

# Deltek iAccess for Vision

*Giving front-office employees what they need to do their jobs quickly and easily*

## Easy-to-Use Front-Office Solution

- Drive adoption across your firm with this simple, streamlined interface
- Adding, updating and looking up data has never been easier
- Manage clients more proactively
- Monitor projects more efficiently

Deltek iAccess for Vision creates a whole new user experience that is perfect for every front-office employee. It gives users access to critical Vision data in user-friendly, intuitive workspaces designed for key roles. This new interface puts information at your fingertips anywhere, anytime so you can do more and know more.

Deltek iAccess is an extension of your Deltek Vision solution with three distinct workspaces that give your employees just what they need to do their jobs anywhere, anytime including:

- **NEW** Business Development workspace for managing clients, contacts and opportunities on the go (available for Vision CRM users)
- **Enhanced** Project Management workspace so you can monitor projects and identify problems before it's too late
- **Improved** Employee workspace makes it easier to keep timesheets and expense reports up to date from anywhere

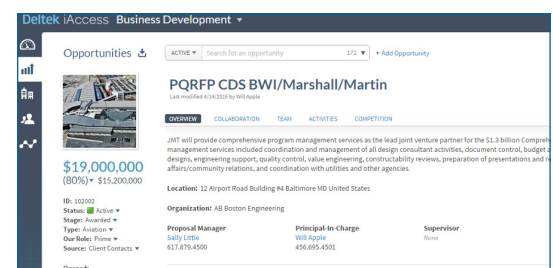
Manage critical data from any browser or on any tablet so you can stay on top of your opportunities and projects. Not only do employees benefit from greater accessibility, but the firm benefits from more accurate, timely and complete information, which leads to more informed decision making.

### Increase Pipeline and Improve Client Management on the Go

Business Development (BD) is not a desk job, but BD professionals and project managers have

critical opportunity data that impacts resource planning, marketing allocation and much more. And, timing is everything. With stacks of business cards, scribbled notes and a head full of commentary, business developers need tools to help them capture key client and opportunity details quickly and easily so they can get back to doing what they do best – nurturing client relationships.

Deltek iAccess for Vision gives project managers, business developers and marketing professionals an intuitive and easy-to-use tool designed for mobile business development teams. With iAccess, BD teams can add, update and review opportunities, touch points and clients anywhere, anytime with just an internet connection. With more timely, accurate and complete opportunity and client data, business developers can be sure to never miss a follow-up opportunity again. And, executives and project managers have a more reliable forecast and can prepare for project awards.

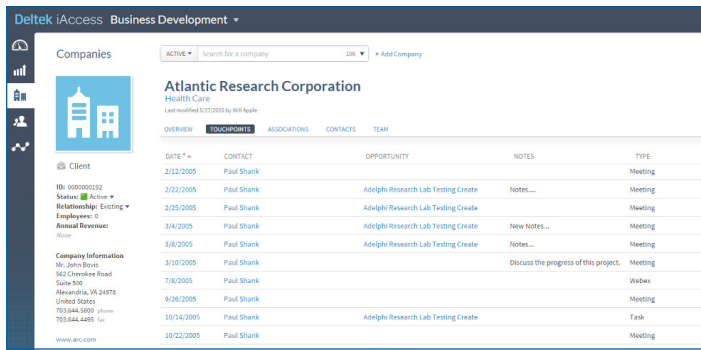


Quickly and easily add and update opportunities for a more accurate pipeline

### Win More with More Accurate Opportunities

Deltek iAccess delivers the power of Vision with a simpler, intuitive workspace with the information you need at your fingertips including:

- A pipeline report right on the dashboard to keep your finger on the pulse
- Easy-to-read opportunity details that are simple to update
- Simple touchpoints to track client interactions and schedule follow up
- Client details to get a high-level view of the health of a client
- Quick and easy reporting to stay on top of client management

