



## BUSINESS APPS & AUTOMATION

### Practice & Capabilities Overview



### What We Do

With over 37 years of history, dedication, and deep understanding of Microsoft technologies, AIS brings experience and expertise in delivering business application platforms and solutions to the enterprise. We've spent decades helping commercial and government organizations use technology to transform the way they do business – from SharePoint to Azure, and now the Microsoft Power Platform.

We base our **Business Applications & Automation** work on four core tenets:

- Using the **Power Platform** to solve business problems in the commercial & public sector.
- Rapidly implementing flexible **no-code/low-code** solutions at scale.
- Extending our deep experience in **Azure, DevOps, User Experience, & emerging technologies** to solve challenges that no-code/low-code solutions can't.
- Supporting **enterprise management** of the platform through best practices, development, modernization, governance, change management, & continuous maintenance.

### Why AIS and the Power Platform?

**A deep history with the platform.** AIS has worked with Microsoft on the Power Platform since its inception and has built a core team of talent, who together possess over a century of experience building solutions in Dynamics, PowerApps, and Power BI.

**Reach across Microsoft Azure.** As a leader in taking our clients to the cloud with Azure, we're able to extend the platform across the entirety of Azure technologies.

**Offshore capability.** We're able to work globally, 24/7, and at much lower costs by engaging the talented AIS team in India.

**Microsoft partnership.** Frequently selected by Microsoft to lead clients' journeys to the cloud and the Power Platform, our decades-long Microsoft partnership reduces risk and leads to faster time to deployment on a sustainable platform.

## Our Offerings and Core Capabilities

- **Power Platform Adoption** – End-to-end prototyping, training, implementation, adoption, and expansion with a focus on improving business processes with automation and proper tooling to drive ROI
- **Power Platform Quick Start** – Get up and running quickly with PowerApps or Dynamics in just 6 weeks
- **Training** – Get the most out of your investment with an intro to the platform and hands-on training
- **Managed Services** – Improve operations, maintenance, development, governance, and modernization with transitional, proactive, reactive, DevOps, & app dev engineering support

We also have strong capabilities around migrations into PowerApps from legacy SharePoint apps, InfoPath, Dynamics, Access databases, & spreadsheet-driven business processes.

## What We Develop

- Web and mobile applications
- Automation of complex, data-driven processes
- Elegant, interactive business intelligence & data visualizations
- Integration with third-party data services
- Integration with portals & content management systems (CMS)
- Chatbot capabilities for automation

## How We Deliver

- We structure our offerings around firm-fixed-price engagements (we also offer time & materials)
- Mixed on-site, virtual, & offshore teams
- Cloud when possible, with deep experience in on-premises & highly-secure environments
- Standardized processes and IP for migration, structure, & adoption

## Organizations That Trust AIS for Business Apps & Automation



Start the conversation! Contact AIS at [appliedis.com/contact-us](http://appliedis.com/contact-us) today.



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