

# Protect your business with UAE's first Cisco powered Cloud



**DISASTER RECOVERY**  
AS A SERVICE





## DISASTER RECOVERY AS A SERVICE

 Powered

# What is **DR** as a Service?

Disaster Recovery (DR) is a term commonly used for having a separate infrastructure for IT, telecoms and workspace to be used in the event that an organizations primary infrastructure is unavailable.

The problem most organizations face is that the combined cost of real estate, equipment and man power make achieving this impossible.

DR as a Service allows organizations to quickly and effectively set up a DR solution. By removing the need for up front CapEx investment and ongoing costs associated with real estate, ISP costs and maintenance, organizations can implement the DR they need for their critical services in as little 7-10 days. Thus removing months of delays due to the time taken for procurement, delivery and implementation.



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# How does it work?

Using our industry leading CloudHPT platform for the DR infrastructure, we create a private secure area for your company data. We then simply connect our cloud to yours using either MPLS or VPN and replicate your data.



We can cater for virtual and physical workloads, using our hypervisor replication or backup as a service tools. We then monitor the environment to ensure your data is in sync and you have the ability to test your DR solution at your leisure from the comfort of your own office.



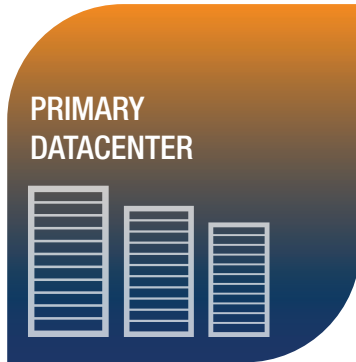
# DISASTER RECOVERY AS A SERVICE



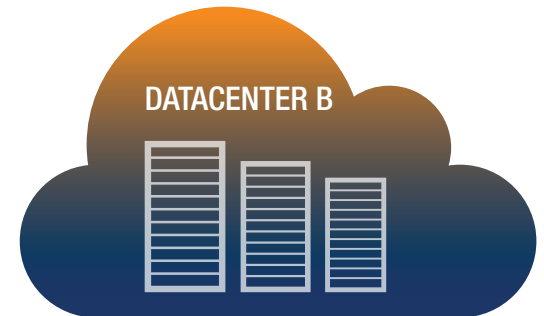
## How does it work?

Our tools can retrieve your data from any number of locations, including our own DR site if you are a IaaS hosting customer with CloudHPT.

ENTERPRISE



- Public Cloud
- Private Cloud
- Hybrid Cloud



CLOUD HTP



# DISASTER RECOVERY AS A SERVICE

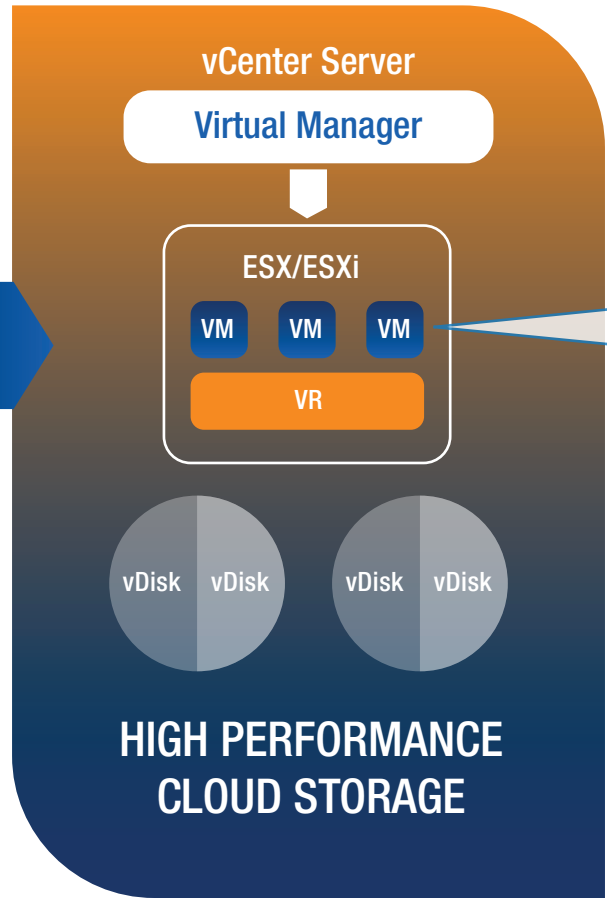
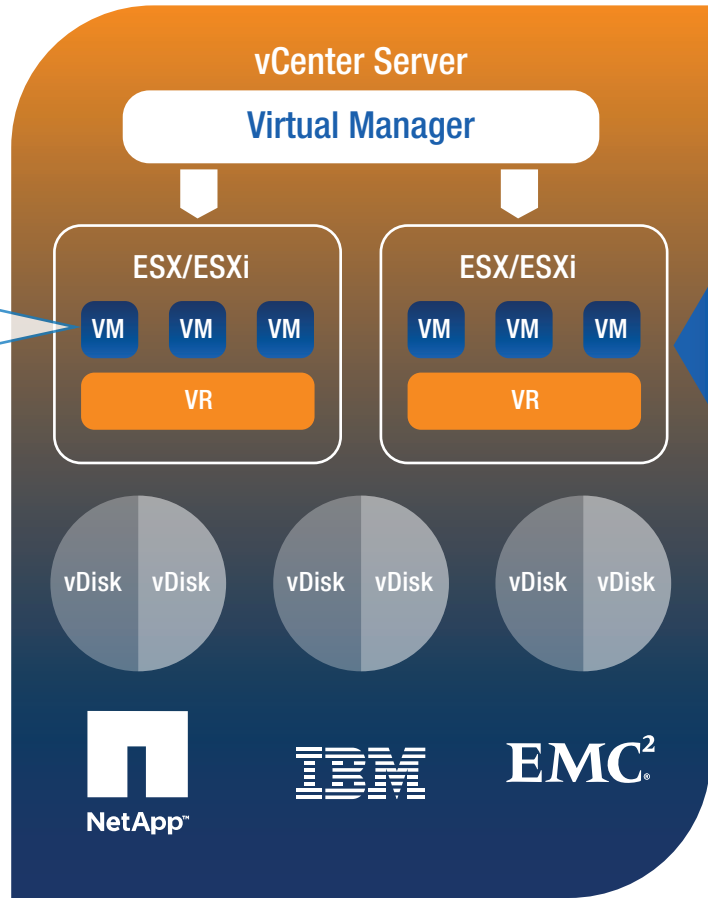


## How does it work?

### PROTECTED SITE

### CLOUD HPT

**100% Virtual  
Aware Protection**  
virtual machine,  
virtual disks,  
virtual networks



Fully automated failover and failback of multiple VMs  
**RTO = Minutes!**

**Click-to-Test, Anytime**  
Immediate, automated, failover testing while protecting production, also to previous point in time

**Automated Recovery**  
Complete site recovery with IP re-configuration and custom scripts



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# Physical vs. Cloud

Description	Physical	Cloud
Investment	Significant CapEx and annual OpEx - unpredictable	Monthly OpEx – predictable
Scalability	Paid for in advance – Invest up front, grow into capacity	On demand – pay only for what you use
Management	You have to manage: storage, servers, network, security, physical data center, software, replication technology – 40-60 hours a week work	Fully managed service by BIOS – SLA with reporting – no additional work required
Security	Investment required in logical security solutions (i.e. hardware and software) and physical security for the datacenter location as all company data will be stored there offsite with separate internet access	CloudHPT is located in the most secure DC in the UAE. Equinix. Equinix has ISO 27001/9000 and globally host all the stock exchanges. Equinix is also the most expensive hosting location in UAE, you can take advantage for a fraction of cost by using CloudHPT
Other considerations	Budget needed for – training, manpower, holiday cover, HR cost for staff, building costs, 3rd party technical support, hardware refresh	Savings against all the aforementioned items

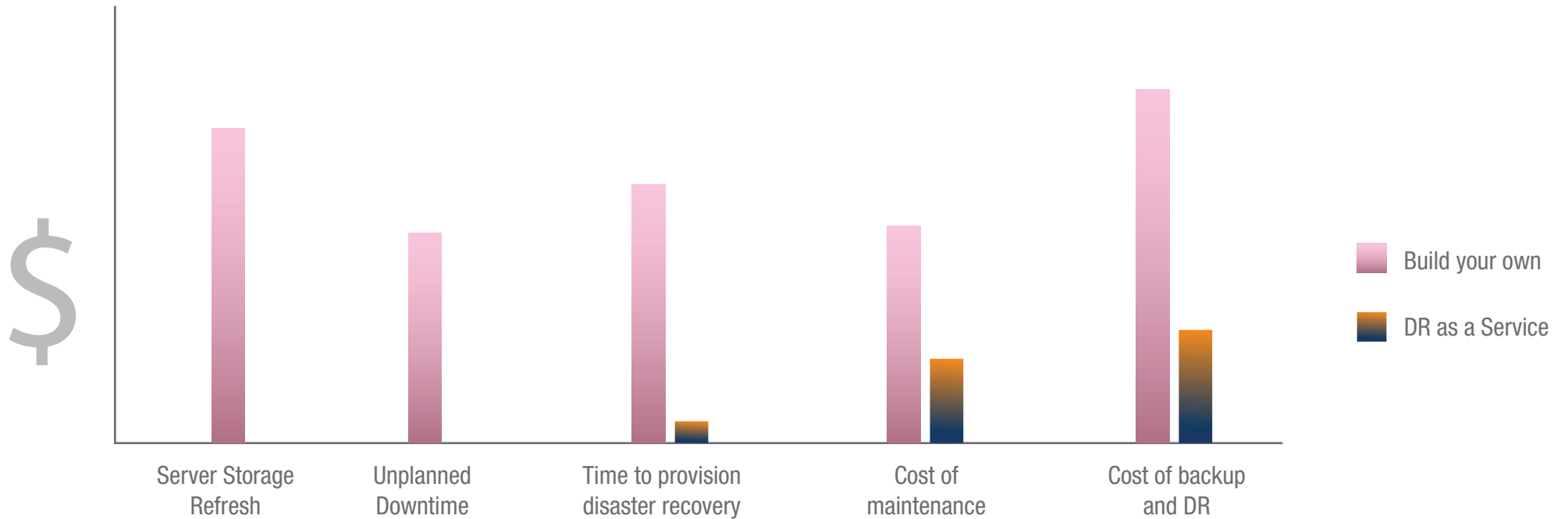


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# CloudHPT Saves \$

So not only can we save you 6 months of planning and headache, we can also save you money.





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# CloudHPT LIVES IN...

## EFFICIENT COOLING



EQUINIX

Datacenters in the UAE and UK, with On Shore and Off Shore options available in the UAE.

## SECURE RACKS AND BIO METRIC ACCESS



## ROBUST POWER







**DISASTER RECOVERY**  
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# YOUR TECHNOLOGY PARTNER FOR THE MIDDLE EAST

**10**  
YEARS

FOUNDED IN  
**2002**



More than  
**500**  
CUSTOMERS

spread across both public  
& private sectors



BUSINESS CONTINUITY  
DESKTOP VIRTUALIZATION  
INFRASTRUCTURE VIRTUALIZATION

**24/7** NOC

**GOLD PARTNER**

Unified Communications Architects  
Datacenter Architects  
Solutions Architects  
Cisco Cloud Builder



Datacenter partner  
of the year



Cloud Builder  
of the year



Systems Integrator  
of the year

**20,000** sq ft datacenter space  
in Dubai, UAE

NetApp  
**Platinum**

Microsoft  
**Service  
Provider**

VMware  
**Service  
Provider**

The only **VMWARE Global Partner**  
advisory council member in the whole  
of the GCC