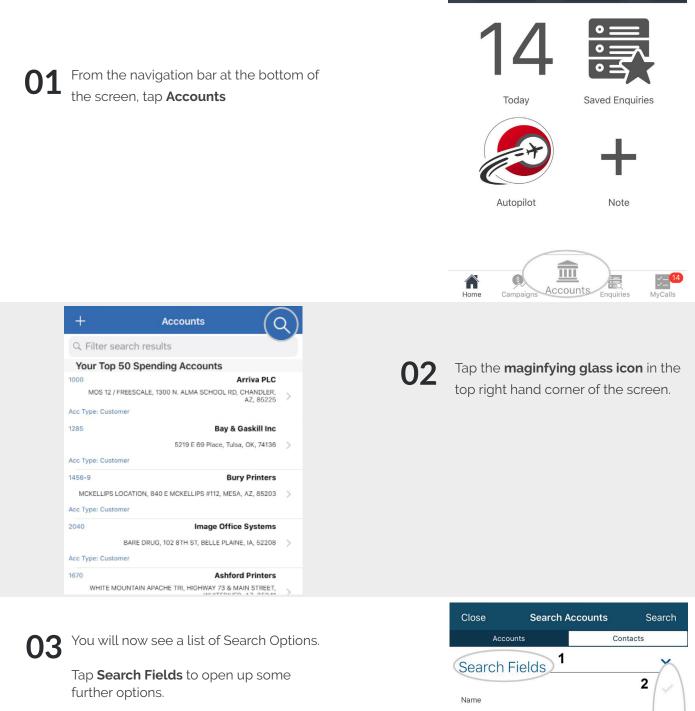


HOW TO SEARCH FOR ALL OF YOUR ACCOUNTS IN A CERTAIN AREA - APPLE

Did you know you can search for all your accounts (prospects or customers) in a certain area? So, if you're due to see a customer, why not run a zip/post code or town search to see if there are any accounts nearby to visit.



Next, tap on **Name** and **Account Number** to untick them.

Finally, tick **ZIP/PostCode, Town** or **State/County** depending on what you would like to search for.

01000	e couron /	looounto	Couron
Account	s		Contacts
Search Fie	elds 1		2
Name			Z
Account number			~
Address			Ų
Town			4
State/County			~
ZIP/Postcode			3
Telephone			

			Close	Search Accounts	s Search	
			Acco	unts	Contacts	
			Search Field	s	~	
04	By default the results would show you all of your accounts.		Telephone		~	
or or tap of Now	If you would like to see only Customers or only Prospects then scroll down and		Email		~	
	tap on Account Types.		Sales rep	1	~	
	Now, tick or untick Customers or Prospects as required.		Account Types			
			Customers			
			Prospects		~	
			Group by Pare	nt Accounts		
			Saved Searc	ches		
	Close Search Accounts Contacts					
	Search Criteria					
	Search For 1 LI71	05	would like	need to type in v e to search for, s o on Search For	o scroll back	
	Search Fields		up unu tu			
	Name		Enter the details of the postcode/town or State/county etc that you would like			
			to search	for and tap Sea i	r ch in the top	

You will now see a list of all Accounts which match your criteria.

right hand corner of your screen.

TOP TIP: WILD CARD SEARCH

By default, sales-i will run a full or partial search, however if you want to narrow your search down e.g. to a particular postcode area you can do this by adding an asterisk (*) to the end of your search criteria.

Account number

Address

Town

State/County