ASPO GROUP INTERIM REPORT JANUARY 1 TO SEPTEMBER 30, 2009 ASPO'S 2009 OUTLOOK UPGRADED

January-September, continuing operations

- Net sales for Aspo Group's continuing operations in January-September amounted to EUR 239.3 million (EUR 258.0 million)
- Operating profit was EUR 11.3 million (EUR 12.9 million)
- Profit before taxes amounted to EUR 7.7 million (EUR 9.9 million)
- Earnings per share for continuing operations stood at EUR 0.23 (EUR 0.26)
- The Group's financial position improved during the quarter and is at a good level.
- During the second quarter, a 2004 convertible capital loan of EUR 14.2 million was repaid and a new convertible capital loan of EUR 15.0 million was issued.
- The operating profit for the second quarter includes a EUR 2.9 million sales gain from m/s Kontula, a EUR -0.5 million loss from the divestment of Metex Deutschland, and non-recurring costs of EUR 1.8 million from Telko business
- In the third quarter, a EUR 3.2 million sales gain was recorded from the divestment of Hamina Terminal Services Oy's operations. The deal dissolved some of Telko's goodwill.
- Aspo specifies its outlook for 2009. Aspo has the preconditions to reach the same operating profit level of continuing operations as last year. Earnings per share is expected to be below last year's record level.

#### KEY FIGURES

	1-9/09	1-9/08	1-12/08
Continuing operations			
Net sales, MEUR	239.3	258.0	358.2
Operating profit, MEUR	11.3	12.9	14.1
Share of net sales, %	4.7	5.0	3.9
Profit before taxes, MEUR	7.7	9.9	9.5
Share of net sales, %	3.2	3.8	2.7
Personnel at the end of period	707	804	821
Earnings per share, EUR,			
continuing operations	0.23	0.26	0.27
Earnings per share, EUR,			
discontinued operations		0.30	0.33
Earnings per share, EUR, total EPS adjusted for dilution, EUR,	0.23	0.56	0.60
continuing operations	0.22	0.25	0.26
EPS adjusted for dilution, EUR,			
discontinued operations		0.28	0.30
EPS adjusted for dilution, EUR, total	0.22	0.53	0.56
Comparable earnings per share, EUR,	0.22	0.53	0.56
continuing operations	0.06*	0.26	0.27
Comparable earnings per share, EUR,			
discontinued operations		-0.01	-0.03
The Group as a whole			
Equity per share, EUR	2.45	2.55	2.56
Equity ratio, %	32.4	25.9	30.6
Gearing, %	113.2	139.4	124.9

<sup>\*</sup> excluding the sales gains from m/s Kontula and Hamina Terminal Services' operations.

## AKI OJANEN, ASPO'S CEO:

"The market situation for our operations was challenging and statistics related to industrial production and public economy showed that the market had weakened. We estimate that the toughest market situation was seen this summer.

Aspo's operating profit level can be considered good in the current market situation. Aspo has actively carried out measures focusing on the strategy of its business units. Telko and Kaukomarkkinat have carried out divestments. Structural changes aimed at improving shareholder value are part of Aspo's operating model. Our investments in the future have been particularly visible as activities on the Russian market and in other CIS countries. Operations have been launched in several major cities in Russia and operations have expanded in Ukraine.

Aspo's strategy is to further increase its operations in Russia and other CIS countries. We have been successful both in risk management and in developing profitable operations in growth markets. In Russia, demand growth in the business areas we represent has remained good despite the general financial and economic crisis.

The move of Aspo Group's operations to a single premises in Finland was completed in August. Business operations and their administration are now housed in one office. In connection with this move, both Kaukomarkkinat and Leipurin outsourced their inventory operations, which reduces the cost level and increases flexibility in different market conditions. Our cost efficiency in administrative costs will reach a new level from the fourth quarter; the effect of our cost-cutting program is approximately EUR 2 million per year. Separate efficiency programs for each business unit will improve the profitability of the business segments.

Telko has turned its operations back to the black. The result of all business operations was in line with our expectations."

# ASPO AS A COMPANY

Aspo is a conglomerate that owns and develops business operations in the Baltic Sea region focusing on demanding B-to-B customers. Our strong company brands - ESL Shipping, Leipurin, Telko and Kaukomarkkinat - aim to be the market leaders in their sectors. They are responsible for their own operations, customer relationships, and the development of these. Together they generate Aspo's goodwill. Aspo's Group structure and business operations are continually developed without any predefined schedules.

