

READY FOR WHOLESALE AND DISTRIBUTION

THE SOLUTION FOR THE WHOLESALE AND DISTRIBUTION SECTOR

CHALLENGES

Providing the best service to your customers, optimizing inventory and warehouse resources as well as transportation costs present a daily challenge in ensuring your company's performance and profitability.



THE KEY POINTS OF OUR SOLUTION

- Permanent alignment with regulatory requirements and developments
- Real-time data management
- Digital Platform included to develop new business models and applications serving consumers and B2B customers
- Integrated user-friendly application for managing resource planning



SOLUTION

Ready for Wholesale and Distribution allows you to cover all areas to manage your business including:

Planning and Procurement / Purchasing

- Supply management: multi-vendors, automation, contract management (quantities and values)
- Management of short-, medium- and long-term planning
- Integration of GS1 standards (GTIN-SSCC-GLN)
- Optimization of purchases: management of promotional supplies, optimization of the filling rate of transport

- Planning and forecasting of demand
- Integration of EDI to meet the requirements of mass distribution

Sales and Marketing

- Management of promotions and discounts, sales actions and real-time pricing tools, allowing to model complex data
- Multichannel sales management (web, telesales, point of sale, mobile sales, EDI)

- Active telesales: cross-selling and up-selling, liquidation management ...)
- Point of sale management: inventory management, replenishment and integration of cash systems
- Integration of online sales function
- CRM Integration

Distribution

- Management of handling units (palletizing and packaging) with barcode management and RF-Tags according to international standards (GS1, SSCC)
- Advanced Warehouse management: cross-docking, optimization of picking paths, integrated radiofrequency scanning solution
- Integration with automated warehouse systems and Voice Picking systems
- Transport: Routing management, followed by transport costs, integration with road and loading optimization tools and carriers
- Product data management: display management, Supplier catalog integration



READY FOR WHOLESALE AND DISTRIBUTION AND SAP

Our pre-configured solution for the wholesale and distribution industry is certified by SAP, the global leader in this sector with more than 30 years' experience.

FROM DIGITALIZATION TO INNOVATION

Ready for Wholesale and Distribution gives you access to the latest innovative SAP technologies and user interfaces tailored to digital and mobile trends. Integration of artificial intelligence, network sales, Internet of Objects, predictive analysis... enter a new phase of development at your own pace.



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