



Do you know Trustpilot, GoMore or Vivino, and are you able to find and develop companies of equal potential within the healthcare sector? SEED Capital is Denmark's largest venture capital fund within the pre-seed and seed segment. We support the development of growth companies with respect to medical technology (tech), and information- and communication technology (tech), where we are witnessing a growing proportion of exiting digital startups. SEED Capital manages DKK 2.3 billion and has a number of the largest Danish companies among its owners. SEED Capital plays a fundamental role in the development of new technologies and business models in Denmark. To strengthen the investments in portfolio companies we are now looking for an:

## **Investment Manager**

### **Digital Health Solutions**

#### **Startup – Growth Companies – Venture Capital**

##### **Assessment of Business Concepts, Business Development, Board Work, and Funding**

You will be part of an efficient and experienced team of Investment Managers at SEED Capital, where your primary focus will be on business opportunities related to Digital Health Solutions. Your tasks will include scanning the market for potential investment opportunities, while proactively using your network, and at the same time handling direct inquiries from entrepreneurs seeking funding to develop their business ideas. You will analyze and assess the investment opportunities, and present those of interest to SEED Capital's investment committee. If accepted, your subsequent work in the respective portfolio company is based on board representation. This includes go-to-market strategies, development of the organization, the company's capital, and the long-term exit preparation. You will report to SEED Capital's partner group. Moreover, you will acquire a very broad network which, in addition to the company, includes portfolio companies, fellow investors, educational institutions, the healthcare sector, and entrepreneurship- and innovation communities.

##### **Entrepreneurial Profile with Knowledge of the Health Sector, Technology and Business Development**

There are several backgrounds of relevance to this position. You may for example have a higher technical, commercial, or **natural sciences** degree, or a background within healthcare, combined with a commercial postgraduate education. You most likely have approximately 10 years of experience, from for example the supply side (IT or tech solutions), consulting companies with a focus on the healthcare sector, an internal innovation department, or from other organizations working with technological- and process optimization in the sector. At the same time, you have previously been involved in startups and have management experience - preferable with P/L responsibility. Above all, you have an interest for digital technologies and the business opportunities which they bring about in the healthcare sector.

# SEED CAPITAL

You are outgoing, structured, analytical, and have a professional approach to your job responsibilities. Furthermore, you communicate fluently in a Scandinavian language and in English.

## **Dynamic Environment**

This is a unique opportunity in a company which focuses on guiding, supporting, and building successful and international companies. You will be part of a dynamic environment where new technologies and start-ups are the focus. Your future colleagues have both theoretical and extensive practical competencies in the field of business development, medtech, and technology.

## **Contact**

To learn more about the position and SEED Capital, please contact Partner Martin Bo Sørensen at +45 27847406. Additionally, you can read more at [www.seedcapital.dk](http://www.seedcapital.dk).

We look forward to receiving your application and CV marked "**11.516 Investment Manager**" via email: [mail@brincpartners.dk](mailto:mail@brincpartners.dk).

All inquiries are treated confidentially.