From January 1, 2009, Aspo's business segments are ESL Shipping, Leipurin, Telko and Kaukomarkkinat. Other operations include Aspo Group's administration and other operations not belonging to the business units. The segment structure corresponds with Aspo Group's organizational structure and internal earnings reporting. IFRS regulations are applied to management reporting.

From January 1, 2009, the Group has monitored its net sales on the basis of the following geographical division: Finland, the Nordic countries, the Baltic countries, Russia and other CIS countries, and other countries.

Leipurin and Kaukomarkkinat have been included in Aspo Group's figures from the beginning of May 2008. Telko's comparison figures include Kauko-Telko's industrial raw materials purchased in the spring of 2008 from the beginning of May 2008.

#### OPERATIONAL PERFORMANCE

The prices of raw materials sold have risen and volumes have grown slightly. The demand for raw materials in the food industry has remained stable. The steel industry, an important customer segment for Aspo, has started up production capacity, which is visible in the volume of steel industry raw material transported by ESL Shipping.

Of the foreign currencies used by Aspo, the US dollar in particular has weakened against the euro. Other foreign currencies used by Aspo have been more stable.

## ESL Shipping

ESL Shipping is the leading dry bulk shipping company operating in the Baltic Sea area. During the review period, the company's fleet consisted of 17 vessels, of which the company owns 15. As a result of its operations, ESL Shipping is an integral part of the Finnish energy and steel industry's security of supply.

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
Net sales, MEUR	13.8	21.8	-8.0	46.2	63.2	84.1
Operating profit, MEUR	1.8	4.4	-2.6	11.1	11.4	15.6
Personnel	201	229	-28	201	229	240

On international freight markets, the drop in dry bulk rates has stopped and prices have made a partial recovery. In general, the vessels have been laid up, and thus overall market capacity has fallen. Among important customer segments, the steel industry increased its production in Scandinavia, which increased the volume of cargo transported for the steel industry. The cargo volume in the energy industry fell during the review period compared to the previous quarter due to high inventory levels in the industry.

The cargo volume carried by ESL Shipping from January to September amounted to 7.7 million tons (10.4). The share of the steel industry was 3.8 million tons (6.8), and the energy industry represented 3.7 million tons (2.8).

Fleet operations were successful considering the market situation. Net sales for January-September was EUR 46.2 million (63.2). Operating profit amounted to EUR 11.1 million (11.4).

During the third quarter some units of the fleet were still laid up. At the end of the period, more capacity has been taken into operation.

In August, the company period chartered a 20,000 dwt vessel for one year. The super ice class vessel fits well into the company's operations. The capacity increase ensures that long-term customer commitments will be carried out also during the winter season.

A 20,000 dwt Eira class vessel is being constructed in India. The construction schedule has been delayed and the vessel is expected to be delivered during the spring of 2010. The vessel has been leased to ESL Shipping under a leasing contract.

## Leipurin

Leipurin serves the baking and food industry by supplying ingredients, production machinery and production lines, as well as related expertise. Leipurin operates in Finland, Russia, Poland, the Baltic countries and Ukraine. In Russia, Leipurin has operations in several large cities in addition to St. Petersburg and Moscow. Procurement operations are international.

	7-9/09	7-9/08	Change	1-9/09	5-9/08	5-12/08
Net sales, MEUR	23.4	25.2	-1.8	71.8	42.2	69.3
Operating profit, MEUR	0.6	1.2	-0.6	2.1	2.0	3.1
Personnel	191	161	30	191	161	168

No significant line deliveries were booked in the third quarter as deliveries will focus on the fourth quarter. The result from projects under production will materialize in the fourth quarter once deliveries are made. The drop in raw materials prices for the food industry has slowed down.

The share of Russia and CIS countries in net sales in the third quarter was 18%, and the share has increased favorably. Operations were profitable in the region. In Russia, 80% of the customers are local bakery entrepreneurs.

## Telko

Telko is the leading expert and supplier of industrial chemicals and plastic raw materials in the Baltic Sea region. It operates in Finland, the Baltic countries, Scandinavia, Poland, Ukraine, Russia, and Belarus. Procurement operations are international. Business is based on the representation by the best international principals and on the expertise of the personnel. Telko develops the production and competitiveness of the customers' products in cooperation with them.

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
Net sales, MEUR	35.3	51 9	-16.6	95.1	132.4	172.7
Operating profit, MEUR	4.9	1.4	3.5	3.2	3.5	1.0
Personnel	202	227	-25	202	227	230

Raw material prices have increased slightly since the summer. The effects of internal efficiency measures are visible as lower costs, particularly in Finland and Scandinavia. Operations have been made profitable in the third quarter as planned. The share of Russia and CIS countries in net sales was 28%, and the share has increased favorably. Operations were profitable. The local production industry is the main client.

