

# CREDIT MANAGEMENT SUITE

# MANAGE YOUR CREDIT RISK THE CREDIT MANAGEMENT SUITE FOR SAP

Credit risk exists in every business. Bad debt, losses, dispute management and liquidity are just some of the issues that organisations often face.

That's why we have developed the SAP Credit Management Suite. Designed to help you minimise risk and boost corporate results, this credit management suite effectively helps to proactively avoid bad debt losses and sustainably increase your company's

success.



# ABOUT OUR CREDIT MANAGEMENT SUITE

Because our Credit Management Suite is seamlessly integrated into your ERP / SAP environment it is completely in line with all of SAP's technology and processes.

Our Credit Management Suite offers sophisticated solutions to optimise your business processes, giving you the ability to create in-depth credit checks and objective limit assignments based on external and internal sources of information and combined with dynamic risk classification – all essential for efficient credit management.

Our Credit Management Suite helps you with your SAP credit management by supporting you in the following ways:

- In-depth credit check
- Objective limit assignment
- Connection to external credit
  reporting agencies
- Internal sources of information for transparent business processes
- Dynamic risk classification
- Comprehensive reporting

#### **Our Credit Management Suite covers:**

- Credit insurance management
- Risk management
- . Dispute management
- ABS / factoring management •
- Collection management
- Information management

#### **Our Credit Management Suite gives you:**

- No system failure due to seamless . integration in SAP
- No additional hardware necessary
- Quick and affordable introductory projects (since SAP is already being used)
- Extensive IT and user support due to the SAP-compliant support line
- Effective support of time-critical decisions
- Event-driven management
- Quick online communication
- Individual component selection based on standard software
- Extensive process support, including absolutely everything from information to payment pools

#### Credit insurance management directly in SAP

- Contract data in the system •
- Comprehensive fulfilment of obligations
- All required reports
- Direct connection to credit insurers
- Multiple insurers
- SAP FSCM integration
- Insurance history
- All-inclusive insurance
- Additional insured (head office/ branch customers)
- Contract representation and history

#### **Risk management directly in SAP**

- Highly selective credit analysis
- Simplification of time-critical credit check and creditworthiness
- Objective risk identification (scoring)
- Early identification of insolvency risks
- Dashboard
- Worklist
- Approval procedures
- Compliance
- Increase in liquidity
- Management information system

#### **Dispute management directly in SAP**

- Central management .
- Quick overview
- Direct communication .
- Clarification cases as a risk characteristic
- Complaints processing
- Cash management
- Document templates and storage
- Follow-up system

#### ABS/factoring management directly in SAP

- Monitoring of contractual agreements for ABS and factoring
- Exporting/importing of transfer data on a daily basis
- Automatic update of receivables (for postings in SAP)
- Sale of receivables
- Dilutions
- Purchase notifications
- Simulation run

#### Collection management directly in SAP

- Electronic transfer of collection cases
- Status indicators for collection files
- Status reports
- Messages/inquiries
- Automatic posting using the accounting transaction cockpit
- Automatic identification
- Electronic file

#### Information management directly in SAP

- Structured processing of information
- Integrated connections to national and international credit agencies
- Company and consumer information
- Direct access
- Evaluable structural data
- Automatic creation of master records in SAP
- Automatic supplement service
- Monitoring of changes
- Reporting
- Creditworthiness index
- Credit history
- Payment pools
- Comprehensive reporting

#### Expert credit management advice

Comprehensive, expert advice forms the basis of effective credit management. Our consultants draw on many years of experience and in-depth know-how acquired from a multitude of national and international projects - to provide you with expert advice before, during and after the project implementation process.

## **OUR EXPERTISE IN SAP CREDIT** MANAGEMENT

SOA People Group is both a 100% SAP specialist and an expert in credit management solutions for SAP.

Our Credit Management Suite has been developed using cutting edge technology and is fully integrated with your SAP ERP system.

The user experience is what you would expect from a state-of-the-art web app and gives you all the credit management components you need to optimise your business processes.

### WHY SOA PEOPLE

For 10 years SOA People has been supporting its customers to transform their businesses into exceptionally efficient, high performing companies. In every transition project, strict adherence to budget and timing are of prime importance together with an inherent understanding of the underlying business processes and technology.

Thanks to our relevant offerings, proven methodology and professional approach, SOA People boasts an impressive track record of successful and innovative projects, across all industries and in companies of all sizes. As a Pan European partner with an international reach, we are focused on delivering the entire end to end SAP technology stack.





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