced OASIS Certification** of all our Rehabilitation Directors and Regional Staff as Certified OASIS Quality Specialists (COQS):
- Specialized OASIS expertise supports documentation accuracy and PDGM-enabled workflow for agency partners
- HHH's COQS leaders conduct all field staff training, ensuring an advanced practitioner field model
- Our staff OASIS Certified Nurse offers advanced pre-transmission review of OASIS assessments, contributing to effective agency revenue cycle
- Using our customer exclusive Outcomes Based Quality Improvement (OBQI) Tool, our therapists complete a functional assessment at time of patient evaluation and discharge. Therapists rate the Functional M items of the OASIS to ensure a collaborative approach OASIS scoring.
- HHH is conducting **ICD-10 staff education** to support coding accuracy & optimize clinical grouping placement.
- HHH has **revised its operational processes for clinicians to accelerate completion and submission** of documentation in light of PDGM's rapid billing cycle requirements (30-day payment period). This includes SOC OASIS documentation completion within 24 hours of the visit allowing the 5 day submission requirement to be met.

## Case Management is King

- HHH is developing evidence based, PDGM mapped clinical "**Pathways to Success**".
- Supports appropriate treatment care planning and utilization management in the absence of HHRG delivery guidance
- Helps minimize risk of LUPAs through advanced care management
- Offers compliance protection to minimize risk of retrospective audits
- Always forward looking, HHH is **reviewing various technological approaches** to increase patient engagement, health literacy & self-care monitoring while minimizing costs.
- **HHH's EMR , Therapy Sync, is fully prepared** for PDGM including an up to date OASIS-D with GG items.

## Aligning Incentives Makes All the Difference

In addition to these proactive changes, HealthPRO® Heritage at Home is leading the way by developing **new contracting models** to assist agencies in optimally managing therapy cost in an efficient manner while still delivering quality care and achieving exceptional outcomes under PDGM.

To learn more, watch our previous webinar ["The Countdown to PDGM is On! What Your Agency Can Do Now to Prepare"](#) and register for our May 15, 2019 webinar, ["PDGM - Risks, Opportunities, Solutions"](#).