Half of Telko's net sales are generated from liquid chemicals and half from plastics used as industrial raw material.

In August, Telko divested its terminal operations in Hamina. A EUR 3.2 million sales gain was booked from the deal and some of Telko's goodwill was dissolved.

Telko's management has been renewed. On August 1, 2009, Kalle Kettunen M.Sc. (Eng.), MBA, started as the new CEO of Telko.

### Kaukomarkkinat

Kaukomarkkinat specializes in energy efficiency technology, the efficiency of the process industry, and security and audio-visual applications. Operations are based on the products of the best companies in the industry and the willingness of the company's own experts to improve the operations or efficiency of its customers. Kaukomarkkinat operates in Finland, Poland, Russia, China, and Vietnam.

	7-9/09	7-9/08	Change	1-9/09	5-9/08	5-12/08
Net sales, MEUR	7.4	13.6	-6.2	25.1	20.0	30.8
Operating profit, MEUR	-0.1	1.0	-1.1	0.0	1.1	2.1
Personnel	88	103	-15	88	103	100

In energy efficiency products, sales have been weaker in Finland than last year due to the general economic situation. In project sales for improving process industry efficiency, a slight recovery has been witnessed since the summer, in Poland in particular. Project sales in China have been weaker than anticipated.

In August, component and mechatronics operations were divested. The deal has no significant effect on Kaukomarkkinat's earnings. The business operation divestments completed in the past year have simplified Kaukomarkkinat's structure and enabled focusing on strategic focus areas.

# Other operations

Other operations include Aspo Group's administration and other operations not belonging to the business units. The Group's administration costs have been higher than usual since the summer of 2008 due to the acquisition. The cost-cutting program for fixed costs will have full effect from the fourth quarter onwards.

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
Net sales, MEUR	0.1	0.1	0.0	1.1	0.2	1.3
Operating profit, MEUR	-1.6	-2.0	0.4	-5.1	-5.1	-7.7
Personnel	25	84	-59	25	84	83

# NET SALES AND PROFIT, CONTINUING OPERATIONS

Net sales for Aspo Group's continuing operations in January-September amounted to EUR 239.3 million (258.0). ESL Shipping's net sales decreased as a result of a drop in cargo volumes and the sale of a vessel. The net sales of Leipurin and Kaukomarkkinat are included for the entire review period, but in the comparison figures only for May-September 2008. Telko's net sales fell compared to the

previous year due to a fall in prices and volumes as well as unfavorable currency exchange rate development.

Aspo Group's net sales for continuing operations in July-September amounted to EUR 80.0 million compared with EUR 112.6 million in the corresponding period last year.

Net sales by segment, MEUR

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
ESL Shipping	13.8	21.8	-8.0	46.2	63.2	84.1
Leipurin	23.4	25.2	-1.8	71.8	42.2	69.3
Telko	35.3	51.9	-16.6	95.1	132.4	172.7
Kaukomarkkinat	7.4	13.6	-6.2	25.1	20.0	30.8
Other operations	0.1	0.1	0.0	1.1	0.2	1.3
Continuing operations						
total	80.0	112.6	-32.6	239.3	258.0	358.2
Discontinued		100	100		40.0	4- 4
operations		10.8	-10.8		43.3	45.1
Total	80.0	123.4	-43.4	239.3	301.3	403.3

Inter-segment net sales is not considerable.

Net sales by market area, MEUR

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
Finland	37.7	73.1	-35.4	113.0	140.7	166.0
Nordic countries	7.0	14.1	-7.1	20.4	35.3	47.5
Baltic countries Russia + other CIS	9.8	9.1	0.7	27.8	20.6	32.8
countries	14.0	12.1	1.9	38.2	37.7	61.1
Other countries Continuing operations	11.5	4.2	7.3	39.9	23.7	50.8
total	80.0	112.6	-32.6	239.3	258.0	358.2
Discontinued operations		10.8	-10.8		43.3	45.1
Total	80.0	123.4	-43.4	239.3	301.3	403.3

The importance of Russia and other CIS countries has increased. Due to the devaluation of currencies outside the eurozone, delivered volumes have so far this year been relatively higher than last year. The importance of the CIS countries is made clear when all of ESL Shipping's raw material exports from Russia are included in the net sales for the Russian market area. In the third quarter, the volumes transported from Russia by ESL Shipping fell as energy industry deliveries focused on the second quarter. The net sales of Russia and other CIS countries and of Russian originated transports are as follows:

MEUR	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
Russia + other CIS						
countries	20.4	21.1	-0.7	64.0	60.5	90.6

January-September performance, continuing operations

Aspo Group's operating profit in January-September was EUR 11.3 million (12.9), i.e. 4.7% of net sales. Planned depreciation totaled EUR 6.8 million (7.8). The Group's net financial costs totaled EUR 3.6 million (3.0). January-September profit before taxes was EUR 7.7 million (9.9), and profit for the period amounted to EUR 6.1 million (6.5).

