

Advanced Inbound and Outbound Threat Protection for an International Law Firm



PENNINGTONS
MANCHES
COOPER



INDUSTRY
Legal



EMPLOYEES
1,000+



OFFICES
Global



DEPLOYMENT
Full Platform

ABOUT PENNINGTONS MANCHES COOPER

Penningtons Manches Cooper is a leading UK and international law firm which provides high quality legal advice to both businesses and individuals. The firm has UK offices and an overseas network stretching from Asia to South America through their presence in Singapore, Piraeus, Paris, Madrid and São Paulo.

With 130 partners and over 880 people in total, Penningtons Manches Cooper is acknowledged as a dynamic and forward-thinking practice which combines legal services with a responsive and flexible approach. They have established a strong reputation in a variety of sectors, particularly private wealth, shipping, technology and property.



"Tessian is a vital part of our security stack when it comes to cyber awareness, risk and compliance, and information protection. It's an essential perimeter defense – and sometimes the last line of defense"

Richard Mullins
IT SECURITY ENGINEER,
PENNINGTONS MANCHES COOPER

TESSIAN'S IMPACT:

3,000

Since 2016, Tessian Guardian has detected and prevented over 3,000 misdirected emails.

Central View
of Risk

Understanding user behavior and risk in one platform.

In-the-Moment
Training

Contextualized warnings have prevented email threats and reduced alert fatigue.

SECURITY BEFORE TESSIAN:

- Before deploying Tessian in 2016, it was pretty clear that email-related data loss was a challenge, with Pennington Manches Cooper having no visibility as to the extent of the risk faced.
- The firm had reporting processes in place, but had a hunch that the actual number of incidents was higher than those being reported by employees.
- Richard and his team were leveraging some standard rules in Microsoft Outlook for inbound threats, but were mostly relying on employee training, rule-based systems, and self-reporting to prevent outbound threats like misdirected emails and data exfiltration (both accidental and malicious).
- They were spending hours trying to configure rule-based solutions to their optimal level, and were still having issues with false positives. They needed an intelligent solution that could identify and pinpoint these threats without bombarding the users with false positive alerts.

Must-have Features:

✓ PROACTIVE THREAT DETECTION AND MITIGATION



✓ LOW-MAINTENANCE



✓ ADVANCED TECHNOLOGY



✓ NON-DISRUPTIVE



✓ HIGH EFFICACY



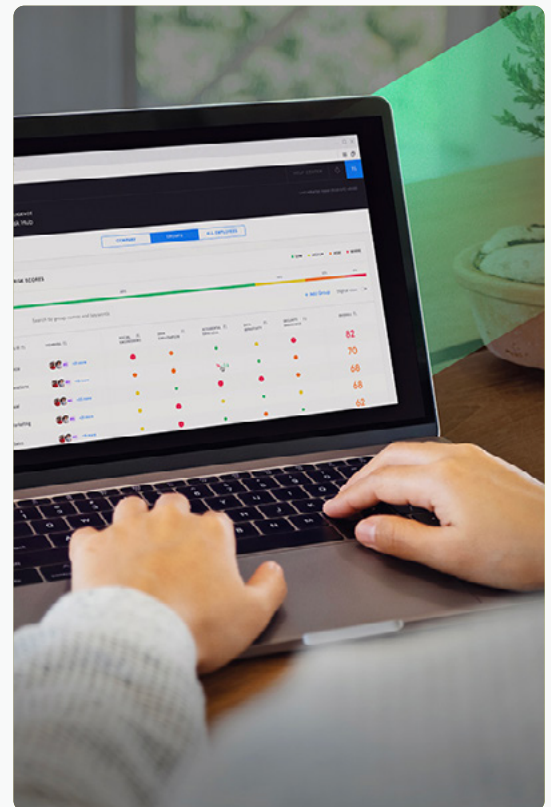
✓ USER EDUCATION



✓ THREAT INSIGHTS



✓ EASY DEPLOYMENT



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"We were having trouble with rule-based solutions and identifying email threats. You could spend hours trying to configure them to their optimal level and still have an issue with false positives. We needed an intelligent solution that could identify and pinpoint these threats without bombarding the users with false positive alerts."

Richard Mullins
IT SECURITY ENGINEER,
PENNINGTON MANCHES COOPER

SECURITY ENVIRONMENT AFTER DEPLOYING TESSIAN:

Advanced threat protection and rich insights about employee behavior on email

Since deploying Tessian, Richard and Marcus have seen **Tessian Enforcer** reduce loss of IP from people leaving the firm, have seen over 3,000 interventions where **Tessian Guardian** has prevented a potential data loss event by flagging a misdirected email, and have seen **Tessian Defender** prevent advanced impersonation attacks including CEO Fraud and Business Email Compromise.

