

S/4 HANA PROFESSIONAL SERVICES



YOUR CHALLENGES

In today's digital world your customers are more demanding than ever as they continue to strive for bigger and more ambitious efficiency and productivity gains in the face of competition. Customer retention and satisfaction, attraction of new talent and strict resource management are just some of the issues professional services organisations are tackling as they seek to streamline and standardise processes. They need to be able to constantly respond to the evolving needs of the market, whether that is diversifying or integrating a new product or service, or handling a merger or acquisition.



Services is part of our SAP offering designed to implement a single solution that supports all your end-to-end processes:

Business management: Monitoring and evaluation of forecast and actual costs, profitability analysis, automatic generation of offers and orders, billing and customer settlement follow-up.

Project management: Management of a fee-for-service basis or for support activities, budget monitoring and margins, outsourcing costs, scheduling and scheduling of tasks, defining targets and objectives, planning and allocating resources according to multiple set criteria.

Organisation and management:

Definition of a project according to the complexity of requirements, management of subcontracting, spend management across the business or project, contract management issues.

Cross-organisational functions: Including finance, sales administration, purchasing, human resources.

The solution is available through On Premise and the Cloud, including mobile applications as well as web 2.0 user interfaces.

amadeus







KEY BENEFITS

Aids decision making: Supports real-time visibility of costs and margins on business or project, with predictive analysis.

Productivity gains: Clear identification of your tasks and milestones, mobilization of the right resource at the right time for the right customer.

Complete value chain: Cross-functional management of the opportunity of the accounting value of business and projects.

ABOUT SOA PEOPLE

SOA People is a European consulting and integration group specializing in SAP solutions, which brings together nearly 500 certified experts serving more than 400 customers. SOA People has built its success from robust value propositions articulated around four main pillars: the management of successful projects, improving operational process performance, providing innovative solutions and services, and ensuring long-term, ongoing support.

SAP EMEA Partner Excellence Award 2017 for Innovation

AN ENTRY FOR YOUR DIGITALIZATION

SAP S/4 HANA Professional Services gives you the ability to connect with all the players in your value chain – customers, suppliers, partners and collaborators, and at the same time simplify your IT environment.



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