

# UNDERWRITING SUBSCRIPTION SERVICE

Qualified underwriters ready to meet production targets

Imagine having immediate access to a team of expert underwriters who are trained on your business, systems and philosophy to meet resource needs without any disruption to time service, quality, or productivity.

The LOGIQ<sup>3</sup> Underwriting Subscription Service provides you with a ready-to-go team of qualified, cross-trained underwriters focused on meeting production targets and maintaining top quality client experience.

You receive a minimum of 40 hours of guaranteed service time per month at a flat fee to help combat the challenges associated with managing the ebbs and flows of business.

Working with the same people every time makes it the most consistent and hassle-free outsourced underwriting experience available.

## + THE PROBLEMS WE ARE SOLVING

### YOU'RE EXPERIENCING...

### WE OFFER...

#### Peak Periods

Sudden increases in volumes of business are challenging to manage. They interrupt the existing flow of business.



#### Scalability

Scale up or down month-to-month, depending on your business volume. Additional service time is also available beyond minimum subscription.

#### Unexpected Leaves

Staff absences, vacations, retirements, resignations/terminations can arise at very short notice. This can cause unwanted backlogs, ultimately affecting time service and can be a burden to your internal team.



#### Flexibility

Our talented underwriters are available within 2 business days. Reducing the cost and time required for training, contracting and procurement.

#### Recruiting Challenges






Access to talent is limited in the market. It also requires ample time to onboard and train new underwriters.



#### Dedicated Expertise

Your subscription includes a dedicated team, specifically trained to underwrite your business.

## + WHY CHOOSE THE LOGIQ<sup>3</sup> SUBSCRIPTION SERVICE?

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**Scalability and Flexibility**  
 You get a guaranteed amount of prioritized service time that can scale based on your underwriting needs each month.
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**Discounts**  
 You get a discounted rate compared to **By the Hour** fees. The more hours you need, the lower the hourly rate.
- 
**Simplified Accounting**  
 You get guaranteed rates for one year with budget predictability.
- 
**No Overhead**  
 You get access to hand-picked expert underwriters trained on your company's business, systems and philosophy, without the overhead associated of an employee.
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**Fill the Gap**  
 Our professional team of underwriters can be used to fill a knowledge gap or talent shortage, and are available at short notice for all facets of Individual and Group production underwriting.

### PRODUCT LINES UNDERWRITTEN:

- ✓ Life
- ✓ Critical Illness
- ✓ Disability

### UNDERWRITING PRICING

By the Hour: \$125/hour

Subscription Service

0 - 40 hours

**\$120**  
per hour

4% Discount

41 - 340 hrs

**\$105**  
per hour

16% Discount

Over 340 hrs

**\$95**  
per hour

24% Discount

	By the Hour	Subscription Service
Discount	0%	4 – 24%
Guaranteed Service Time	0 hours	40 hours (\$4800)
Dedicated Account Manager	Yes – 1	Yes – 1
Dedicated Underwriters	Only 1	Yes – 2 or 3
Training	✓	✓
Priority Service		✓
One Year Guaranteed Rates		✓