




CASE STUDIES

Company


Weis Markets Inc.
175 Grocery Locations

Former Lock Program: Core Swap & Mix-Match – Locksmith Call Out

Reason for Conversion

In June 2011, Weis Markets Asset Protection began researching a restricted key management program that could help standardize their location's key control. The key control at the time was in transition from a Mix-Match program to an IC core program implementation. Upon an internal review of the selected IC Core program, they found it didn't efficiently track key holder transitions, resolve their rekeying needs, and establish the desired uniformity. After reviewing several suppliers, Asset Protection identified InstaKey Security Systems to have the comprehensive solution and procedural experience to help establish and manage their KeyControl® program.

Budget Acquisition

By July 2011, Asset Protection and Maintenance approved the first location located near the corporate office to adequately prototype the program. Within 30 days of the prototype installation, Asset Protection evaluated the program, confirmed which doors, drawers, cabinets, and fuel dispensers to secure, what store/corporate key design best match their operational needs, and how to begin. In September 2011, Asset Protection and InstaKey Security Systems Program Developers jointly created the first phase twenty (20) store roll-out, conversion timelines, and installation training materials. Then, in December 2011, Asset Protection reviewed the conversion costs per location and collected the Maintenance team's support to move ahead. At this time, Asset Protection received capital funding approval funding to move forward with InstaKey Security Systems' KeyControl® program for retrofit of existing locations and conversion of all new construction locations. The Retrofit Conversion program was implemented by District over the next ten (10) months.

Implementation Strategy

InstaKey Security Systems personnel conducted each location's site survey in person, evaluated the lock hardware needs, provided cost estimates and project management scheduling. Asset Protection personnel collected key holder requirements and coordinated training. Once the lock hardware was delivered at corporate, the Maintenance department personnel provided installation and Asset Protection personnel distributed keys to key holders, receiving signed key holder receipts.

Each key is signed for by the key holder to improve store personnel accountability. Asset Protection fax in these key receipts and InstaKey personnel upload digital copies into the SecurityRecords.com® web-based software. So, when a key holder is transitioned, Store Management re-issues the key to a new key holder or notifies their Asset Protection to authorize a rekey when a key is not returned. All Rekeying Kits and Control Keys are secured at each store in an alarmed lock box.

To date, all 175 retail Grocery locations have been converted and future development of all corporate facilities is planned.

On-Going Program Benefit

After the first two years in the program, Asset Protection and Store Operations have needed to rekey less than 8% of their locations to date. The web-based software provides the information necessary so that the Asset Protection personnel can simply audit each location, key holder, and accesses regularly. Due to these manageable key control procedures, Weis Markets has adequately reduced the necessity for rekeying while saving their locations and personnel time and expense.