



AHIP DISCOUNTS

About AHIP

Medicare Advantage and Part D Prescription Drug insurance carriers require that agents complete core training in Medicare basics, including: plan options, marketing, enrollment requirements, etc. and Fraud, Waste & Abuse (FWA) guidelines.

While some insurance carriers offer equivalent training through their own certification process, the courses they provide may not be accepted or satisfy the requirement of other carriers.

The online AHIP Medicare Marketing Advantage and Part D + FWA Certification normally costs \$175 and is accepted by all carriers. The 2019 AHIP can be used when certifying to sell both 2018 and 2019 products for most MAPD/PDP carriers. **See pages 2-5 for any available 2019 AHIP discount/reimbursement options.**

How to Get AHIP Certified

- **When Can I Get Started – NOW!** 2019 AHIP Certification is available on June 18, 2018.
- **About the Modules**
 - AHIP Medicare & FWA Training is divided into modules. **New** agents must complete all modules. **Returning** agents are not required to complete “Recommended” modules.
 - Each module has a series of training slides and practice quizzes that must be completed before you can access the AHIP final exam.
 - You may download training slides by clicking the “Download Slides” link on the left-hand side, after entering each module.
- **The Final Exam**
 - Complete 50 questions in a 2-hour timed test, using open notes. You have 3 attempts to pass the exam with a 90% or higher on your first purchase.
 - If you fail your first attempt, contact your immediate upline before making a second attempt.
 - **DO NOT** begin your 3rd attempt without first contacting your upline or WAP.
 - If you fail 3 attempts, you can repurchase 3 more attempts. However, some carriers will **NOT** allow you to certify/sell their product for that plan year.
 - Once you complete the final exam, you will gain access to the FWA training.
 - **DON'T FORGET:** Transmit your AHIP certification to your contracted carriers.


Please Note: In addition to AHIP, MAPD/PDP insurance carriers require agents to complete their carrier-specific certification training and testing. Check WAP's **Certification Central** for instructions specific to each carrier you are contracted with. Site is updated as we receive info.

2019 AHIP Discounts

Below is a list of carriers offering an AHIP discount along with instructions to access each one.

Allwell / Centene: \$50 Discount and Full Reimbursement

Step 1: \$50 Discount

- You are NOT required to contract to access the immediate \$50 discount.
- Log in at: <https://allwell.cmpsystem.com/ext/ahip/login.php>
- **First Time User:**
 - Under “First Time Visitor?”, Click on “Create a New Account”
 - Enter Access Code: CENTENE2018
 - Follow prompts to create account
- **Returning User:**
 - Log in with the credentials you’ve used in prior years (NPN and password or click “Forgot your password?” and enter your associated email address)
 - Enter Access Code: CENTENE2018
- In the Learning Center, under “2019 AHIP Training is Now Available!!” click on:

- Next, click “here” as illustrated below:

Welcome to the Producer Training and Certification Learning Center

2019 AHIP TRAINING IS NOW AVAILABLE!!

The first step in being ready to sell when the 2019 Annual Election Period (AEP) begins is to take the 2019 AHIP training, which is available now with our discounted rate.

Please click [here](#) to begin your annual AHIP Medicare Certification training.

- On next screen, click “Yes” to be redirected to AHIP site.
- \$50 Discount will auto-populate; it is not necessary to enter a discount code

Step 2: Full Reimbursement

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- You are required to contract/certify to sell 2019 Allwell/Health Net MA plans in order to gain access to the full reimbursement of cost option. Contact contracting@westernassetprotection.com for contracting info.
 - Certification will be an all online process – Details coming soon!
 - Submit a minimum of 5 enrollments with a 1/1/2019 effective date
 - Qualifying sales must remain active with the plan through 3/31/2019 in order to be eligible for the AHIP reimbursement

Blue Cross Blue Shield (BCBS) National: \$50 Discount

- You are required to contract with BCBS National (IL, MT, NM, OK, TX ONLY) before you can receive the discount. Contact contracting@westernassetprotection.com for info.
- Log in at: <http://www.ahipmedicaretraining.com/clients/hcsc>
- First time user must create a new account:
 - Under Registration, click “Create a New Account”
 - Username: 10 digit BCBS National Producer Number – Add zeroes in front to create a 10-digit number (Example: 0000123456), Password: (You create this)

CareMore: Full Reimbursement

- Attend any 3 CareMore Broker Academy Trainings at CareMore Care Centers (in Tucson)
- Once you complete 3 training sessions, email a copy of your AHIP payment receipt to Broker.Relations@CarMore.com for reimbursement processing.
- RSVP for trainings to Broker.Relations@Caremore.com Check CareMore on WAP’s website for upcoming training dates.