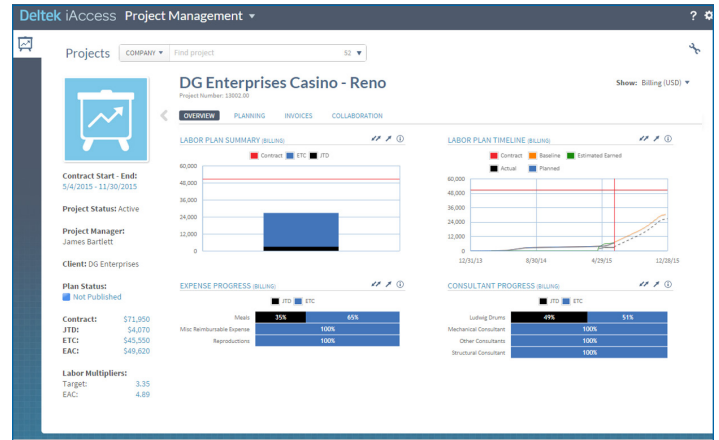


Touch base with a client when it matters most and never miss a follow-up again

### Manage Projects to Improve Performance and Mitigate Risks

Project managers in growing firms usually want one thing – more time to manage and execute projects. Yet, all too often, project managers are working harder than they need to with disjointed, cumbersome tools, which means inaccurate or incomplete data and uninformed decisions at the executive level.

Deltek iAccess for Vision gives project managers an easy-to-use centralized tool designed with the busy project manager in mind. With iAccess, PMs can plan, manage, monitor and execute projects in one streamlined and consolidated manner so project managers can get back to the project details and executives can make better, more informed decisions from more accurate, complete project information. iAccess delivers the power of Vision with a simpler, intuitive workspace with the information you need at your fingertips.



Plan, manage, monitor and execute projects from one centralized platform

*“Deltek iAccess for Vision is a very valuable product for our project managers, who tend to be very visual. iAccess is the only solution that lets them see the information they need in a graphic form, with the ability to drill down and see project detail. Not only is the product user-friendly, but our project managers quickly and easily get the information they need to keep their projects on track.”*

» Beatriz Sanchez,  
 Manager of Project Controls, Ballinger

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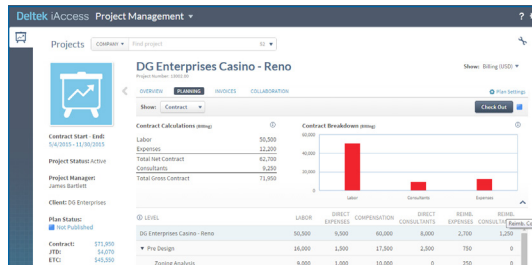
**Stay Connected:**



**Focus More. Do More. See More.**

Deltek iAccess gives project managers a centralized tool to manage and update project information, delivering:

- Access anywhere, anytime to project details project managers need most
- A quick and simple view of key project metrics
- A visual project overview with the ability to drill down into the details
- Easy resource planning with actual and generic resources so you forecast and deliver with accurate hours and costs
- Alerts and warnings when projects are at risk before it's too late
- Easy access to review, comment and approve invoices for greater control over the project's bottom line



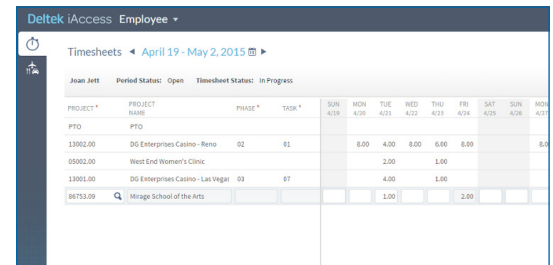
Project managers can build project plans at the lowest level of the WBS in an easy-to-use tool

**Easy Timesheets and Expense Reports**

Using Deltek iAccess, any employee can view, create and submit a timesheet anywhere they have Internet access and a browser. This means employees who only need to log into Deltek Vision to fill out a timesheet have a quick and easy option for entering time from any browser on a desktop, laptop or tablet.

Deltek is the leading global provider of enterprise software and information solutions for government contractors, professional services firms and other project- and people-based businesses. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. 20,000 organizations and millions of users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, recruit and develop talent, optimize resources, streamline operations and deliver more profitable projects. **Deltek – Know more. Do more.®**

iAccess also provides a quick and easy way to submit expense reports via computers or tablets. With iAccess, you can upload receipts easily from a tablet or computer and attach directly to the expense report, simplifying the process of managing receipts and submitting expense reports. View the status of submitted reports making expenses less daunting.



Any front-office employee can easily complete their timesheet in the iAccess Employee workspace

**Know More and Do More with Deltek iAccess for Vision**

It is time to put an end to siloed, incommunicative spreadsheets and documents that are doing more harm than good for your firm as a whole. Empower better decision making and achieve your overall project and business goals with Deltek Vision and iAccess – access anywhere, anytime to accurate and complete data you need most.

For more information about Deltek Vision, visit [www.deltek.com/vision](http://www.deltek.com/vision).