

# Empower your sales process with advertiser data

Content providers can pitch stronger, activate smarter, and quantify their value.



**SIGNUM for Media** Our signal extraction platform helps content providers pinpoint potential advertisers and messages so they can approach advertisers armed with data predictive of sales.

**Out-of-the-box product includes:**

- 16 billion consumer conversations
- 150 million conversations
- 95,000 audience segments

Quantifind’s SIGNUM platform identifies which brands should buy ad space and where. It also illuminates which messages will resonate with the audiences targeted, and measures incremental lift in sales as a result of the ad placement partnerships.

Networks and publishers can discover which brands over-index with their audiences. Armed with this data, sales teams can approach national brands – Campbell Soup, for example – and demonstrate how the Big Bang audience is 12x more likely to purchase their products.

Campaigns can then be measured for incremental lift in both sales and awareness, reinforcing their successes to c-level executives. A Big Bang Theory and Campbell Soup partnership shows an example of how an additional \$438K in sales can be gained, well above what was forecasted without ad placement during that time period.

▼ Predictive audiences  
Viewing all audiences that predict the seed Big Bang Theory, by their interests 1 to 100 of 4,740 entries

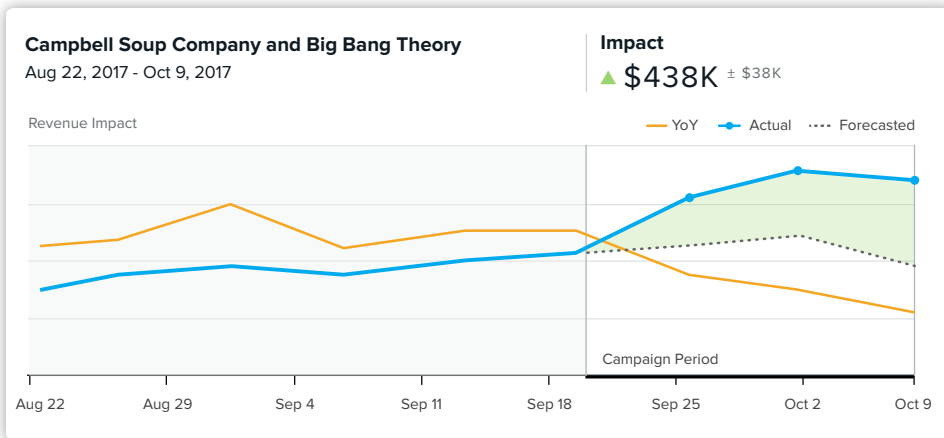
Seed Audience  
Big Bang Theory

Audience Segments  
Interests

+ Add New

⋮

#	Level +		✓	Audience Interests	Index ▼
1	2	cpg	food	Butterball	13.0x
2	2	cpg	beverage	Crystal Light	12.8x
3	2	cpg	sweets	Sara Lee Desserts	12.8x
4	2	cpg	food	Campbell Soup Co	12.4x
5	2	cpg	food	Pillsbury	12.3x
6	2	cpg	sweets	Breyers	12.1x
7	2	cpg	food	Popsicle	12.0x
8	2	cpg	snacks	Pepperidge Farm	11.9x



Sample data for illustrative purposes only

**IDENTIFY OPPORTUNITIES**



Find new advertisers that organically align with your programs. Or help refine current advertiser pitches relative to the competitors’.

**DELIVER STRATEGIES**



Pinpoint key potential advertisers and messages to help advertisers align more seamlessly with your viewing audiences.

**MEASURE OUTCOMES**



Quantify your partnership in awareness lift and incremental revenue lift to prove out your value.



### **About Quantifind**

Quantifind was founded to help people make better decisions by combining human intuition with the power of intelligent data. We are a data science company that eliminates your blind spots around where, why and how competitors are impacting your business. Our productized data science filters out the noise that doesn't drive revenue and finds the hidden signals that do. We provide an intuitive explanatory analytics platform, **SIGNUM**, anybody can use to discover the biggest opportunities for growth. Quantifind's clients include some of the world's most well-known brands spanning multiple industries including automotive, consumer packaged goods, financial services, movies, pharmaceuticals, restaurants, and telecom. Our team is currently 80+ people strong and growing, with locations in Menlo Park, CA; Washington, DC; and New York, NY.

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