

# READY FOR LIFE SCIENCES

## YOUR SOLUTION FOR THE PHARMACEUTICAL, COSMETIC AND HEALTHCARE SECTORS

### YOUR CHALLENGES

Do you face complex challenges daily to ensure your constant competitiveness in the market? Are you striving to develop internationally, launch innovative products, comply with regulations or ensure distribution within strict deadlines?

SOA People invites you to discover our SAP-certified management solution designed by our experts specifically for the pharmaceutical, cosmetics and healthcare industry for real-time management and optimal performance of your activities.

### KEY BENEFITS

- Integrated management of all your processes, from the development of new products to distribution within your networks
- Secure internal processes in compliance with GMP
- Permanent alignment with regulatory requirements
- Real-time data management
- Digital Platform included to develop new business models and applications that simplify your services
- Integrated user-friendly application for managing resource planning



## SOLUTION

Ready for Life Sciences lets you cover all areas to manage your business including:

### Research and development

- Innovation: multi-project management (planning, follow-up of milestones, scheduling, cost monitoring ...), investment management and profitability analysis
- Clinical trial management
- Management of intellectual property rights and patents
- Product lifecycle management

### Quality and traceability

- Compliance with regulatory requirements, guidelines and procedures for project validation following GMP
- Continuous traceability of batches in multi-level, from raw material to finished product
- Monitoring quality controls throughout the supply chain
- Physical sample management

### Compliant manufacturing

- Revenue and version management
- Weighing management with reconciliation of quantities
- Management of active and hazardous materials
- Single instruction sheet (PI) and data collection in real time
- Traceability and management of expiry dates – taking account of the requirements calculations
- Compliance with new regulations on serialization and reporting to medicinal products authorities.

### Supply chain

- Industrial and commercial plan and demand management
- Management of delivery routes and Planning
- Optimization of inventory turnover levels
- Packaging management (handling units)
- Integration with RFID for bar code printing, data matrix, scanning and voice picking solutions
- Organization and monitoring of transport



### Multichannel sales, marketing and after-sales service

- Direct and indirect sales in pharmacies, via wholesalers
- Management and monitoring of sales forces
- Management of marketing campaigns and analysis of consumer feedback in real time

## READY FOR LIFE SCIENCES AND SAP

Our pre-configured solution for the pharmaceutical, cosmetics and healthcare industry is certified by SAP. This global leader has driven technology solutions in 19 of the top 20 companies in the world, and is recognized for the high performance of its processes and innovation capabilities, with nearly 3,200 corporate customers in 86 countries. Its customers produce nearly 82% of the world's medical products and services.\*



## FROM DIGITIZATION TO INNOVATION

Ready for Life Sciences gives you access to the latest innovative SAP technologies and user interfaces adapted to digital and mobile trends. Integration of artificial intelligence, digital marketing, brand management, Internet of Objects, and predictive analysis, allows you to enter a new phase of development at your own pace.



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