

CISCO ENTERPRISE AGREEMENT

Let DynTek help you simplify and optimize your software investments.
Contact us today for an Enterprise Agreement



Financial
Predictability



True Forward:
No Retroactive
Billing



Know Where You
Stand in One
Workspace



Co-Termination
of Software
Subscriptions

Cisco Enterprise Agreement *Software-Buying Program*

As a Cisco Gold Partner, DynTek is focused on helping our customers solve their business challenges by architecting secure, scalable and efficient Digital Infrastructure, Security, Collaboration and Data Center technology solutions. However, the solution is only one part of the experience — the procurement and management process is critical to reducing overall complexity within the IT and purchasing organization. The Cisco Enterprise Agreement is ideal for organizations that want financial predictability, a simplified IT environment, or have a technology growth plan.

The Cisco Enterprise Agreement software-buying program helps organizations buy, consume, and manage Cisco technology across the software portfolio with a 3- or 5-year cross-platform agreement and unified terms and conditions. With the Cisco Enterprise Agreement, organizations can select from one or more enrollments to address their business needs.



BENEFITS

- ✓ **Simplifies** and centralizes licensing management with a cross-portfolio, co-terminated agreement covering your entire worldwide organization.
- ✓ **Scales** to meet changing business needs with licenses that allow organic growth and provide updates and upgrades.
- ✓ **Has no retroactive overage fees** with the industry's only "True Forward" feature.
- ✓ **Controls costs** by providing investment protection for existing licenses and services as well as budget predictability for growth
- ✓ **Provides one** workspace to see all the software subscriptions procured, deployed, and due for renewal.
- ✓ **Saves time** through co-termination of software subscriptions.

Managing and optimizing usage of software assets across the enterprise presents significant challenges, even for the most sophisticated IT organizations. And with the pace of digital transformation, managing software is more complex than ever. That's why Cisco has created the Cisco Enterprise Agreement software-buying program that is designed to get the right capabilities to the right people in an efficient and cost-effective way.



With a focus on ease of use, the Cisco Enterprise Agreement can be best explained as:

✓ Easy to Buy:

With a cross-portfolio agreement, you have access to software catalogs across technology domains with unique value within each enrollment.

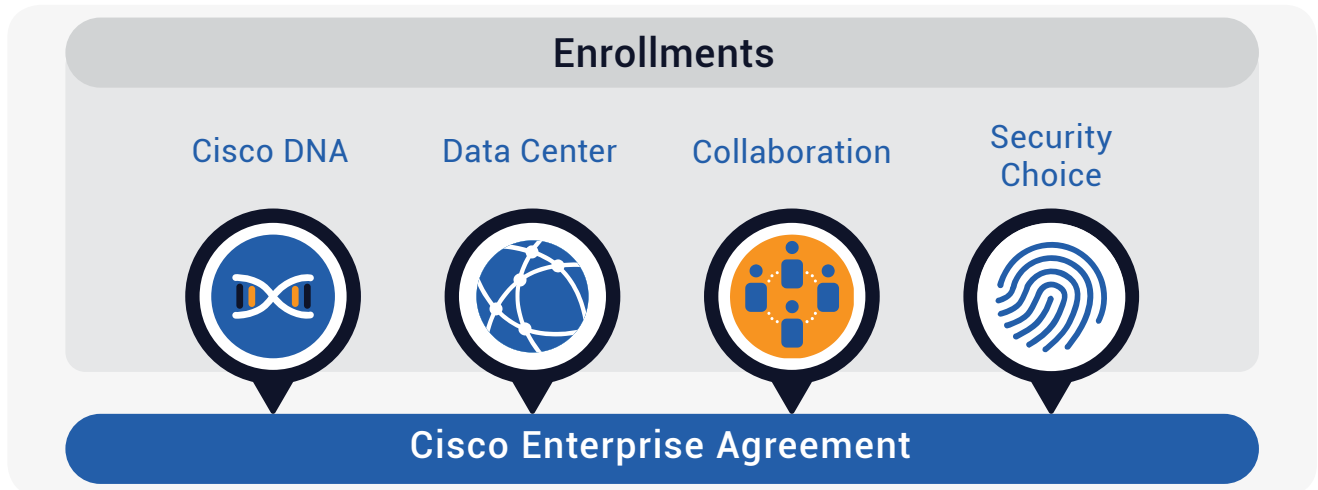
✓ Easy to Consume:

With True Forward, which means no retroactive billing, you have access to new software and on-demand deployment.

✓ Product Support Team Coordination:

Our seamless collaboration with Cisco TAC, strong relationships with solution partners, and global experience with solving solution-level issues means we can effectively manage support to best resolve your case.

The Cisco Enterprise Agreement currently offers multiple enrollments, covering Infrastructure, Security, and Collaboration software. Each enrollment offers a number of products to choose from, each with unique benefits.



Cisco Enterprise Agreement *Enrollments*

Enrollments for End-to-End Business Needs

Cisco DNA Infrastructure	Data Center	Collaboration	Security Choice <i>Choose 3</i>
<p style="text-align: center;">Switching Cisco DNA Premier¹ Cisco DNA Advantage¹</p>	<p style="text-align: center;">Data Center Switching ACI Premier ACI Advantage</p>	<p style="text-align: center;">Cisco Collaboration Flex Plan¹ Messaging Meetings Calling</p>	<p style="text-align: center;">NGFW</p>
<p style="text-align: center;">Wireless Cisco DNA Premier¹ Cisco DNA Advantage¹</p>	<p style="text-align: center;">Hyperflex Premier Advantage</p>	<p style="text-align: center;">Multiparty²</p>	<p style="text-align: center;">Cisco AMP for Endpoints</p>
<p style="text-align: center;">Routing Cisco DNA Premier for Routing¹ WAN Collaboration^{2,3} Foundation for WAN²</p>	<p style="text-align: center;">Intersight Advantage</p>	<p style="text-align: center;">Customer Collaboration²</p>	<p style="text-align: center;">Cisco Email Security</p>
	<p style="text-align: center;">Tetration or TaaS</p>	<p style="text-align: center;">Unified Communications²</p>	<p style="text-align: center;">Cisco Umbrella</p>
	<p style="text-align: center;">CloudCenter Premier Advantage</p>		<p style="text-align: center;">Cisco Cloudlock</p>
	<p style="text-align: center;">Container Platform</p>		<p style="text-align: center;">Stealthwatch</p>
	<p style="text-align: center;">Workload Optimization (add-on)</p>		<p style="text-align: center;">Cisco ISE</p>
			<p style="text-align: center;">Cisco WSA</p>

Cisco Enterprise Agreement: One Agreement | One Workspace | One Term
Buy a Single Enrollment or a Combination of Enrollments

1. Subscription | 2. Perpetual | 3. Foundation suite optional - See the [Cisco ONE Offer Structure](#) for license details.

CONTACT DYNTEK TODAY to schedule an Enterprise Agreement Impact Analysis to measure the overall technical, financial and management impact to your specific environment.