July-September performance, continuing operations

Operating profit for Aspo Group's continuing operations in July-September amounted to EUR 5.6 million (6.0). ESL Shipping's operating profit was EUR 1.8 million (4.4). Leipurin's operating profit was EUR 0.6 million (1.2). Telko's operating profit was EUR 4.9 million (1.4), including a EUR 3.2 million sales gain from the divestment of Hamina Terminal Services Oy's operations. Kaukomarkkinat's operating profit was EUR -0.1 million (1.0). The operating profit of Other operations was EUR -1.6 million (-2.0).

## Operating profit by segment, MEUR

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
ESL Shipping	1.8	4.4	-2.6	11.1	11.4	15.6
Leipurin	0.6	1.2	-0.6	2.1	2.0	3.1
Telko	4.9	1.4	3.5	3.2	3.5	1.0
Kaukomarkkinat	-0.1	1.0	-1.1	0.0	1.1	2.1
Other operations	-1.6	-2.0	0.4	-5.1	-5.1	-7.7
Continuing operations						
total	5.6	6.0	-0.4	11.3	12.9	14.1
Discontinued						
operations		7.6	-7.6		9.1	9.6
Total	5.6	13.6	-8.0	11.3	22.0	23.7

### Earnings per share

Earnings per share for continuing operations stood at EUR 0.23 (EUR 0.26). The Group's earnings per share was EUR 0.23 (0.56) and the diluted earnings per share was EUR 0.22 (0.53). Equity per share was EUR 2.45 (2.55).

## INVESTMENTS

Investments in the Group's continuing operations in January-September totaled EUR 5.2 million (19.7), of which the majority was generated from ESL Shipping's vessel docking.

	7-9/09	7-9/08	Change	1-9/09	1-9/08	1-12/08
ESL Shipping	0.6	16.1	-15.5	2.9	18.6	18.8
Leipurin	0.1	0.0	0.1	0.4	0.0	0.1
Telko	0.3	0.2	0.1	0.9	0.3	0.4
Kaukomarkkinat	0.1	0.0	0.1	0.4	0.0	0.1
Other operations	0.2	0.0	0.2	0.6	0.8	1.1
Continuing operations						
total	1.3	16.3	-15.0	5.2	19.7	20.5
Discontinued						
operations		0.2	-0.2		0.6	0.6
Total	1.3	16.5	-15.2	5.2	20.3	21.1

#### FINANCING

The Group's financing position developed favorably during the review period. The Group has purposefully reduced its interest-bearing debt and, as a result of this and a drop in general interest rate levels, total financing costs are falling, even though financing margins have increased from 2008. Compared to both the comparison period and the second quarter in 2009, interest-bearing debt fell and liquidity remained good. At the end of the period, liquid assets amounted to EUR 7.2 million (22.0), interest-bearing debt totaled EUR 78.9 million (113.8), and non-interest-bearing debt was EUR 55.4 million (78.0).

Aspo Group's gearing was 113.2% (139.4) and the equity ratio was 32.4% (25.9). The Group's cash flow from operations remained strong. In January-September net cash flow from operations was EUR 8.6 million (17.6). Cash flow from investments in the review period was EUR 9.8 million, mainly due to the positive cash flow from business operation divestments.

Aspo Plc and its key financing banks have signed binding financial limits for a total of EUR 80 million. Credit withdrawn within the framework of these financial limits amounted to EUR 6.0 million at the end of the review period. The Group has a EUR 50 million commercial paper program that was not in use at the end of the review period.

