

# Weigh Your Options: Stay In-House with Management Support?

## Advantages



- Savings upside! (Contingent on execution of PDPM initiatives & census)
- Retaining therapy staff
- Less disruption:
  - Culture remains intact
  - Staff/loyalty
  - Harmony among IDT
- Managing therapy company provides training, PDPM strategy, etc.
- “PDPM-ready” therapy EMR

## Disadvantages



- “Legacy staff” may be resistant to management oversight
- Incremental PDPM prep cost
- Retention of some back office overhead
- No cash flow float pick-up on payroll
- SNF bears full compliance risk
- Cost savings falls short of ultimate potential
- Financial “trough”

