

MANAGE YOUR CREDIT RISK

SAP DIGITAL CREDIT MANAGEMENT FOR AUTOMATED CREDIT DECISIONS

Anticipate risks with credit management tools for SAP

Aligning credit risk with your increasing sales revenue is just one of the many business challenges you face. In order to plan for sustainable success you need digital tools to enable you to make business risk transparent.

That's why we've developed the SAP Digital Credit Management for automated credit decisions and fine-tuned approval procedures. Designed to help you minimise risk and boost corporate results, the SAP Digital Credit Management tool helps to proactively avoid bad losses by enabling you to anticipate risks automatically.



OUR APPROACH

Digitalising credit management requires not only technical expertise but also an understanding of credit management processes. Desired outcomes are only achieved by those who not only invest in technology but in expertise too.

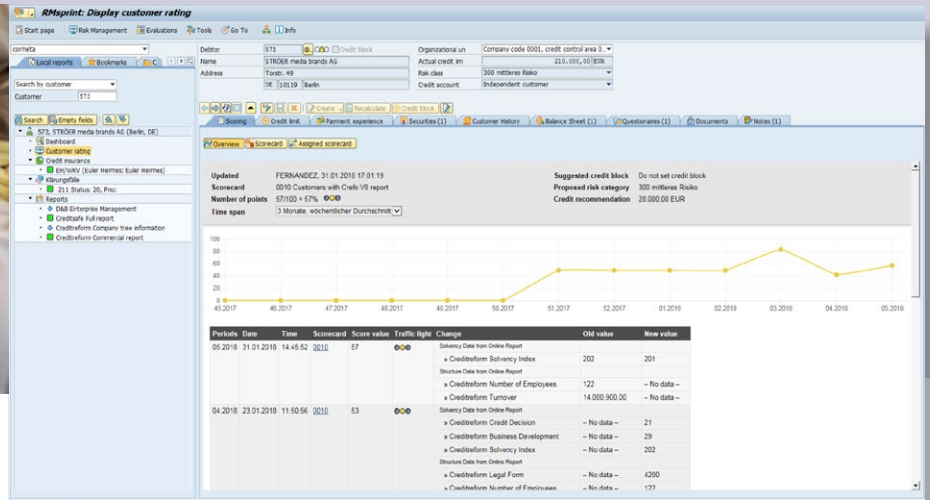
SOA People is both a 100% SAP specialist and an expert in credit management solutions for SAP. Our Credit Management Suite has been developed using cutting edge technology and the user experience is via the latest apps to give you all the digitised credit management components you need to automate your credit decisions.

WHY CHOOSE SAP DIGITAL CREDIT MANAGEMENT FOR AUTOMATED CREDIT DECISIONS?

Digitising your credit policies in SAP gives you the ease and automation to aid your decision making processes without compromising on flexibility or your manual modus. SAP Digital Credit Management for automated credit decisions gives you:

- Integration of your internal data from your SAP corporate system and external data from different sources (such as credit agencies and credit insurers) into one solution to provide in advance an objective credit assessment
- Detailed overview of own payment behaviour with access to each invoice in just a few clicks.

- Inclusion of soft facts from sales force or social media into the credit assessment
- Automated credit decisions based on customer credit needs, available coverage and free definable tolerances
- Automated workflows to just focus on relevant cases for manual credit decision.
- Workflows for manual credit decisions giving you the right data in the right place for the right decision.



WHY SOA PEOPLE

For 10 years SOA People has been supporting its customers to transform their business into exceptionally efficient, high performing companies. With our proven methodology and professional approach, we boast an impressive track record of successful and innovative projects, giving you:

- Standardisation across the company with high level customisation
- Quality data to enhance decision making
- Strategy instead of routine
- Sustainable growth with permanent monitoring
- Ability to accelerate your credit management in automatic modus.

"We wanted a fully integrated system, not a heterogeneous side-by-side. Everything else would have only caused unnecessary interface problems."

Christian Bartnitzki, Head of Credit Management, Bridgestone German GmbH

HERE TO HELP

Find out how you can enhance and digitise your organisation's credit management processes. Contact our team of experts for a no-obligation discussion on how to achieve this, check the performance of your credit policies and digitalise them for automated decision process.

"As a rule, we do not extend the credit line to a customer with a high risk rating. Nevertheless, we also want to generate further sales with that customer. That's why we offer alternative options that meet both our needs and theirs."

Christian Bartnitzki, Head of Credit Management, Bridgestone German GmbH



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