Cisco Enterprise Agreement

Let DynTek help you simplify and optimize your software investments. Contact us today for an Enterprise Agreement.

As a Cisco Gold Partner, DynTek is focused on helping our customers solve their business challenges by architecting secure, scalable and efficient Digital Infrastructure, Security, Collaboration and Data Center technology solutions. However, the solution is only one part of the experience — the procurement and management process is critical to reducing overall complexity within the IT and purchasing organization. The Cisco Enterprise Agreement is ideal for organizations that want financial predictability, a simplified IT environment, or have a technology growth plan.

The Cisco Enterprise Agreement software-buying program helps organizations buy, consume, and manage Cisco technology across the software portfolio with a 3- or 5-year cross-platform agreement and unified terms and conditions. With the Cisco Enterprise Agreement, organizations can select from one or more enrollments to address their business needs.

Managing and optimizing usage of software assets across the enterprise presents significant challenges, even for the most sophisticated IT organizations. And with the pace of digital transformation, managing software is more complex than ever. That’s why Cisco has created the Cisco Enterprise Agreement software-buying program that is designed to get the right capabilities to the right people in an efficient and cost-effective way.

BENEFITS

- **Simplifies** and centralizes licensing management with a cross-portfolio, co-terminated agreement covering your entire worldwide organization.
- **Scales** to meet changing business needs with licenses that allow organic growth and provide updates and upgrades.
- **Has no retroactive overage fees** with the industry's only “True Forward” feature.
- **Controls costs** by providing investment protection for existing licenses and services as well as budget predictability for growth.
- **Provides one** workspace to see all the software subscriptions procured, deployed, and due for renewal.
- **Saves time** through co-termination of software subscriptions.
With a focus on ease of use, the Cisco Enterprise Agreement can be best explained as:

- **Easy to Buy:**
  With a cross-portfolio agreement, you have access to software catalogs across technology domains with unique value within each enrollment.

- **Easy to Consume:**
  With True Forward, which means no retroactive billing, you have access to new software and on-demand deployment.

- **Product Support Team Coordination:**
  Our seamless collaboration with Cisco TAC, strong relationships with solution partners, and global experience with solving solution-level issues means we can effectively manage support to best resolve your case.

The Cisco Enterprise Agreement currently offers multiple enrollments, covering Infrastructure, Security, and Collaboration software. Each enrollment offers a number of products to choose from, each with unique benefits.

### Cisco Enterprise Agreement Enrollments

**Enrollments for End-to-End Business Needs**

<table>
<thead>
<tr>
<th>Cisco DNA Infrastructure</th>
<th>Data Center</th>
<th>Collaboration</th>
<th>Security Choice</th>
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<tr>
<td><strong>Switching</strong>&lt;br&gt;Cisco DNA Premier¹&lt;br&gt;Cisco DNA Advantage¹</td>
<td><strong>Data Center Switching</strong>&lt;br&gt;ACI Premier</td>
<td><strong>Cisco Collaboration</strong>&lt;br&gt;Messaging</td>
<td><strong>NGFW</strong></td>
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<td><strong>Wireless</strong>&lt;br&gt;Cisco DNA Premier¹&lt;br&gt;Cisco DNA Advantage¹</td>
<td><strong>Hyperflex</strong>&lt;br&gt;Premier</td>
<td><strong>Multiparty</strong>²</td>
<td><strong>Cisco AMP for Endpoints</strong></td>
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<td><strong>Routing</strong>&lt;br&gt;Cisco DNA Premier for Routing¹&lt;br&gt;Foundation for WAN²</td>
<td><strong>Intersight Advantage</strong>&lt;br&gt;</td>
<td><strong>Customer Collaboration</strong>²</td>
<td><strong>Cisco Email Security</strong></td>
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<td><strong>Tetration or TaaS</strong>&lt;br&gt;</td>
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<td><strong>Cisco Umbrella</strong></td>
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<td><strong>CloudCenter</strong>&lt;br&gt;Premier</td>
<td><strong>Unified Communications</strong>²</td>
<td><strong>Cisco Cloudlock</strong></td>
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<td><strong>Container Platform</strong>&lt;br&gt;</td>
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| | | | | **Cisco ONE Offer Structure** for license details.

Cisco Enterprise Agreement: One Agreement | One Workspace | One Term
Buy a Single Enrollment or a Combination of Enrollments

1. Subscription | 2. Perpetual | 3. Foundation suite optional - Contact DyonTek today to schedule an Enterprise Agreement Impact Analysis to measure the overall technical, financial and management impact to your specific environment.