



BUSINESS APPS ENVISIONING SESSION

Technologies like Power Platform are starting to gain traction in the enterprise. Perhaps like many, you may be wondering, “what does this thing do?” In this session, we will work together to understand the business challenges you face, demystify technologies and tooling for business apps, and we’ll identify candidate workloads for migration and discuss initial platform design based on business impact.

Finding the Right Platform to Enable Your Workforce

Dynamics, SharePoint, CRM, Office 365, Power Platform? The business intelligence, automation, and enterprise application landscape are in constant flux. In the face of this fast-paced change, it can be hard to keep up with the technology and how it may apply to your unique needs and challenges to result in greater business impact.

AIS' Business Apps Envisioning Session educates business and technical leaders about business app platforms while providing a proven, structured way to connect your real business challenges to actionable next steps. Let's talk and do some whiteboarding together to see which technology – Power Platform, Office 365, SharePoint – is a good fit for your organization, and how you can get the most value quickly.

Sample Agenda

1. **Intent** – We want to understand your “hopes and dreams” to help you discover which technology is best for you. Our goal is to listen and learn about where you're facing challenges in your business applications and data, what you know about Power Platform – a robust up-and-comer in the business application platform arena.
2. **Platform Education & Methodology** – This segment helps demystify the Power Platform and other technologies. We'll discuss trends, help you understand platform capabilities and how all the pieces fit together, and talk about real-world case studies for how organizations are adopting across different industries. We will also introduce the Power Platform Adoption Framework, AIS' approach to adopting Power Platform at scale.
3. **Workload Matrix Exercise** – Next we'll spend some time as a group identifying candidate workloads – the business activities, data sets, or tired legacy applications – you think might be a good fit for migration. Then we'll prioritize them together using a series of considerations we've created to assess complexity and business impact. This is the first step in road mapping your journey to adopting new business application technology.
4. **Co-Design Session** – Finally we'll choose one of your newly-identified high-priority workloads (or perhaps you already have one in mind), and begin collaboratively designing a potential solution on the platform. The end goal is to walk away with a firm notion of what your prototype app might look like. Building this helps us help you get to value quickly.

Why Choose AIS for Business Application Platforms?

AIS has worked with Microsoft on the Power Platform since its inception and has built a core team of talent with experience building solutions in Dynamics, PowerApps, and Power BI. Our team consists of 7 locations, including an office in India, giving us the ability to work globally, 24/7. We maintain a close relationship with many stakeholders at Microsoft through our 25+ year partnership and involvement in numerous programs including MVP, Regional Director, and Partner & Customer Advisory programs. As a leader in taking our customers to the cloud with Azure, we're able to extend the platform across the entirety of Azure technologies, as well as Office 365 and SharePoint.

www.appliedis.com

Copyright ©2019 Applied Information Sciences, All Rights Reserved.

11400 Commerce Park Drive, Suite 600, Reston, VA 20191

Phone: (703) 860-7800 Fax: (703) 860-7820

sales@appliedis.com