

Venue: IOD 116 Pall Mall, St. James's, London SW1Y 5ED



- 9:00 Arrive and coffee
- 9:30 Welcome and energiser – Brad Gentry
- 10:00 Mature Account Management and ROI –Brad Gentry
- 10:30 Tea and Coffee Break
- 11:00 Mature Account Management and ROI continued –Brad Gentry
- 12:00 Lunch
- 13:00 Time and Energy management –Brad gentry
- 13:30 Coaching using the graphs –Shaun Rowland
- 14:30 Tea and Coffee Break
- 15:00 Coaching using the graphs continued –Shaun Rowland
- 16:00 Finish and close Brad Gentry