

## 2017 Cornerstone Bank Performance Survey 11-Deposit Operations

	PLEASE REPORT THE NUMBER OF DEPOSIT ACCOUNTS ON THE BOOKS AND THE ACCOUNT BALANCES FOR THE FOLLOWING CATEGORIES AS OF 12-31-16			
	Instructions	<ul> <li>business</li> <li>Do not double continuous</li> <li>account would be question to follow</li> </ul>	s (both passboo ount any accou e listed under s w. A health savi	ok and statement) include both personal and ents into 2 categories. Examples: An IRA <b>savings</b> avings accounts. IRA accounts are in separate ings account <b>CD</b> would be counted as a CD, not question to follow.
		# of Deposit Acco	ounts	\$ Account Balances
Per	sonal checking accounts			
Bus	siness checking accounts			
Perso	nal money market accounts			
Busin	ess money market accounts			
Regula	ar savings accounts			
ı	ficates of deposit ide brokered CDs)			
(Excl	deposit accounts ude IRAs/HSAs in parate question)			
	F YOU INCLUDED RE	OTHER DEPOSIT ACCOL	JNTS ON THE	BOOKS, PLEASE DESCRIBE WHAT THEY
	Exclude	<ul><li>IRA accounts (See next question)</li><li>HSA accounts (See next question</li></ul>		
Answei	·			
3. N	UMBER OF PLANS	S (NOT ACCOUNTS) SER	VICED FOR C	USTOMERS
		Retirement (IRA	As)	Health Savings (HSAs)
	# OF PLANS			
4. C	OUNT OF WIRE T	RANSFERS PER MONTH		
				# of Wire Transfers/mo.
	Inco	ming		



Format: 0.00

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	Outgoin	g			
5. OF	THE TOTAL OUTGO	DING MONTHLY WIRE	E TRANSFERS, HOW MANY WERE INTERNATIONAL?		
Answer:					
F	ormat: 0				
6. AN	ANNUAL NSF, COURTESY PAY, AND OVERDRAFT FEES COLLECTED				
Ir	structions	Include fees for Non Su transfer fees. Do not inc	fficient Funds(NSF) protection, courtesy and other overdraft clude charge-offs.		
			Annual Fees Collected (\$)		
	NSF fee	S			
	Courtesy pa	y fees			
	Overdraft trans	sfer fees			
7. DE	POSIT OPERATION	S MANAGEMENT FTE			
Ir	nclude		The region of th		
E	xclude	-	Officer function (See 'Administrative Executive Officers' [17A])		
Answer:		'			
F	ormat: 0.00				
8. WI	RE ROOM FTE				
Ir	nclude	Sending and rec	eiving of wires, no matter where the function happens		
Ex	xclude		eneral accounting functions (See 'General Accounting" [15]) eneral deposit operations functions (See 'Deposit Operations		
Answer:					
F	ormat: 0.00				
9. IRA	A / HSA ADMINISTI	RATION FTE			
Ir	nclude	<ul><li>IRA accounts dis</li><li>Required Minimo</li><li>Beneficiary resea</li></ul>	um Distribution (RMD) Calculations		
Answer:					

10. GENERAL DEPOSIT SERVICING FTE (EXCLUDING ONES LISTED PREVIOUSLY)

RNERSTONE	2017 Cornerstone Bank Performance Survey 11-Deposit Operations
Include	<ul> <li>Account file maintenance, reconciliation, research</li> <li>ACH support</li> <li>NSF, courtesy pay, reject, return items</li> <li>Cash vault</li> <li>Deposit document imaging</li> <li>Safe deposit box billing and overall maintenance</li> <li>Remote deposit capture &amp; check processing support</li> <li>Day 2 item processing and balancing</li> <li>Mailroom - processing incoming and outgoing mail manually</li> <li>Statement rendering - loading machines with statements, cancelled checks, ar envelopes or stuffing envelopes by hand to prepare statements for distributio</li> <li>Other unique deposit ops task not covered above or in other survey sections</li> </ul>
Exclude	<ul> <li>Deposit operations management overseeing employees (see previous)</li> <li>Wires, IRAs, HSAs, (see previous FTE questions for these)</li> <li>Day-to-day compliance monitoring and fraud detection (See 'Enterprise Risk Mgmt., B.S.A. FTE' [14])</li> <li>Loan document imaging (See 'Loan Servicing' [12])</li> <li>Deposit servicing done on the front line, in branches (See 'Account Servicing' [01])</li> </ul>
er:	
Format: 0.00	
TD ANICDODT ATTOM /C	COURIER FTE
TRANSPORTATION/C	
Include	<ul> <li>Delivering messages, documents, packages and other items between branche or offices</li> </ul>
Include	or offices
Include Exclude	or offices
Exclude  Er: Format: 0.00	or offices  • Outsourced / third party couriers
Exclude  Exclude  Format: 0.00  TOTAL # OF STATEM	or offices  • Outsourced / third party couriers  MENTS PRODUCED PER MONTH (PAPER & E-STATEMENTS)
Exclude  Er: Format: 0.00	or offices  • Outsourced / third party couriers

## 13. HOW MANY E-STATEMENTS ARE BEING SENT, AS A % OF ALL STATEMENTS?

Instructions	The value must be between 0 and 100, inclusive

Answer:			
	Format: 0%	Max 100	



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14. OF THE VOLUME OF E-STATEMENTS, WHAT PERCENT RECEIVE ONLY AN E-STATEMENT WITHOUT A REDUNDANT PAPER COPY?

	Instructions	The value must be between 0 and 100, inclusive
Answer	:	
	Format: 0% Max 100	