### CONVERTIBLE CAPITAL LOAN

In June, Aspo Plc repaid its convertible capital loan from 2004 and issued a new convertible capital loan for EUR 15 million. The Board of Directors decided to offer a convertible capital loan for subscription by a limited group of selected investors (Private Placement) based on an authorization given by the Extraordinary Shareholders' Meeting on June 8, 2009. Members of the Aspo Plc Board of Directors and the company's key personnel have about 7.3% of the approved loan units, and Aspo Plc shareholders have about 40.0% of the approved loan units. The loan period is June 30, 2009 – June 30, 2014. The loan will be repaid in one installment on June 30, 2014, if the repayment conditions outlined in the loan terms are met. A fixed annual interest rate of 7 percent is paid on the loan. A special right to convert the loan units into a maximum of 2,307,000 Company's new shares is incorporated to the 2009 convertible capital loan and each EUR 50,000 loan unit can be converted to 7,690 new shares. The conversion price for the share is EUR 6.50.

### PERSONNEL

The number of personnel in Aspo Group's continuing operations during January-September was 707 (804).

## Personnel by segment

	1-9/09	1-9/08	Change	1-12/08
ESL Shipping	201	229	-28	240
Leipurin	191	161	30	168
Telko	202	227	-25	230
Kaukomarkkinat	88	103	-15	100
Other operations	25	84	-59	83
Continuing operations				
total	707	804	-97	821
Discontinued operations		39	-39	6
Total	707	843	-136	827

## SHARES AND SHAREHOLDERS

During January-September 2009, a total of 1,532,791 Aspo Plc shares were traded on NASDAQ OMX Helsinki at EUR 7.91 million, or 5.80% of the shares changed owners. The share reached a high of EUR 6.20 and a low of EUR 3.94 during the period.

The average price was EUR 5.13 and the closing price was EUR 5.98. The market value of the share capital at the end of the period, less treasury shares, was EUR 154.2 million.

Aspo Plc's registered share capital on September 30, 2009, was EUR 17,691,729.57 and the total number of shares was 26,406,063. The company's own shareholding was 620,000 shares, accounting for 2.35% of Aspo Plc's share capital and votes. The accounting par value of the shares was EUR 0.67.

At the end of the period, the number of Aspo Plc shareholders was 5,071. A total of 834 660 shares or 3.2% of the total share capital were nominee registered or held by non-domestic shareholders.

Henrik B. Nyberg announced on January 19, 2009 that his share of Aspo Plc's share capital and votes fell below 10%.

# BOARD AUTHORIZATIONS

The Extraordinary Shareholders' Meeting held on June 8, 2009 authorized the Board of Directors to decide on an issue of shares and special rights entitling to shares. A maximum of 2,600,000 shares may be issued on the basis of the authorization. The authorization will be used for a convertible capital loan to be issued by Aspo Plc, directed to a limited group of investors. The authorization will not supersede the authorization to decide on a share issue given to the Board of Directors by the Annual Shareholders' meeting on 31 March 2009. If the Board of Directors decides on a directed convertible capital loan, the members of the Board of Directors and the company key personnel will be reserved the right to subscribe for the convertible capital loan up to a maximum total of 10% of the amount of the convertible capital loan.

The Board of Directors exercised the authorization on June 8, 2009, and decided to offer a convertible capital loan for subscription by a limited group of selected investors. The maximum loan amount is EUR 15,000,000 and the loan period is five years.

#### DIVIDEND DISTRIBUTION

At the Aspo Plc Annual Shareholders' Meeting on March 31, 2009, the shareholders adopted the Board of Directors' proposal for a dividend of EUR 0.42 per share. The dividend distribution day was April 14, 2009, as decided by the General Meeting.

#### MARKET MAKING

Aspo has an agreement with Nordea Bank Finland Plc on market-making for its share. According to the agreement, Nordea Bank Finland Plc gives Aspo Plc's shares a buy and sell bid so that the highest possible difference between a buy and sell bid is 3%, calculated from the buy bid. The agreement is valid until further notice, and the period of notice for the agreement is one month.

### EVENTS AFTER THE REVIEW PERIOD

On October 15, 2009, Aspo Plc published a stock exchange release stating that ESL Shipping has decided to terminate one of the two ship construction contracts it has signed with an India-based shippard. The first ship has been delayed and is estimated to be completed in spring 2010. The vessel has been leased to ESL Shipping under a leasing agreement. The second vessel has been substantially delayed and, as a result of this delay, ESL Shipping has decided to enforce its right of termination pursuant to the construction contract.

Cancelling the ship will have an impact on the dissolution of currency protections of future intended payment installments, and capital asset items entered on the balance sheet. As a result of these measures, exchange rate losses will be recorded. For the return of advance payments, ESL Shipping will receive a positive cash flow of about EUR 9 million and interest income.

ESL Shipping estimates that the compensation for the delay of the first ship and the termination of the second ship order will not have a significant total impact on the company's result. The impacts are expected to be felt at the end of 2009 and at the beginning of 2010.