And, with Tessian's **Human Layer Risk Hub**, Penningtons Manches Coopers' security team has clear visibility of threats.

In-the-moment security warnings reinforce security awareness training and reduce risk over time

Tessian's in-the-moment warnings offer context about why an email is being flagged as malicious or suspicious. They're written in clear, easy-to-understand language and help coach employees towards safer email behavior over time.

According to Richard, "Tessian goes hand-in-hand with our education strategy and helps remind our users that information handling isn't just a nice-to-have. Individuals have rights and all firms have an obligation to respect these".

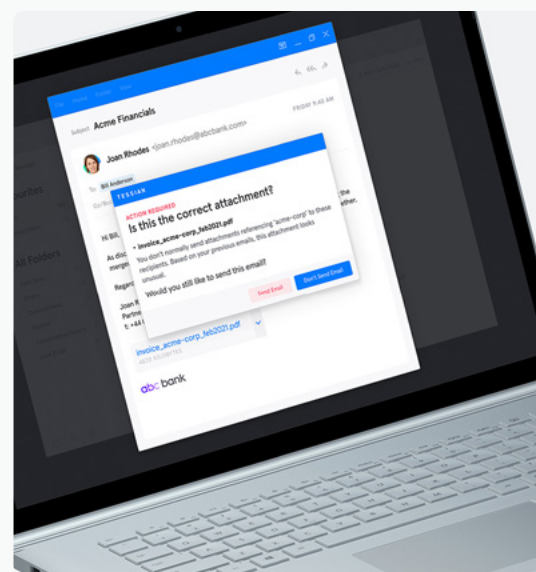
Easy deployment, low maintenance day-to-day

Tessian deploys within seconds and protects within hours. Richard and Marcus experienced this during their initial deployment and again during their merger with Thomas Coopers LLP in 2019.

Marcus explained, saying that "Deploying Tessian across new users after the merger was seamless. We got everyone connected immediately which helped us extend our security culture right away.

"Tessian is doing the heavy lifting for us now. We're no longer looking through spreadsheets with hundreds or thousands of events. With Human Layer Risk Hub, we get incredible visibility within the portal into high-risk users and high-risk events. We can now identify users whose behavior could put us at risk, whether it's via misdirected emails, unauthorized emails, or spear phishing attacks. This all helps massively with incident response since our security and compliance teams do not have limitless resources."

Richard Mullins
IT SECURITY ENGINEER,
PENNINGTON MANCHES COOPER



"We trust Tessian to deliver accurate and concise messages to our employees about email threats, which has enabled us to scale back our rule-based inbound email threat protection. This allows IT to focus on the true email threats and reduces alert fatigue on the end-user."

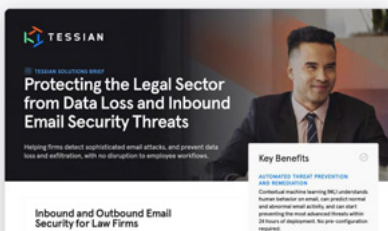
Richard Mullins
IT SECURITY ENGINEER, PENNINGTON MANCHES COOPER



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Tessian is committed to securing the human layer in the enterprise, by protecting all the digital interactions people need to get their jobs done.

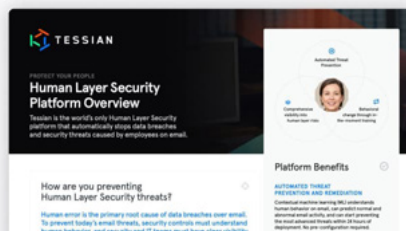
LOOKING FOR MORE CUSTOMER STORIES?



SOLUTIONS BRIEF

Why 100+ Law Firms Trust Tessian.

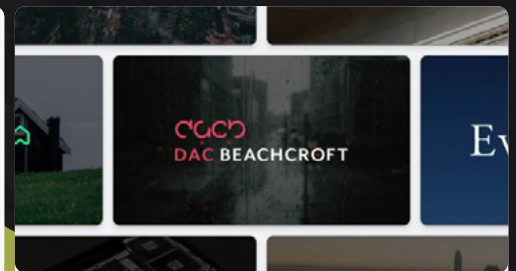
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PRODUCT DATASHEET

Tessian Platform Overview.

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TESSIAN CUSTOMERS

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See Tessian in Action.

Automatically stop data breaches and security threats caused by employees on email.

[REQUEST A DEMO →](#)



TESSIAN

Tessian is a leading cloud email security platform that intelligently protects organizations against advanced threats and data loss on email, while coaching people about security threats in-the-moment. Tessian's intelligent approach not only strengthens email security but also builds smarter security cultures in the modern enterprise.