



Sensing and IoT  
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February 11, 2020

Dear Valued Partner,

We wanted to update you on the impact that the coronavirus outbreak is having on our production in China.

China's State Council is continuing to manage the crisis, and several municipal governments, including Shanghai, are monitoring and controlling the functioning of all enterprises, including Honeywell. Our plant in Suzhou was able to open yesterday and we have just been notified that our plant in Nanjing will be allowed to open tomorrow at 7AM.

In both cases, we will not initially be up to full staffing as people returning from other cities will need to self-quarantine for 14 days until they can return to work. This will put us at approximately at 75% capacity, ramping up over the next two weeks. During this time we will also be assessing the status of all of our suppliers in China and their ability to give us parts and that impact on our production.

We will continue to monitor this situation and inform you whether this extended closure affects shipment of your Honeywell product. We remain committed to offering you great products and services to help you better serve your customers.

If you have questions about any specific product or order, please contact Customer Service or your Honeywell representative directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Charles Forsgard".

Charles Forsgard  
Vice President of Sales  
Honeywell Sensing and IoT