

# HOW TO ACHIEVE SUCCESS IN 2018

CIMx Software | Newsletter | August 2017



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## HOW TO ACHIEVE SUCCESS IN 2018

What are you doing about the problems holding back your business?

How much money has been lost paying operator overtime to meet deadlines? How much waste and scrap has been generated? Are your numbers coming from reliable sources? Manufacturers are throwing away resources to overcome easily preventable errors and mistakes. It's time we solve our problems.



## ELIMINATE PROBLEMS NOW

Companies are planning today for production improvements in 2018. Here's what you can do:

### 1. QUIT MAKING MISTAKES.

The expense of mismanaging paper documents is a silent profit killer. A recent survey by IDC found workers spend 9 hours a week searching for paper-based information, and another 3 recreating lost information.

How much would your productivity increase if each operator had 12 more hours of value-added time every week?

Moving your work instructions into Quantum eliminates the problems caused by paper-based planning. Cut your paper and printing costs and begin digitally managing documents. With planning under revision control, operators receive only the most current and relevant planning with easy access to critical information the moment they need it.

**OUTPUT INCREASES WHEN OPERATORS FOCUS ON WORK, NOT PAPER.**

## SMART TIPS

Moving your planning and production documents to a manufacturing software system is the first step toward error-free production. Here are a few ideas for making sure 2018 is a successful year for your business:

Link your ERP to an MES to automatically send orders to the shop floor.

Use finite scheduling and production control for error-free change management.

Add machine maintenance and asset management to optimize asset utilization.

Input specifications with data collections for automated tolerance checks.

Run analytics on production data to identify high- and low-performing production elements.





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## 2. ELIMINATE LATE SHIPMENTS

How much did rush shipments cost you in 2017? Customers are demanding orders with a shorter lead time forcing manufacturers to pay for overtime to meet demand.

The solution to shipping problems starts with real-time visibility of production. With a data-driven forecast of work, you can estimate shipping with confidence. Redirect your bottlenecks and other potential hurdles before they occur. Adjust work as needed to ensure orders ship on-time, every time.

Your shop floor already generates the data you need to make decisions with accuracy. All you need is the right system in place to collect and analyze it.

## 3. STOP WASTING MONEY.

How much does scrap, rework and quality escapes cost each year?

While you can't eliminate all scrap, you can target the root cause of common problems, delivering significant savings. Eliminate errors and support best practices in every stage of production with Process Conformance. By utilizing buy-offs and workflow requirements the shop floor works efficiently, with higher output and fewer errors.

Over time, as best practices become standard practices, throughput increases and you're producing more with less, adding to the bottom line.

## MOVING FORWARD IN 2018

As we close out 2017 and begin planning for 2018, consider making your New Year's resolution to eliminate errors and end waste. Get control of production and start working toward smart, data-driven manufacturing that increases output and profit with every order.

Contact CIMx Software to learn what you can do to prepare for 2018 by eliminating problems today.



Identify problems holding back operations



Receive potential solutions for your obstacles



Determine if Quantum is the best option for your business



Quantum customers typically see a ROI in their first 6 months



## Why Should I Invest in Quantum?

Quantum delivers far more than reduced scrap and increased efficiency. The Rapid ROI potential of Quantum comes from the Smart Manufacturing technology that delivers data from your shop floor to your top floor. Gain the tools you need to maximize profitability by adding visibility to your manufacturing.

50

Shop Floor Operators

\$75k

Quality Defect Costs

8k+

Non-productive Hours Wasted

6

Months to ROI Balance

200

Shop Floor Operators

\$225k

Quality Defect Costs

33k+

Non-productive Hours Wasted

8

Months to ROI Balance