

## FAST-TRACK YOUR PATH TO MARKET

# 3 Go-tos for a Quicker Get-to-Market Strategy

Compliance doesn't have to be complex. Learn how to overcome hurdles and get your medical devices out to market faster by adopting these solutions.



### PROBLEM

Revenue leakage due to unaccounted costs

### SOLUTION

Streamline accounting tasks

Choose an ERP with a fully integrated automated accounting module—one that's custom-built for your workflows and designed to manage your business processes. Look for tools that give detailed cost breakdowns and tie sales orders into production for a clear, auditable document flow.

#### THE BENEFITS OF AUTOMATED ACCOUNTING

**50%**

less cost in payment processing

**4.5x**

more invoices

**38%**

greater STP rate

<sup>1</sup> Source: Aberdeen Group, 2014

### PROBLEM

Wasting time and resources to meet new regulations

### SOLUTION

Systemize quality assurance

An ERP that provides a hybrid of reporting and analytics tools will help you systemize quality control and adherence standards. Look for a solution that integrates with your preferred spreadsheet software, such as Microsoft Excel. That way, if a report needs to be modified, it can be easily exported into Excel.

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#### LOOK FOR THESE REPORTING & ANALYTICS TOOLS

①

Side-by-side comparisons of repair/replacement costs, repair frequency and overall workflow

②

Performance by asset type, work order type, and billable vs. non-billable hours

③

Stock transactions and inventory valuations, inventory counts, BOMs, production planning, and material requirements



### PROBLEM

Recreating each new device from scratch

### SOLUTION

Create repeatable processes across multiple products

Take a modern approach to project management. With the right tools, you can easily replicate a similar, successful project by copying all of the costs and materials needed into the new project, saving you time and money. The best ERP software can automate this entire process.

## We have your ERP solutions down to a science

Navigator understands the unique challenges facing the life science industry. That's why we provide comprehensive yet simple solutions to help your growing company stay compliant, safe, and ahead of the curve. With more than 500 customers, and more than 100 years of combined experience, Navigator has the expertise and award-winning reputation to send your company in the right direction.

**86%**

increase in operating margin through Navigator platforms

**98%**

on-time, on-budget project completion

**10+**

years of SAP award-winning service

Find out why Navigator Business Solutions is the right partner for your growing business.

[Learn more](#)

**SAP Award-Winning Partner**

2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015