



Creating a Brighter Future for Those We Serve

Medical Cost Containment

Disability Management





1,400 Genex case managers
are located across the U.S. within an
average of nine miles of treating providers

Highest-Quality Clinical Services

Genex delivers clinical services that improve productivity, contain costs, and help injured workers get better faster. As managed care specialists, Genex is trusted by workers' compensation payors and risk managers to achieve superior results through expertise, assured quality, and responsive program design. We address the unique needs of each company and each injured employee, building trust one relationship at a time.

Telephonic Case Management

Promote optimal medical care at the onset of injury. Effective early intervention can expedite successful return to work and decrease medical disability and litigation costs.

Field Case Management

Develop goal-directed plans that are delivered onsite to effectively return disabled employees to optimal functional capacity and work.

Catastrophic Injury Management

Mitigates prolonged recovery and long-term cost risks with nationwide expert CAT nurse case managers who have local knowledge, relationships and access to regional trauma centers and centers of excellence.

Vocational Case Management

Help disabled workers, who are unable to return to work at their original job, attain sufficient work skills to compete successfully in the labor market and to return to suitable, gainful employment.

Utilization Management

Extend the overall medical strategy to every desk to easily identify excessive treatments and accelerate the delivery of appropriate care. Unlike permissive utilization review processes, we deliver rigorous clinical reviews and expedite treatment scheduling, all within a customizable framework.

Independent Medical Examinations

Eliminate provider risk, enhance physician exam and report quality and reduce administrative burden with an easy-to-use, trustworthy IME process so you receive an accurate, defensible decision, every time.

Physician Advisor Services

Address specific questions about preauthorization, medical treatment plans, disability durations, ability to return to work, pre-existing medical conditions, and causality of the condition.

Workplace Productivity Services

Optimize injury prevention and ensure sustained return to work with our comprehensive suite of services that includes in-house ergonomics consulting; detailed, onsite physical demands analysis; and seamless integration of return-to-work programs across the continuum of managed care services.

Medicare Set-Aside

Determine the appropriate Medicare Set-Aside (MSA) amount based on an expert analysis of the condition, current treatment, projected future treatment, and life expectancy. Medicare approval is secured through an MSA proposal submitted to the Centers for Medicare and Medicaid Services.

Medical Cost Containment

Genex's intelligent systems, paired with our clinical services, enable firms to eliminate unnecessary and unrelated treatment, identify and manage high-risk exposures, and ensure compliance with state laws and regulations. Our tools help identify top-performing providers at a reasonable cost, detect complex and high-risk cases that require clinical intervention, capture savings, and streamline processes.

Medical Review Services

Realize the greatest returns throughout your claims management program while lowering your total cost of risk. Leverage a customizable, data-driven program to gain a transparent view into your cost, quality, and utilization of care. This program finds savings based on your unique needs and continually identifies opportunities for additional cost control.

Large Bill Negotiation


Obtain substantial reductions on medical billing through the analysis of charges and medical stay against several data points, from which an appropriate and fair final bill can be negotiated.

Broad-Based Provider Networks

Reduce hospital and physician bills with access to the most comprehensive preferred provider networks in the country.

Medication Safety Program

Balance drug price and utilization, identify high-risk cases, ensure only approved, appropriate drugs are dispensed, and proactively reduce narcotic addiction.



91% of claimants state that Genex assisted with their return-to-work efforts

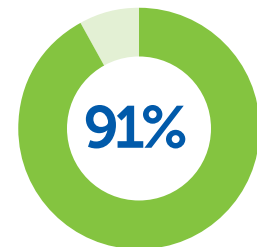


360° Data Analysis

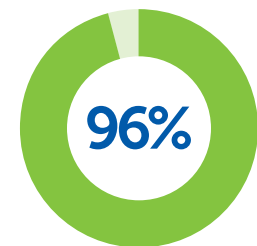
Genex's 360° data analysis answers the "so what?" of Big Data. Genex helps companies improve visibility into medical exposure, answer relevant questions that impact workers' compensation programs, and create custom solutions that optimize program design effectiveness and efficiency. Using comprehensive medical spend analytics synthesized by experienced data analysts and industry experts, we provide more than just reports—we deliver meaningful, actionable conclusions in order to identify issues before they become costly problems.

What does 360° data analysis mean for you?

- › Quickly identify cases with potential for high loss
- › Predict which claims would benefit from case management
- › Minimize inappropriate utilization patterns
- › Improve patient health and safety
- › Directly tie information reporting to tangible goals
- › Identify and quantify opportunities for workers' compensation program improvement
- › Reduce fraud



Average Genex claimant satisfaction score



Percentage of Genex's top 150 clients that have been referring to us for more than five years

Fast Facts

35%

Improvement in
return-to-work time¹

41%

Reduction in average
total cost of medical care
on lost-time claims²

394

Of Fortune 500 companies
use Genex's services

1,400

Genex case managers

450

Catastrophic case
managers employed

150+

Of Genex's case
management
staff is bilingual

15

Languages represented

14,000

Board-certified IME providers

Genex is the trusted provider of managed care services that enables workers' compensation payors and risk managers to transform their bottom lines. We are the only company that delivers the **highest-quality clinical services** enhanced by **intelligent systems** and **360° data analysis** to consistently drive superior results.

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Markets We Serve

- › Workers' Compensation
- › Disability and Absence Management
- › Auto
- › Group Health Care

URAC Accreditation

- › Case Management (CM)
- › Workers' Compensation Utilization Management (WCUM)
- › CORE (IME sites)

Customers We Serve

- › Self-Insured Employers
- › Insurance Carriers
- › Third-Party Administrators
- › Managed Care Organizations
- › Self-Administered Companies
- › State Funds
- › Reinsurers



Our Mission

To provide exceptional health care and disability management solutions to our customers, to be a strategically important business partner, and through our competitive spirit and unsurpassed delivery of innovative services, to create a brighter future for those we serve.

Citations:

1. As compared to data from WCRI CompScope Benchmarks, April 2017.
2. As compared to the Workers Compensation Research Institute's (WCRI) published study on national industry average medical costs.



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