



# InstaKey Helps Government Agencies Achieve TCO

U.S., state and municipal government agencies are increasingly utilizing the **Total Cost of Ownership (TCO)** model for managing their business units.

## TCO Model

Provides visibility within the agency business unit to allow all departmental groups to share information on, and see the performance of, assets they purchase and manage – a **cross-functional approach**.



Implicitly requires the Agency to perform analysis of the costs of owning and operating an asset over its expected period of use – an **assessment of the return achieved based on the total life cycle cost of a purchased asset**.

Such analysis is designed to enable the Agency to achieve a procurement method that emphasizes value over price – **the best value might not be the lowest cost**.



## The InstaKey Solution

The InstaKey Solution is in-and-of-itself designed as a TCO model and enables government agencies to achieve:



### 1 Accountability

with cloud-based key tracking software that provides multiple stakeholders visibility across the entire key system, and enables defined performance metrics to be recorded and monitored.



### 2 Increased Security

with restricted, individually serialized keys that can be tracked as quantifiable, discrete units.



### 3 Costs Savings

with rekeyable lock technology that provides the ability to extend the lifecycle of the key system asset.