NORWICH UNIVERSITY
Moves to the Cloud, Enhances Security and Communication by Migrating to Microsoft 365

CLIENT PROFILE
Norwich University is a diversified academic institution that educates traditional-age students and adults in a Corps of Cadets and as civilians. It is the oldest private military college and the birthplace of ROTC. Norwich is committed to creating the best possible learning environment through state-of-the-art academics and world-class facilities.

Norwich has one of the leading cybersecurity programs in the country, and the school has been designated as an NSA Center of Excellence. They are providing first-class education to the workforce entering the cybersecurity field and government programs.
Faced with the growing demands of managing a modern IT infrastructure with limited resources, Norwich looked to the cloud to help minimize their workload.

“We adopted a Cloud First strategy primarily to help overcome resource constraints related to managing our IT environment,” said Perley Dexter, Director of Systems and Operations at Norwich. “We have an increasing number of IT challenges and support we have to perform, but we’re rarely given more staffing or prioritized time to do those tasks. That’s why we started looking at cloud solutions.”

Norwich was also looking to increase the security profile of its IT systems.

“We needed to focus on handling authentication, identity management, and the endpoints that are accessing the data and do it with the same level of staffing,” said Dexter. “In order to do that you can’t also be running the IT infrastructure as well.”

To accomplish both goals, the school decided to move from the free Microsoft A1 platform it had been operating on to the more robust Microsoft 365 solution to take advantage of the advanced security tools and cloud solutions.

“We’ve been on Office 365 for two years and used it enough to know we needed to move to the paid tier,” said Dexter. “Moving to Microsoft 365 opened up a suite of security tools that we needed. We could have taken a piecemeal approach to all these tools through other vendors, but keeping them all in one Microsoft stack provides an economy of scale.”

“We often have to make rapid changes in the way we service our students and faculty,” he continued. “We felt consolidating everything into one system would give us the power of collaboration and scale where it would be easiest for us to support new initiatives without having to make massive changes to the infrastructure.”
We feel like we are already more successful through the security assessment and some of the things we were able to discover and implement from the road map,” said Dexter. “We received a better idea of how to get value out of the investments we already made.”

Dexter sees other advantages to the migration to Microsoft 365.

“The cloud-based platform keeps us up to date without worrying about replacing aging equipment every five years,” he said. “It also forces us to keep pace with the rapid changing world of technology, without facing major upgrades or infrastructure changes.”

DynTek is now working with Norwich to move the management of their Windows devices to Intune. They plan to develop a Windows Store to give users the power to install applications but give the school a more secure role over endpoints.

Norwich is pleased with the service provided by DynTek.

“The biggest thing is that they are honest and trustworthy,” said Dexter. “DynTek has the resources so if they don’t have an answer immediately, they’ll get it and respond back quickly. They truly are a partner that’s willing to work with you.”