VISUAL LEASE

Lease Management **Made Simple**

Visual Lease: The SaaS Platform That Puts Lease Data at Your Fingertips

Keeping track of all your company's leases, especially given the costs and compliance issues that go along with them, is a daunting task. Visual Lease makes lease management simple providing you with deep, robust lease administration and lease accounting functionality in a single intuitive, user-friendly platform. It takes the complexity out of managing your company's lease portfolio, for everything from real estate to equipment, vehicles and other assets.

Benefits of Visual Lease:

Comprehensive Lease Administration

Visual Lease puts all your lease data at your fingertips and provides the tools to track leases, create reports and help strategically manage your lease portfolio.

Compliance Readiness

The platform makes it simple to consolidate and report on real estate, equipment, vehicles and other assets, to meet all the latest financial reporting and compliance requirements for ASC 842, IFRS 16 and other standards.

Unsurpassed User Friendliness

Visual Lease is all about making your job easier taking a task that is notoriously complex and making it intuitive, streamlined and adaptable.

Easy Configurability

The platform is designed for flexibility, with easy on-off functionality, configurable data fields and integration with ERP, financial and business systems.

Years of Experience

Visual Lease incorporates 30+ years of lease management and auditing expertise, providing you with the ability to streamline processes and reduce costs.

Professional In-House Customer Support

Our experienced team works alongside you from initial implementation and training and throughout your regular reporting cadence, to ensure your continued success.

Always Evolving to Meet Your Needs

Since its inception, Visual Lease has been focused on giving you what you need: a user-friendly solution that works the way you do. Moving forward as a company and as a platform, Visual Lease will continue to evolve to meet your changing lease management needs.

Visual Lease becomes a fully SaaS platform.

Facilitating easier implementation, automatic updates and new releases.

Visual Lease is founded.

Offering a comprehensive lease administration platform.

1995   **1997**   **2007**

The Visual Lease platform goes to market

Helping customers understand lease obligations and save money.

Visual Lease adds lease accounting functionality.

Capturing financial data already in Visual Lease and bringing the data into lease accounting format for compliance.

FASB and IASB propose new standards for lease accounting.

Choosing Visual Lease principals to participate in shaping new rules.

2017   **2016**   **2011**

FASB and IASB pass accounting requirements ASC 842 and IFRS 16.

Setting compliance deadlines for public and private companies.

Major accounting firms and real estate partners recommend Visual Lease.

Creating working relationships with Ernst & Young, Deloitte, PwC, Grant Thornton, Baker Tilly, JLL, Newmark Group, Cushman & Wakefield and others.

2018   **2019+**
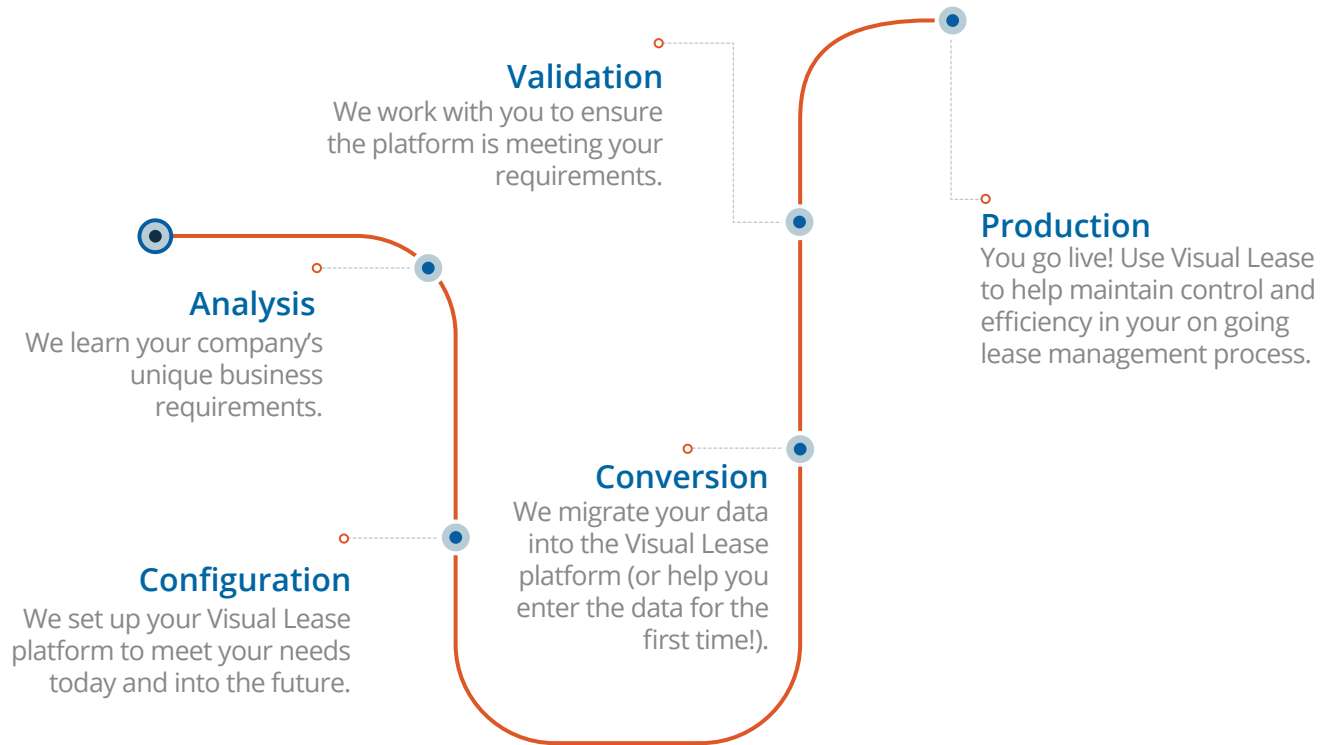
Future Visual Lease platform continues to be enhanced.

