

### 1. EXECUTIVE OFFICERS FTE

Include	<ul> <li>CEO (Chief Executive Officer)</li> <li>CSO (Chief Strategy Officer)</li> <li>President / COO (Chief Operating Officer)</li> </ul>
Exclude	<ul> <li>CIO (Chief Information Officer) See 'CIO/CTO'[13])</li> <li>CFO (Chief Financial Officer) See 'CFO' [15])</li> <li>Other Executives See 'Other Admin' [17A])</li> <li>Non-Employee Board Members (Do not benchmark)</li> </ul>

#### Answer:

Format: 0.00

## 2. CORPORATE-LEVEL ADMINISTRATIVE STAFF FTE

Include	<ul> <li>Corporate admin. responsibilities (frequently part or all of executive administrative assistant time)</li> </ul>
Exclude	<ul> <li>Departmental assistants including loan secretaries (include in respective line of business sections)</li> </ul>

### Answer:

Format: 0.00

# 3. FACILITIES AND OFFICE SERVICES FTE

Include	<ul> <li>Management of the organization's facilities, as well as office service functions such as janitorial and auto pool</li> <li>Card access</li> </ul>
Exclude	<ul> <li>Overseeing the overall Physical Security Program(see 'Physical Security' [14])</li> <li>Outsourced/3rd Party Employees</li> <li>Security guards (not 3rd Party) (see 'Other Administrative FTE' [17A])</li> </ul>

### Answer:

Format: 0.00

## 4. QUALITY IMPROVEMENT / CORPORATE PROJECT MANAGERS FTE

Include	<ul> <li>Corporate-level project management or process improvement functions (e.g., impacts multiple business lines)</li> </ul>
Exclude	<ul> <li>IT Project Managers (See 'IT Project Manager' [13])</li> <li>Line of Business project managers (include in respective line of business sections as 'Other')</li> </ul>

### Answer:

Format: 0.00

## 5. OTHER ADMINISTRATIVE FUNCTIONS FTE

CORNERSTONE
ADVISORS

# 2018 Cornerstone Credit Union Performance Survey 17A - Corporate Administration

Include	<ul> <li>Executive time not included in other lines of business or support areas</li> <li>Administrative functions not included elsewhere</li> <li>Security guards if employees, not outsourced</li> </ul>
Exclude	<ul> <li>CEO, CAO, President/COO (See 'Administrative Executive Officers' [17A])</li> <li>CIO (See 'CIO/CTO' [13]), CFO (See 'CFO' [15])</li> <li>Legal FTE (See 'Legal' [15])</li> <li>Corporate Insurance (See 'Corporate Insurance' [14])</li> <li>Purchasing (See 'Purchasing' [15])</li> </ul>

Answer:

Format: 0.00

6. IF YOU ENTERED 'OTHER' CORPORATE ADMINISTRATION FTE, PLEASE DESCRIBE THEIR FUNCTIONS

Answer: