



Workforce Solutions

In a knowledge economy, the organizations with the best talent win. From our beginning more than 20 years ago, Siwel has understood that it takes more than cutting edge hardware and software to help businesses succeed. It takes a team of dedicated professionals across multiple disciplines with more than just great functional knowledge - men and women with superior leadership and communication skills, unquestioned integrity and, above all, a passion for excellence.

Why Siwel? Experience, Energy, Insight, Integrity

The characteristics above usually don't jump off the page of a resume. Even with all the latest recruiting technology and tools, it takes a trained and focused recruiting pro to identify these candidates – a recruiter that understands integrity and passion, because they possess it themselves and are surrounded by it every day in their own professional environment. As if this weren't enough, the recruiter must also understand the position requirements and your environment – not just your company's business objectives and culture, but also the subtle differences from department to department, even manager to manager.

The recruitment professionals at Siwel average more than 12 years of experience identifying outstanding people and placing them in positions where they can make a real difference. Siwel places individuals across a range of disciplines within Information Technology and Professional Services. Because the experienced Siwel team maintains contact and nurtures relationships with top performers throughout their careers, our results are better and our recruitment cycle is shorter, lowering delivery cost and the cost to your business.

Quality, Efficiency, Value

A major component of the Siwel mission is to create flexible working environments - hardware, software and people - that enable clients to adapt quickly to new business opportunities while lowering operating and capital expenses. For the people component, we consult with the client to develop a sound strategic staffing plan. Then our experienced Professional Recruitment team identifies and presents the best possible people within the client's staffing budget. Siwel provides contingent resources for **short-term projects, temp-to-hire** and **full-time** opportunities.

Once Siwel understands the business objectives of the client, we enhance workforce quality and consistency by:

- Enabling the client to dynamically increase or decrease staffing numbers according to business needs
- Decreasing time-to-hire
- Decreasing administrative overhead by reducing both management time and hiring expenses
- Providing flexible staffing options to better manage HR costs

Why Siwel?

- Short-term, temp-to-hire and full-time positions
- Experienced, insightful global and local recruiters
- Precision recruiting model – quality over quantity
- 20 years of strategic staffing success
- Average recruiter experience: 12+ years
- Ongoing relationships with candidates build trust
- 24/7 responsiveness
- Integrity, accessibility and passion – always

Finding Top Candidates

The Siwel Professional Recruitment team taps a wide range of sources to find candidates who meet their exacting standards – and yours. Once identified, each candidate is thoroughly vetted via electronic background checks and personal interviews before they are presented to the client. Sources include:

- Resumes consolidated from national as well as niche job boards for recruiter review
- Global 24 x 7 automated staffing tools
- Harvesting Siwel's internal database of 100,000+ candidates
- Social networking sites, including LinkedIn, Facebook and Twitter
- Targeted online professional user groups
- Online and newspaper ads

Twenty Years of Great People

Siwel has placed thousands of professionals with enterprise and middle market clients in nearly every industry, including telecommunications, banking/finance, accounting, legal, health care, publishing and advertising, as well as with the U.S. government and government contractors. Last year alone, our Professional Recruitment team placed over 100 people.

Siwel has placed people in the following positions:

- **Accountant** for \$ multi-billion IT services client
- **Administrative Assistant** for a Fortune 50 client
- **Business Analyst** for top global professional services firm
- **Business Project Manager** for a government prime contractor
- **Customer Service Representative** for a large telecommunications client
- **Procurement Contract Administrator** for a major U.S. Defense contractor
- **Staff Accountant** for a \$60 million business services firm
- **Social Media/Web Support Specialist** for a Fortune 50 technology firm
- **Sr. Network Data Communications Analyst** for a large U.S. Defense contractor
- **Sr. Systems Administrator** for a major NY City medical center

Federal Procurement

Siwel carefully screens workers according to the federal government's strict criteria for information security. We provide people who have both knowledge of the position and a secure background, giving our clients the confidence they need for even their most carefully guarded projects. Siwel is cleared to provide candidates for highly secure government positions.

As your government procurement partner, Siwel can help you navigate the mazes of paperwork required to win government contracts. The federal government also seeks maximum participation by small, disadvantaged and minority businesses in federal government contract awards and large prime subcontract awards. As a certified woman-owned business, Siwel can help you qualify for projects that require minority sub-contractors - bids that you might not be eligible for otherwise.

About Siwel

Siwel delivers industry-leading IT services to help your company Store, Compute, Analyze, Manage, Protect and Secure the life-blood of your business: your data. We work with each client to create innovative solutions that optimize IT assets and align IT strategy with overall business objectives. The result is greater operational efficiency and additional revenue opportunities.

Siwel is a woman-owned business founded in 1992, and is headquartered in New York City.

For more than 20 years, Siwel has placed top people in:

Information Technology

- Applications Development
- Data Center Management
- Network Operations
- Storage & Data Management
- Virtualization & Cloud Development

Non-IT Positions

- Accounting
- Admin/Clerical
- Finance
- Human Resources
- Operations Management
- Project Management
- Sales/Marketing
- Supply Chain/Logistics
- Training/Education