# OUTLOOK FOR REST OF 2009

The general economic uncertainty in the Baltic Sea region is likely to continue despite a slight glimmer of hope regarding general improvement in the economy. Industrial demand has decreased from 2008, and it is difficult to foresee at what speed demand will recover. Food demand will remain normal. Among important industrial segments, the steel industry in Scandinavia in particular has increased production, which has had a positive effect on Aspo's result. The reduction in the Group's cost level has had a positive effect on its earnings development. Financial costs are expected to fall considerably as a result of lower general interest rate levels and a fall in the amount of interest-bearing debt, even though financial margins have increased from 2008.

Aspo Group's structure creates a good foundation for growth in continuing operations, in both the eastern and western markets, as the general economic situation recovers.

Aspo specifies its outlook for 2009. Aspo has the preconditions to reach the same operating profit level of continuing operations as last year. Earnings per share is expected to be below last year's record level.

### Previous outlook

In accordance with the previously published outlook, it is challenging for Aspo to reach the same operating profit level from continuing operations as last year. Earnings per share are expected to be below last year's record level.

# ESL Shipping

The aim of the shipping company is to maintain its position as the leading dry bulk shipping company and transporter on the Baltic Sea by renewing its fleet. In August, ESL Shipping time-chartered a 20,000 dtw super ice class vessel for one year. The chartered vessel ensures that the company is able to serve its customers in all conditions.

Dry cargo freight markets relevant for ESL Shipping are estimated to strengthen in the fourth quarter. A considerable share of the cargo capacity for the rest of 2009 has been covered with long-term contracts.

The Finnish Government is preparing changes to the tonnage tax legislation. The company would be able to choose between tonnage taxation and taxation in accordance with the present business tax act. Aspo expects ESL Shipping to join up to the possible revised tonnage-based taxation scheme and also expects the change to have a positive effect on the result.

ESL Shipping aims to reach the 2008 operating profit level.

## Leipurin

Organic growth is expected to continue in the Leipurin division. Leipurin will continue establishing itself in Russia's new major cities. The new offices create a good foundation for several years of growth.

The bakery raw material unit expects modest organic growth to continue on the western markets. Other food industry operations aim to expand operations outside Finland; the aim in Russia is to expand operations in the meat industry in particular. The order book for the machine unit is at last year's level and line deliveries will be focused on the fourth quarter. The first machine deliveries have already been made to Poland, and delivery of the first bakery line to Sweden will be completed in December.

Leipurin expects to improve its net sales in the CIS countries. New offices in Siberia and the Volga region are already profitable.

A good operating profit level is expected from Leipurin.

### Telko

Telko will focus on ensuring that its earnings development is positive. Operationally, Telko aims to strengthen its relative market position in Northern

Europe and the CIS countries. Due to a drop in volumes and prices caused by the economic recession, the organization has been adjusted to meet demand in Finland and Sweden. Operational development in Russia and other CIS countries has continued strongly. Operations in the CIS countries are more profitable than on average. The aim is to increase the number of offices in Russia's major cities. The company is investigating the possibility of establishing itself in new CIS countries.

Telko will focus on improving profitability and on producing excellent key customer service. Net sales growth will be sought once the general price level and the economic trend improves.

### Kaukomarkkinat

The main target of the operation is to grow at least as much as the general market growth in the Finnish energy efficiency equipment markets. Project sales are expected to recover from the third quarter level. Audio-visual and giant screen operations are being developed as a new growth area, but they will not have a significant earnings effect in 2009. General market growth for energy efficiency equipment is expected to create possibilities for Kaukomarkkinat as its current strong principals expand their product selection to new application areas. The current main product is from air to air heat pumps.

Kaukomarkkinat aims to match last year's operating profit adjusted by the sales loss from the German subsidiary divestment.

## Other operations

Other operations include Aspo Group's administration and other operations not belonging to the business units. The Group's other costs are expected to fall in line with what has been previously announced.

## Operational risks

The general economic situation is affecting industrial demand in the Baltic Sea region. Among Aspo's customer segments, the economic recession will affect basic industries, particularly the steel and construction industries. It is more difficult to foresee the changes in demand in emerging markets. The overall markets in Russia in particular are expected to develop positively in Aspo's business areas despite the recession. The uncertainty in the financial markets and the economic recession can further weaken the value of currencies in our neighboring areas (Russia, Ukraine, the Baltic region, Poland, and Sweden) and can possibly weaken customers' solvency.

