

# Company Profile

## CounterTack Endpoint Protection Platform with Predictive EDR

Company: CounterTack

Founded: 2007

Market: Endpoint security solutions

Number of Employees: 100

### Mission

CounterTack empowers security teams with the behavioral and predictive intelligence they need, to adopt agile and proactive endpoint threat management strategies, that protects sensitive data and ensures uninterrupted business operations.

### Products

**CounterTack Endpoint Protection Platform with Predictive EDR**— Our endpoint protection platform features Predictive EDR, an advanced endpoint detection and response solution that detects the most threats and predicts what they can do, enabling security teams to prevent new malware and fileless attacks before they impact the business. Predictive EDR is built on the CounterTack Endpoint Protection Platform that features a big data backend that stores and manages the most threat data, Digital DNA in memory behavior detection and analysis, and predictive analytics. The Endpoint Protection Platform also delivers incident response, threat hunting and insider threat detection capabilities.

**CounterTack Responder PRO**— Responder PRO is an advanced memory forensics tool. It features CounterTack's Digital DNA in-memory behavior detection and analysis. Responder PRO enables incident response professionals to collect and analyze malware residue and artifacts from memory. Security Teams leverage the information found in physical memory to validate security incidents and drill down to determine root cause and assess impact.

### OEM Partnerships

CounterTack Digital DNA is licensed under OEM agreements with leading security vendors, including Symantec, Rapid 7, Digital Guardian and several others currently under non-disclosure. CounterTack continues to add new OEM partnerships.

### MSSP Partnerships

CounterTack Predictive EDR is a key component of the managed detection and response (MDR) services offered by leading MSSPs. Our MSSP partnerships include NTT Security, Trustwave, Raytheon Foreground, GoSecure, IntelliGO, Infosec, Paladion, Proficio, Savanture, CloneSystem, and SecurityOnDemand. CounterTack continues to add new MSSP partnerships.

## Technology Partnerships

CounterTack continues to strengthen 2-way integration with technology partners. Technology partnerships include SAP, VMware, IBM Security, Hewlett-Packard Enterprise, McAfee, RSA, Amazon Web Services, SourceFire and Cloudera,

## Investors

CounterTack has raised over \$90 million in funding to date. Investors include Nokia, Fairhaven Capital, Goldman Sachs, ManTech International Corporation, NTT DOCOMO Ventures, SAP NS2, OnPoint Technologies, Siemens, Singtel innov8 Ventures, TenEleven and VMware.

## Management Team

**Neal Creighton CEO.** Neal brings 20+ years experience in enterprise security. He was co-founder and CEO of GeoTrust which was acquired by VeriSign for \$125M. Neal sits on the advisory board for several emerging technology companies.

**Jim Harrison CFO.** Jim has over 25 years experience with early-stage technology startups. He specializes in strategic financial management and M&A. Jim held senior-level positions with GeoTrust/VeriSign, Chosen Security, CyberTrust and BBN Genuity.

**Raj Dodhiawala CPO.** Raj has 25+ years of cybersecurity experience. He was a co-founder of Vantos. Raj held senior-level positions with ManTech, BlueCoat Systems, Microsoft and Morse Best Innovation.

**Michael Davis CTO.** Mike brings a diverse background in endpoint security. He has been a partner in a number of startups Mike was recently President/CEO of the InClaro Group, an information security consulting firm.

**Michael Deskewies VP Strategic Sales and Partnerships.** Mike leads CounterTack's efforts forging partnerships with security vendors, MSSPs and technology leaders. He has over 20 years experience in early stage startups and public companies. Mike held senior-level positions with Corero, Cisco, Shiva/Intel, Xedia/Lucent.

**Matt Addington EVP Federal Business.** Matt is responsible for managing the growth of CounterTack's federal business. He has held leadership roles at Giant Oak and Blackbird Technologies (acquired by Raytheon) and leadership positions supporting global U.S. Intelligence and federal law enforcement.

**William Ronca VP Global Sales.** Bill brings 30+ of sales leadership experience with early-stage startups and Fortune 500 companies. He held senior-level positions with Arbor Networks, Oracle, Computer Sciences Corporation, Amdocs and ADC.

Website: [www.CounterTack.com](http://www.CounterTack.com)

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