

### Bank Performance Survey (2019) 08A-Credit Administration

# 1. NUMBER OF REO PROPERTIES, NON-ACCRUAL COMMERCIAL LOANS, AND OTHER ASSETS MANAGED BY SPECIAL ASSETS

| Include | • Total commercial loans including commercial real estate, construction, and small business/SBA loans in non-accrual status |  |
|---------|---|--|
|         | Total number of REO properties  |  |
|         | Other assets managed by special assets group  |  |
| Exclude | Consumer and mortgage loans in non-accrual status   |  |

| Answer: |           |       |  |  |
|---------|-----------|-------|--|--|
|         | Format: 0 | Min 0 |  |  |

# 2. NON-ACCRUAL COMMERCIAL LOANS (\$) AMOUNT

| Include | <ul> <li>Total business loans including commercial real estate, construction, and SBA loan<br/>dollars in non-accrual status</li> <li>Dollar amount</li> </ul> |
|---------|--|
| Exclude | Consumer and mortgage loans dollars in non-accrual status  |

| Answer: |                   |  |
|---------|-------------------|--|
|         | Format: \$0 Min 0 |  |

#### 3. CREDIT ADMINISTRATION MANAGEMENT FTE

| Include | <ul><li>Chief Credit Officer</li><li>Other management in Credit Administration</li></ul> |
|---------|--|
| Exclude | Management of credit officers (See 'Commercial Credit Officer FTE')                      |

| Answer: |              |       |  |
|---------|--------------|-------|--|
|         | Format: 0.00 | Min 0 |  |

# 4. CREDIT ADMINISTRATION - GENERAL FTE

| Include | <ul> <li>Administrative / analyst personnel in credit administration</li> <li>Credit policy</li> <li>Credit concentration portfolio reporting</li> <li>Inter-bank credit information / credit disputes</li> <li>Allowance for Loan &amp; Lease Losses, CECL Modeling</li> <li>CCO administrative staff</li> <li>Any unique credit administration task not included in previous FTE allocations</li> </ul> |
|---------|---|
| Exclude | <ul> <li>Loan Review (See 'Loan Review FTE' [14])</li> <li>Commercial loan officers (See 'Commercial Loan Officer FTE' [08])</li> <li>Credit analysts (See 'Commercial Credit Analyst FTE' [08])</li> <li>Administrative support for commercial lending process (See 'Commercial Lending' [08])</li> <li>Commercial loan servicing (See 'Loan Servicing' [12])</li> </ul>                                 |



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| Ans  | wer:               |   |
|------|--------------------|---|
|      | Format: 0.00 Min 0 |   |
| 5.   | COMMERCIAL REAL I  | ESTATE APPRAISAL AND APPRAISAL REVIEW FTE   |
|      | Include            | Any commercial in-house appraisal staff, including appraisal management, in-house appraisers and support staff  |
|      | Exclude            | <ul><li>Contracted appraisers</li><li>Residential real estate appraisers</li></ul>  |
| Ans  | wer:               |   |
|      | Format: 0.00       |   |
| 6.   | RESIDENTIAL REAL I | ESTATE APPRAISAL AND APPRAISAL REVIEW FTE   |
|      | Include            | <ul> <li>Any residential in-house appraisal staff, including appraisal management, in-house appraisers and support staff</li> </ul>   |
|      | Exclude            | <ul><li>Contracted appraisers</li><li>Commercial appraisal staff</li></ul>  |
| Ansv | wer:               |   |
|      | Format: 0.00       |   |
| 7.   | SPECIAL ASSETS / W | /ORKOUT / REO FTE   |
|      | Include            | Collection/workout of commercial loans and REO  |
|      | Exclude            | Operational collections of consumer, mortgage, and deposit delinquencies (See 'Collections' [12A])  |
| Ansv | wer:               |   |
|      | Format: 0.00 Min 0 |   |
| 8.   | AVERAGE CREDIT AL  | DMINISTRATION RESOURCE COST   |
|      | Include            | Total salaries and benefits expense per FTE (including management, general credit administration, commercial / residential real estate appraisal, special assets / workout / REO FTE) |
| Ansv | wer:               |   |
|      | Format: \$0        |   |