Making on going improvements initiated by continuous customer feedback and evolving industry rules, standards and practices.

The Visual Lease **Experience**

Visual Lease is dedicated to ensuring your continued success with comprehensive support, starting with implementation and extending throughout the life of your solution.

Visual Lease Implementation Process:

Validation
We work with you to ensure the platform is meeting your requirements.

Production
You go live! Use Visual Lease to help maintain control and efficiency in your on going lease management process.

Analysis
We learn your company's unique business requirements.

Conversion
We migrate your data into the Visual Lease platform (or help you enter the data for the first time!).

Configuration
We set up your Visual Lease platform to meet your needs today and into the future.

Ensuring Your **Continued Success**

Visual Lease helps to nurture your ongoing success through a range of customer support programs.

Continuous Education

- Free, live training webinars
- A library of training webinars you can view on demand
- Short videos for refreshers or quick updates
- A knowledge base of documents, manuals and "how to" guides
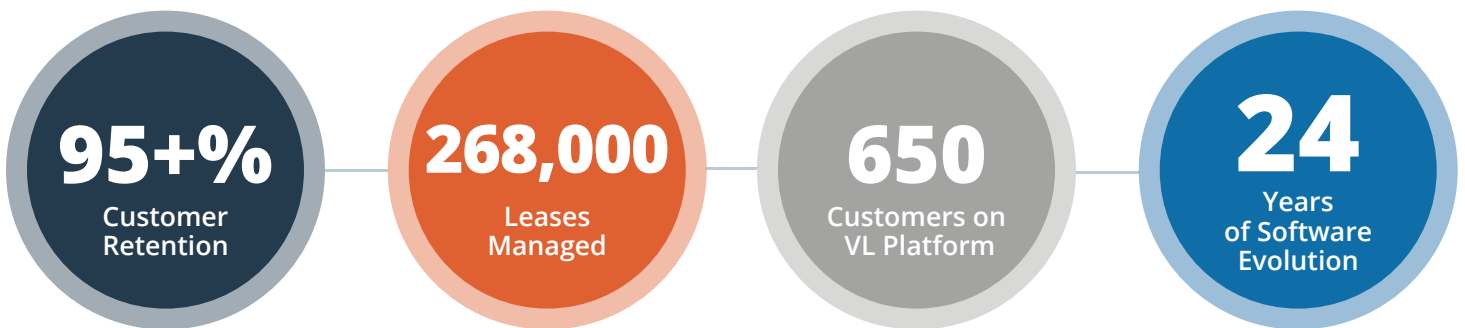
New Release Readiness

- Regular major releases based on customer input and industry drivers
- Notifications and live training webinars to prepare you for new release features, enhancements and functionality

Customer Success Organization

- Engineering, product and services specialists with the goal of helping you grow and maintain your Visual Lease solution
- A team and tools in place and available whenever you need them to help answer any question as quickly as possible
- Proactive outreach to make sure questions are answered and requests are addressed
- Keeping a finger on the pulse of customer needs as well as industry trends and best practices ensuring that the platform is up to date and in step with what you really need

Beyond Success - Support for Life

- Access to our Support Help Desk right from the Visual Lease platform
- Continual quarterly product enhancements taken from customer feedback
- Access to Visual Lease experts and best practices
- Attentive account managers to assist with all your contract needs

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Key Features/Benefits of the
Visual Lease Platform

Lease Administration	Lease Accounting	Integration
Organizes and summarizes lease transactions into a standardized system to create consistency, consolidation and search ability	Manages all financial aspects of leases and utilizes data already available through the lease administration module	Integrates with AP and AR
Creates proactive notifications for key critical dates such as rent increases and renewal options	Assures compliance with ASC 842 and IFRS 16 lease accounting standards	Integrates with ERP systems to keep the general ledger in synch
Tracks leases and expenses such as CAM and OpEx	Consistently classifies leases, runs calculations, and computes ROU (right of use) asset values and liability schedules	Imports data from other existing lease administration systems
Pushes lease obligations to the ERP system for payment and can bring results back to the lease admin	Produces journal entries to book into the ERP general ledger	Synchronizes with space management systems to generate KPIs
Offers standard reporting and powerful ad hoc reporting capabilities	Provides sophisticated and consolidated financial reporting, including quarterly and annual disclosure reports	Exports and consolidates data with BI reporting and other tools

95+%
Customer Retention

268,000
Leases Managed

650
Customers on VL Platform

24
Years of Software Evolution

Find out how Visual Lease can help your business simplify lease management.

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COMPLIANCE +
SO MUCH MORE

Lease management software that goes above and beyond getting you ready for the new standards

Try a demo today visuallease.com

VL VISUAL LEASE

The standard for lease accounting software