

Ergofast Significantly Increases Service Levels with EazyStock

The Challenge

Ergofast AB, a leading provider of fasteners to the construction industry in Sweden and Norway, faced a challenge within purchasing. Their forecasting process consisted of estimating expected sales based on their previous sales, resulting in unpredictable demand variability and insufficient replenishment.

Manually forecasting demand was very time consuming for Ergofast's purchasing planners and resulted in high levels of excess inventory, poor demand forecasting and unsatisfactory customer service levels. It became nearly impossible to make effective strategic and operational decisions to stay in control of their inventory replenishment.

The Solution

Ergofast chose EazyStock to optimize their inventory and streamline the inventory planning and purchasing processes. Ergofast's primary objective was to achieve a high target service level by keeping up with customer demand. They also sought to take control of the inventory in their warehouses and increase the efficiency of their replenishment process. With EazyStock they wanted to:

- Improve product availability to raise service levels
- Increase productivity with automated replenishment
- Reduce excess inventory levels
- Provide the information needed for effective day-to-day inventory planning

Ergofast uses Visma Business as its ERP system to manage their inventory. EazyStock is a Visma Partner and the solution was implemented as an add-on to the current legacy system. The system integration between Visma Business and EazyStock provides Ergofast with the necessary data (sales statistics, items, unit cost, lead times, etc) for inventory forecasting and optimization.



The Result

The transition for Ergofast to a cloud-based system was swift and the benefits were evident soon after go-live; Customer service levels increased by 10% in just the first six months, and Ergofast achieved significant improvements in inventory performance:

- Increased customer service level by 12%
- Reduced total inventory by 22%
- Reduced excess inventory by 35% on active items
- Reduced planning team resource requirements

“EazyStock has helped us significantly increase the service level to our customers and reduce our excess inventory. With the support from EazyStock, our staff is more efficient and more accurate in our daily inventory planning tasks.”

- Maria Candetoft, Purchase & Logistics Manager at Ergofast

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