

### **CEO:** steve.taylor@bluerush.com



Bluerush.com

### STOCK DATA

### 50 Day Moving Average

\$ 0.11

S/O Basic 75,251,848 **Options** 11,255,000 Warrants 6,550,018

Fully Diluted Figure 52 Week Range 93,056,866

\$0.08 - \$0.20

200 Day Moving Avg

\$ 0.11

### 3 THINGS YOU NEED TO KNOW

### **Large Market Opportunity**

Video is the fastest growing online medium, while Personalized Video is a greenfield niche market.

### Strong Management

CEO Steve Taylor, and lead investor Round13 Capital both have track record of creating value for high growth SaaS companies.

### **Superior SaaS** Product

IndiVideo is a highly scalable, personalized video SaaS solution with growing gross margins. The platform has excellent existing clients and partners.

### **CLIENTS**

























# Microsoft

















# (S. America)

**PARTNERS** 

Broadridge EQUIFAX \'aleyo

### **MANAGEMENT**

### Steve Taylor (CEO, Director; 2017)

Strong track record leading emerging, high-growth companies:

- SaaS Compliance Software: 2002-2015 (exit to Klass Capital)
- Mobile: 2005-2012 (split company in two resulting in sale of both)
- E-commerce: 1995-2001 (IPO)

# Dave Badun, CPA, CA

CFO 2018 Jeff Bilvea

Len Smofsky EVP, Director

2005

# **Ted Mercer**

**VP** Sales 2018

COO 2018

**Richard Pineault** VP Tech. 2008

## **Larry Lubin**

President, Chair

2005

### **INVESTORS**

### Round13 Capital

Growth-stage Venture Capital firm investing in Canadian information technology companies including:

- · Lavalife, Skywave, FloNetwork, Softimage, Fortiva
- HubDoc: exit to Xero for ~\$100M (July 2018)

Round13's provides guidance for:

- · Strategic planning
- · Financial reporting & analysis
- · Sales & marketing
- · Human resources
- · Exit strategies

Own ~38% of BlueRush Inc. after initial investment and exercise of warrants (2018)

### VIDEO MARKET OPPORTUNITY

### Video Market

Video is 69% of all Internet traffic (2017) growing to 80% by 2021.

### **Video Consumption**

2.4 billion people consumed video content in 2018 of which 78% was on mobile.

### **Greenfield Sales Pipeline**

Grew pipeline from \$1M (Oct'17) to \$5M (today) with 75 IndiVideo deals.

### **PRODUCTS**





### **PROVEN RESULTS**

## Mortgage Affordability IndiVideo for one of Canada's "Big Six" Banks

**OF VIEWERS** CLICKED CTA

**CONVERSIONS** 

OF VISITORS WATCHED >60 SECONDS OF VIDEO

## **AFP Habitat Pension** Statement IndiVideo

**SATISFACTION** 

RATING

WATCHED **ENTIRE VIDEO** 



INCREASE IN ACCOUNT OPENINGS AND CONTRIBUTIONS

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