

Local program helps music center amp up annual energy savings.



PROJECT INFORMATION

Program Participant
• Discount Music Center



Location
• 3301 Gardenia Avenue
Orlando, FL 32805

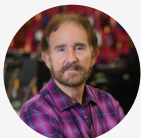
Project Contact
• Steve Grier
Owner

Technology
• LED Lighting (Original
Technology, T12)

Estimated Monthly Savings
• 9,144 kWh
• \$842

Lifetime Savings
• \$78,323

"Listen, this deal almost falls under the category of too good to be true, because I re-freshed all of my lights in my entire facility, and I'm paying for it through my savings, and I'm pocketing a couple hundred dollars every month."



Steve Grier
Owner

Background

For years, Discount Music Center has provided sales and rental of musical equipment, music instrument lessons, recording studio and entertainment space for customers in the Orlando area.

Creating the right atmosphere not only highlights their space and all their products, it also ensures that customers enjoy their experience. That's why economical lighting, that is also aesthetically pleasing, plays an integral part in achieving success for the business.

Solution

The Lime Energy SAVE Program is a turnkey solution that makes it easy and affordable to upgrade to high-efficiency lighting. The program offers a free energy assessment to determine the most cost-effective lighting solutions customized for the unique business needs. Monthly energy cost savings are guaranteed through state-of-the-art technology that measures usage. With the guaranteed savings, customers will be billed for part of their savings and can retain the remaining monetary savings. So, customers will never pay more than their estimated savings.

Lime Energy approached the Discount Music Center business owner, Steve Grier, to offer a free energy audit. The assessment determined that installing new lighting throughout the facility would offer significant energy savings within a short timeframe. Steve opted for the 36-month shared savings term with an anticipated monthly savings of \$842. With the SAVE Program, Steve's monthly lighting upgrade payment will only be \$632, thus making him \$210 cash flow positive.

Lime Energy installed LED lighting equipment throughout the main store showroom, studios, banquet ballrooms, hallways, mezzanines, warehouse, music rooms, storage/inventory rooms, offices, restrooms, classrooms, kitchen and more. Steve is anticipated to save 9,144 kWh of electricity per month and \$7,579 during the 36-month shared savings term.



Discount Music Center will be cash flow positive with

\$210

each month!

Find out how Lime Energy can help your small business start saving.

limeSAVEusa.com
855.236.4832