



Product Data Sheet: iConnect POS for SAP Business One

Powered by Navigator iConnect & NCR

Combining the best of the best, Navigator has partnered with a leader in retail technology to offer a full integrated, end-to-end solution for SAP Business One. The solution delivers critical components such as integrated ecommerce, built-in gift card and customer loyalty programs, merchant services and NCR/Counterpoint hardware, specifically engineered for retailers

PRODUCT OVERVIEW

NCR/Counterpoint directly manufactures and develops the fully-integrated software and touchscreen hardware, giving retailers, who run SAP Business One, a single point of accountability for their technology needs. The retail solution for SAP Business One helps retailers of all sizes maximize their profit opportunity with a solution that is both innovative and time tested.



Key Product Functionality

Better Control Operating Costs

- Use the built-merchandising reports to analyze current levels, spot sales trends, and make better buying decisions
- Accurately manage sales, returns, orders, special orders, backorders, and layaways
- Maintain optimum inventory levels, control inventory costs, and track merchandise movement

Increase Sales

- Increase throughput and decrease service times with an easy-to-use point of sale
- Increase average ticket through successful up-selling and cross-selling
- Increase gift card sales and build compelling loyalty programs

Build Customer Loyalty

- Analyze customer preferences and purchasing data to order popular inventory
- Use built-in loyalty programs and gift cards to reward customers and stimulate repeat business

Decrease Employee Training Time

- Reduce training time with easy-to-use solution
- Offers employees the industry's best GUI
- Includes demo/practice store for training

Maximize Smooth Operations

- Prevent lost sales and service disruption with the industry's best data redundancy
- Avoid operational hassles with highly responsive maintenance and the industry's fastest return-to-service methods

Create an End-to-End Solution

- Reduce implementation risks and optimize a complete technology solution for your retail operation
- Reach new customer 24/7 with fully integrated ecommerce solution for SAP Business One
- Safely and efficiently process customer transactions
- Obtain 2-second credit card authorizations and heightened security with NCR payment gateway



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