CASE STUDIES

Company
Cabela's Inc.
45 Big Box Retail Store Locations

Former Lock Program: Core Swap

Reason for Conversion
In June 2012, Cabela's Corporate Asset Protection began researching a restricted key management program that could help standardize their locations' key control, improve concerns about key duplication, and was not tied to a sole-sourced proprietary solution from a servicing vendor. Upon an internal review of their historical IC Core program, they found it didn't efficiently track key holder transitions, resolve their rekeying needs timely, and establish the desired uniformity for all locations.   After comparing their current program to InstaKey Security Systems KeyControl®, they felt it was time to evaluate a newer comprehensive solution.

Budget Acquisition
In August 2012, Asset Protection identified their first prototype location and elected to secure all doors, cabinets, and displays with InstaKey rekeyable lock hardware. Store Asset Protection Managers and InstaKey Security Systems Program Developers collaborated on store key design, lock hardware needs, and conversion procedures and timing. Within 90 days of the prototype installation, a new display cabinet lock was specifically designed to secure all Firearms cases.

In November 2012, Corporate Asset Protection reviewed the KeyControl® program and procedures. Upon the completion of this review, capital funding approval was assigned to move forward for all New Construction and As Needed rekeying of existing locations.

Implementation Strategy
Asset Protection and InstaKey Security Systems personnel jointly developed communication flow processes for site surveys through installation confirmations, and implemented standardized procedures for all field education. InstaKey Security Systems supplies the IC cores and keys directly to store Asset Protection, so they could conduct the core swap installation without locksmith assistance. All Rekeying Kits and spare keys are secured in an Asset Protection lock box on-site for immediate use or issuance.

Currently, forty-five (45) locations have been converted to InstaKey's KeyControl® program. In addition, this program is also planned for the Corporate Office facilities.

On–Going Program Benefit
Currently, Store Asset Protection Managers regularly monitor serialized key issuance, key holder transitions, and rekey necessities, whereas InstaKey Security Systems Administrators maintain their SecurityRecords.com® software data integrity and information. Through having this partnership resource, Store Asset Protection Managers are able to save time and expense at store level.

To date, six (6) Store Grand Master Rekey events have been necessary, each costing only $101.25 to rekey an average of 259 cores per store. Based upon national IC Core Swap average pricing, each event results in savings of over $6,356.95 per store compared to the historical method of having to recore all doors and issue all new keys to all personnel.