Operational risks are discussed in more detail in the 2008 Report of the Board of Directors.

Helsinki, October 26, 2009

ASPO Plc Board of Directors

# ASPO GROUP INCOME STATEMENT

ASPO GROUP INCOME STATEMENT				
	7-9/09		7-9/08	
	MEUR	%	MEUR	ે
Net sales	80.0	100	112.6	100
Other operating income	3.4	4.3	1.2	1.1
Depreciation and write-downs	-2.3	-2.9	-2.9	0.0
Operating profit	5.6	7.0	6,0	5.3
Financial income and expenses	-1.3	-1.6	-1.4	-1.2
Profit before taxes	4.3	5.4	4.6	4.1
Profit for the period continuing operations Profit for the period discontinued	3.5	4.4	2.8	2.5
operations			7.6	6.7
Profit for the period	3.5	4.4	10.4	9.2
Other comprehensive income				
Translation differences	0.1		0.0	
Cash flow hedges Net result recognized directly to	-0.5		1.1	
equity Income taxes on other comprehensive			0.0	
income Other comprehensive income for the	0.2		-0.5	
year, net of taxes	-0.2		0.6	
Total comprehensive income	3.3		11,0	
Profit attributable to shareholders	3.4		10.3	
Minority interest Total comprehensive income	0.1		0.1	
attributable to shareholders	3.2		10.9	
Minority interest	0.1		0.1	

	1-9/09 MEUR	%	1-9/08 MEUR	૾ૢ	1-12/08 MEUR	%
Net sales	239.3	100.0	258.0	100.0	358.2	100.0
Other operating income	7.3	3.1	1.2	0.5	1.6	0.4
Depreciation and write-downs	-6.8	-2.8	-7.8	-3.0	-10.8	-3.0
Operating profit	11.3	4.7	12.9	5.0	14.1	3.9
Financial income and expenses	-3.6	-1.5	-3.0	-1.2	-4.6	-1.3
Profit before taxes	7.7	3.2	9.9	3.8	9.5	2.7
Profit for the period continuing operations Profit for the period	6.1	2.5	6.5	2.5	7.0	2.0
discontinued operations			8.1	3.1	8.5	2.4
Profit for the period	6.1	2.5	14.6	5.7	15.5	4.3
Other comprehensive income						
Translation differences	-0.5		-0.2		-1.5	
Cash flow hedges Net result recognized	-0.5		0.6		0.9	
directly to equity Income taxes on other			-0.5			
comprehensive income Other comprehensive income	0.2		-0.2		-0.2	
for the year, net of taxes	-0.8		-0.3		-0.8	
Total comprehensive income	5.3		14.3		14.7	
Profit attributable to						
shareholders	6.0		14.5		15.5	
Minority interest	0.1		0.1		0.0	
Total comprehensive income						
attributable to shareholders	5.2		14.2		14.7	
Minority interest	0.1		0.1		0.0	

# ASPO GROUP BALANCE SHEET

Assets	09/09 MEUR	09/08 MEUR	Change %	12/08 MEUR
Non-current assets				
Intangible assets	15.9	17.0	-6.5	17.0
Goodwill	39.9	41.3	-3.4	40.4
Tangible assets	61.2	71.4	-14.3	69.1
Available-for-sale assets	0.2	0.2	0.0	0.2
Long-term receivables	1.4	0.9	55.6	1.1
Shares in associated companies	0.9	1.1	-18.2	0.9
Total non-current assets	119.5	131.9	-9.4	128.7
Current assets				
Inventories	27.1	41.5	-34.7	33.4
Sales and other receivables	43.7	59.1		43.3
Cash and bank deposits	7.2	22.0		12.6
Total current assets	78.0	122.6	-36.4	89.3
Assets classified as held for sale		3.1	-100.0	0.7
Total assets	197.5	257.6	-23.3	218.7
Shareholders' equity and liabilities				
Shareholders' equity				
Share capital	17.7	17.7	0.0	17.7
Other shareholders' equity	45.5	48.0	-5.2	48.3
Shareholders' equity attributable				
to equity holders of the parent	63.2	65.7	-3.8	66.0
Minority interest	0.1	0.1	0.0	0.0
Long-term liabilities	80.2	47.3	69.6	50.2
Short-term liabilities	54.0	142.8	-62.2	102.0
Liabilities classified as held for sale Total shareholders' equity		1.7	-100.0	0.5
and liabilities	197.5	257.6	-23.3	218.7

