B2B PORTAL & WEB SHOP

B2B

Become more competitive

Increase sales

Deliver better services to your customers

PACKAGE SCOPE

- **Portal:** Role-based web/mobile access to your products and services, documents, news, contact information
- **Full web shop:** Real-time product catalogue with the required personalization depending on the customer contract, brands, territories, etc.
- **Pricing handling:** Convey accurate customer pricing however complex & varied your contract pricing or discount structures are
- **Real-time stock availability:** Orders are placed based on actual and up-to-date availability in the web shop
- **Customer self-service:** Give customers self-service access to place orders, look up account statements, order history, etc.
- **Fast order creation:** Quick re-ordering by bypassing catalogue browsing
- **View, follow-up & pay invoices:** Handling your invoice payments through the web shop

VALUE PROPOSITION

- Self-service and purchasing via a modern digital experience
- Eliminating manual processing results in lower administration effort and less errors
- Employees can focus more on relationship with your customer
- Real-time insight allows you to better manage stock, planning, etc.
- Low TCO thanks to SAP cloud solution
- Strong track record of SOA People with regards to building portals ensures top quality delivery

PACKAGE COSTS AND IMPLEMENTATION TIME

	SMALL	MEDIUM	LARGE
SCP LICENSE	Standard edition	Professional edition	Premium edition
	Up to 1500 logon requests per month	Up to 3000 logon requests per month	Up to 6000 logon requests per month
	ASE (XS) and 32GB HANA	ASE (S) and 64GB HANA	ASE (M) and 128GB HANA
IMPLEMENTATION TIME	8 weeks	12 weeks	16 weeks

MAIN REFERENCES

ABOUT SOA PEOPLE

SOA People has been supporting its customers to transform their businesses into exceptionally efficient, high performing companies. In every transition project, strict adherence to budget and timing are of prime importance. Thanks to our relevant offerings, proven methodology and professional approach, SOA People boasts an impressive track record of successful and innovative projects, across all industries and in companies of all sizes. As a Pan European partner with an international reach, we are focused on delivering the entire end to end SAP technology stack.

SOA PEOPLE
Inspire Performance

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