## CUSTOMER SERVICE



Topics are highlighted in orange.

Courses in series (highlighted in black) are shown in order they should be viewed.

Courses are also highlighted by whether or not they have our 4tify your Learning<sup>™</sup> feature.

| Course/Topic Title  | Has 4tify? |
|---|------------|
| Customer Service  |            |
| Oddionici Ocivioc   |            |
| Creating Great Customer Conversations                       | N          |
| Representing Your Brand                                     | Y          |
| The 4P's for Creating Loyal Customers                       | Y          |
| Customer Service Later                                      | Y          |
| Customer Service Chat                                       | Y          |
| Customer Service for Field Service Technicians              | Y          |
| When the Customer Isn't Right: Retail Conflict for Managers | Y          |
| Call Center Training  |            |
| Duties of the Customer Service Representative               | Y          |
| Skills of the Customer Service Representative               | Y          |
| Phone Etiquette   | Y          |
| Active Listening  | Y          |
| Asking Good Questions                                       | Y          |
| Don't Say This!   | Y          |
| Troubleshooting   | Y          |
| Handling Angry Callers                                      | Y          |
| Escalating Issues   | Ý          |
| Feedback  |            |
| Feedback Basics   | Y          |
| Surveys   | Y          |
| Social Media Feedback                                       | Y          |
| What to Do with Feedback                                    | Y          |
| Customer Service  |            |
| Service Quality Indicators                                  | Y          |
| Helping Your Customers Increase Their Revenue               | Y          |
| Helping Your Customers Decrease Their Expenses              | Y          |
| Telephone Techniques  |            |
| Greetings   | N          |
| Taking Calls  | N          |
| Hold, Please  | N          |
| Phone Etiquette   | N          |
| Taking Messages   | N N        |
| Angry Callers   | N          |
| Working in Retail   |            |
| How to Give Exceptional Service                             | N          |
| How to Stay Positive with Customers                         | N          |
| How to Handle Feedback                                      | N          |
| How to Upsell   | N          |
| Managing Retail Employees                                   | N          |
| Who is Your Customer?                                       |            |
| I Can't Find This   | N          |
| I've Got a Coupon for That                                  | N          |
| I'm Just Looking  | N          |
| I'm With My Kids. Please Hurry.                             | N          |

| Course/Topic Title      | Has 4tify? |
|-------------------------|------------|
| I'm on a Mission        | N          |
| I've Got Time and Money | N          |
|                         |            |