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

A = Share capital

B = Premium fund

C = Fair value fund

D = Other funds

E = Repurchased shares

F = Translation difference

G = Retained earnings

H = Total

I = Minority interest

J = Total shareholders' equity

MEUR	А	В	С	D	E	F	G	Н	I	J
Balance at										
12/31/2008	17.7	4.3	-0.3	0.5	-3.7	-1.5	49.0	66.0	0.0	66.0
Total comprehensive income Dividend payment			-0.3			-0.5	6.0		0.1	5.3
Share based payment Equity share of							0.4			0.4
convertible bond Share of deferred				3.3						3.3
taxes				-0.9						-0.9
Balance at										
9/30/2009	17.7	4.3	-0.6	2.9	-3.7	-2.0	44.6	63.2	0.1	63.3
Balance at										
12/31/2007 Total comprehensive	17.7	4.3	-1.0	0.5	-3.0	0.0	44.3	62.8	0.2	63.0
income			0.4			-0.2	14.0		0.1	14.3
Dividend payment							-10.8			-10.8
Share repurchase Change in minority					-0.6					-0.6
interest									-0.2	
Balance at										
9/30/2008	17.7	4.3	-0.6	0.5	-3.6	-0.2	47.6	65.7	0.1	65.8

# ASPO GROUP CASH FLOW STATEMENT

ASPO GROUP CASH FLOW STATEMENT			
	1-9/09	1-9/08	1-12/08
	MEUR	MEUR	MEUR
Operational cash flow			
Operating profit	11.3	22.1	23.7
Adjustments to operating profit	0.6	-0.6	1.3
Change in working capital	6.3	3.3	14.9
Interest paid	-4.5	-4.0	-6.0
Interest received	0.4	0.9	1.0
Taxes paid	-5.5	-4.1	-4.0
Net operational cash flow	8.6	17.6	30.9
Investments			
Investments in tangible and			
intangible assets	-5.3	-20.6	-22.0
Gains on the sale of tangible			
and intangible assets	3.0	0.7	0.7
Gains on the sale of business			
operations			
	11.1		<b></b>
Purchases of subsidiary shares		-77.6	-78.2
Sale of the subsidiary shares	1.0	25.6	28.8
Total cash flow from investments	9.8	-71.9	-70.7
Financing			
Share acquisition		-0.7	-0.8
Share disposal		0.1	0.1
Change in short-term borrowings	-46.5	59.7	16.9
Change in long-term borrowings	33.5	14.9	34.0
Profit distribution to minorities			-0.1
Dividends paid	-10.8	-10.8	-10.8
Total financing	-23.8	63.2	39.3
Increase / decrease in liquid funds	-5.4	8.9	-0.5
Liquid funds in beginning of year	12.6	13.1	13.1
Liquid funds at period end	7.2	22.0	12.6

### KEY FIGURES AND RATIOS

	1-9/09	1-9/08	1-12/08
Earnings per share, EUR, continuing			
operations	0.23	0.26	0.27
Earnings per share, EUR, discontinued			
operations		0.30	0.33
Earnings per share total	0.23	0.56	0.60
EPS adjusted for dilution, EUR,			
continuing operations	0.22	0.25	0.26
EPS adjusted for dilution, EUR,			
discontinued operations		0.28	0.30
EPS adjusted for dilution, EUR, total	0.22	0.53	0.56
Comparable earnings per share, EUR,			
continuing operations	0.06	0.26	0.27
Comparable earnings per share, EUR,			
discontinued operations		-0.01	-0.03
The whole group			
Equity per share, EUR	2.45	2.55	2.56
Equity ratio, %	32.4	25.9	30.6
Gearing, %	113.2	139.4	124.9
<u> </u>			

### ACCOUNTING PRINCIPLES

Aspo Plc's interim report has been compiled in accordance with the principles of IAS 34 Interim Financial Reporting. As of January 1, 2009, the Group has applied the following new and revised standards: IFRS 8 Operating Segments and IAS 1 Presentation of Financial Statements. IFRS 8 has an effect on the segment information and IAS 1 has an effect on the presentation of the income statement. The comparison figures have been restated according to the new standards. The changes have no effect on the Group's result or financial position.

In other regards, the same accounting principles that were applied to the Financial Statement for December 31, 2008, have been applied. The calculation formulas for key figures are explained in the 2008 Financial Statements on page 83. The report is unaudited.

## INFORMATION MEETING

Aspo will arrange a press conference for the media and analysts today, Monday 26 October, 2009, starting at 12:30 at Hotel Kämp, conference room Paavo Nurmi, Pohjoisesplanadi 29, 00100 Helsinki, Finland.

ASPO Plc

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