Cigna-HealthSpring: \$125 Reimbursement

- You are required to contract and certify with Cigna-HealthSpring. Contact contracting@westernassetprotection.com for contracting info.
- Complete AHIP Medicare Marketing Advantage & Part D + FWA Certification
- Complete all Cigna-HealthSpring required 2019 certification coursework
- Submit a minimum of 5 Cigna-HealthSpring MAPD Enrollments by January 1, 2019 to receive \$125 reimbursement of AHIP cost

Humana: \$50 Discount

- You are required to contract or begin the contracting process with Humana to receive the discount. Contact contracting@westernassetprotection.com for contracting info.
- Log in at: <https://humana.cmpsystem.com/ext/ahip/login.php>
 - **Returning Users:** Enter your Username and Password
 - **First Time Users:**
 - Click “Create a New Account”
 - Enter your Humana SAN (Agent Writing ID) Number. Click Submit.
 - Follow prompts to complete registration and sign in.
- Click “Continue” when it asks if you want to proceed via Humana’s site
- On next screen, under “Available Certifications” click “AHIP Medicare Training”
- \$50 Discount will auto-populate; it is not necessary to enter a discount code
- Humana allows **3 attempts** to complete AHIP and achieve a score of 90%. **An agent who fails to pass the AHIP course within 3 attempts is not permitted to certify or sell any Humana Medicare products for the applicable plan year.**

UnitedHealthcare (UHC): \$50 Discount

- You are required to contract or begin the contracting process with UHC to receive the discount. Contact contracting@westernassetprotection.com for contracting info.
- Log in at: <https://www.uhcjarvis.com> with your UHC Optum ID
- **First Time User:**
 - Click “Register” to create an Optum ID and Password. Follow prompts.
 - **Agent/Agency/Entity:** Enter UHC **Agent Party ID** during registration process
 - Return to log in and click “Sign In with Optum ID”
 - Enter your Optum ID or email address and Password, click on “Sign In”
- **Returning User:**
 - If you have created an Optum ID, click “Sign In with Optum ID”. Follow prompts.
 - If you have NOT created an Optum ID yet:
 - Click “Register” and follow prompts to create an Optum ID

- **Agent or Agency(Downline):** Enter **Agent Writing ID** during registration
 - **Entity:** Enter **Agent Party ID** during registration. If you have already created an Optum ID using your Writing ID, you must create a second Optum ID account using your **Agent Party ID** to be used for certification & training purposes only.
- In “Knowledge Center” → under “Training” → click on “Certifications”
 - Click on “Launch Certifications”
 - Under Menu in upper, left corner, click on “Certifications”
 - Under the “2019 AHIP (EDC Only)” section, click on “2019 AHIP (EDC Only)”
 - **IMPORTANT: DO NOT click on any of the 2019 Prerequisites or Certification courses before clicking on the 2019 AHIP (EDC Only) link or you will be forced to complete the 2019 Medicare Basics Course/Test. Both can be bypassed by completing the 2019 AHIP.**
 - Click “OK” on the notification message regarding the 6 attempts limit and 90% score.
 - Click “OK” then “Launch” on the next messages regarding more about UHC and AHIP.
 - You will be redirected to the AHIP website through UnitedHealth Group.
 - Log in using your Username and Password; First Time Users must click “Create a New Account” under Registration on bottom, right side
 - Click “Continue” when it asks if you want to proceed via UnitedHealthcare’s site
 - On next screen, under “Available Certifications” click “AHIP Medicare Training”
 - \$50 Discount will auto-populate; it is not necessary to enter a discount code
 - You have **6 attempts** to complete AHIP and achieve a score of 90%. **An agent who fails to pass the AHIP course within 6 attempts is not permitted to certify or sell any UnitedHealthcare Medicare Solutions products for the applicable plan year.**

WellCare: \$50 Discount

- You are required to contract with WellCare to access the discount. Contact contracting@westernassetprotection.com for contracting info.
- Log in at: <http://www.ahipmedicaretraining.com/clients/wellcare/1099>
- In your User Profile, enter either your National Producer Number (NPN) or your WellCare University (LMS) ID. Your LMS ID is the username you use to login to WellCare University, and is typically the first initial of your first name, your last name and the last 4 digits of your Social Security Number. (Example: JDoe1234 for John Doe ***-**-1234)

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- After successful completion, a “Completed Transmission” page will display confirming automatic submission of your AHIP score to WellCare University.

Questions regarding AHIP or discounts?

Email WAP at support@westernassetprotection.com

Need AHIP website technical support?

Call 1-866-234-6909