

# MedicsPremier™ for Cardiology

## Comprehensive, Inclusive, ICD-10 Cardiology Practice Management

cardiology-specific billing and EDI • ICD-10 ready now • master patient index • specialty-specific scheduling and reports

MedicsPremier for Cardiology handles these types of specialty-specific requirements and so much more for cardiology practices of every type and size.

MedicsPremier for Cardiology can be configured specifically to your practice, enterprise, or IGP:

- **Single or multiple tax IDs** as needed
- **Master Patient Index (MPI)** for identifying a specific, single patient
- Designed to manage **multiple locations, or a single location**
- Ideal for **any number** of physicians / system users

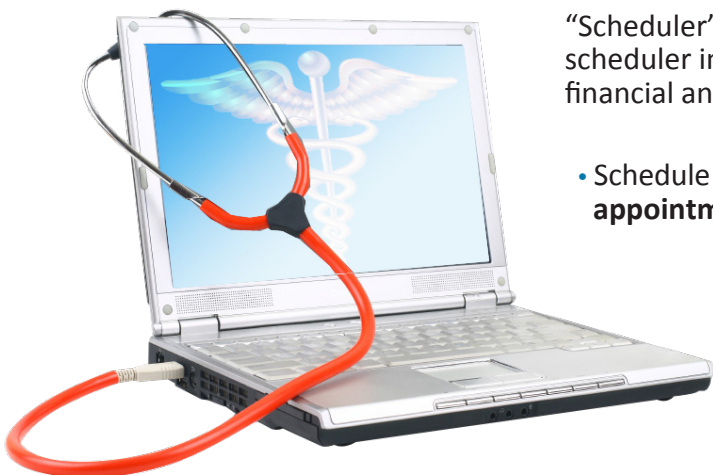


Cardiology practices benefit from the system's built-in **WindowOne™** architecture which makes it possible for users to view virtually any needed piece of information from any MedicsPremier window, eliminating the need to "hunt and peck" throughout the system to find it.

**With dramatically reduced clicking and searching time**, and with the next task needed typically being no more than one click away, the practice will realize an almost immediate "day one" advantage through WindowOne's functionality in MedicsPremier for Cardiology.

A powerful **patient demographics database** is created with the system having a number of built-in safety checks (1) for identifying possible **duplicate patients** *as new patients are entered into the system*, (2) for ensuring the exact patient being searched is **correctly identified**, and (3) with **role-based security** based on login giving users the ability to access / edit only the information to which they have Administrator-designated access.

### It all starts with Scheduling



"Scheduler" is a misnomer when referring to the appointment scheduler in MedicsPremier since it really is a powerful management, financial and workflow tool for any cardiology practice.

- Schedule physicians, resources and other assets with **user-defined appointment types and reasons**
- Display appointments in a variety of **user-defined, color coded views**
- **Messages / alerts** relative to the appointment and / or patient can be displayed

- **Authorizations and eligibility** for Medicare, Medicaid and hundreds of commercial payers can be batch-processed through the scheduler. Appointments requiring attention are clearly “red flagged” displaying corrective actions needed by the practice or patient prior to the appointment
- **Co-payments and balances due** by single or multiple guarantors are viewable through the scheduler
- The scheduler can manage **workflow** throughout the practice helping to **eliminate bottlenecks while maximizing productivity**
- Alerts are issued on **missed appointments** for notifications to patients
- Access a library of **user-defined scheduler-related reports** which can be compiled as-needed or can be set to automatically compile multiple times daily or on pre-determined days / times
- The scheduler can produce its own **appointment reminders and recalls**, and / or be integrated with **automated patient communication systems** which can be used for a number of other reasons such as information about the practice, inclement weather alerts, new medications available for specific patients or patient groups, etc.

Using the MedicsPremier scheduler to its fullest potential will help streamline workflow, produce revenue, and schedule patients!



#### **MedicsPremier EDI for Cardiology:**

**Further Protecting Revenue by Obtaining Every Dollar for Every Encounter!**

With a **99% success rate on first-time claims** as reported by Emdeon™ and HFMA™ for the tens of millions of claims submitted through systems from ADS annually, MedicsPremier for Cardiology helps ensure maximized reimbursement on your practice’s claims the first time they are submitted.

But an extraordinary success rate on your claims is only one way MedicsPremier for Cardiology helps your practice capture revenue. There’s more:

- **ICD-10:** The system contains the built-in **Medics ICD-10 Code Converter** for easy conversion of Cardiology ICD-9 codes to their correctly corresponding ICD-10 codes. The Converter can be used now as an **ICD-10 training tool**. ICD-9 coding will continue to be available for any payers who might still require ICD-9 codes even after the ICD-10 deadline.
- **Medics Claim Denial Manager™:** A 99% success rate on first-time claims means there will be at least some denied claims. For those, our built-in Medics Claim Denial Manager is a powerful monitor that displays your denied claims in real time along with details as to the why they were denied. Users can make the needed corrections and resubmit “on-the-fly” **turning denied claims into practice revenue as quickly as possible**.
- What about claims that have not been denied but are still pending? **The no-cost Vision™ Claim Tracking capability through Emdeon clearly displays the practice’s pending claims as they appear in the payers’ queues along with their status, all in real time**. Easily track progress on claims and use Vision as a “**payment anticipation**” tool for accurate timing on when your practice can actually expect reimbursement.



- **Eligibility verification** typically takes a few seconds to perform, ensuring patients actually have the coverage presented. Any payer issues are displayed which can be relayed to patients for reconciliation prior to their appointments, or at the time of visit.
  - Submit claims to Medicare, Medicaid and to hundreds of commercial carriers.
  - Tracks **number of allowable visits** to help ensure authorizations are obtained if / when needed
  - Displays **co-payments** and **balances due** as explained in “Scheduling,” and as patients arrive for their appointments
  - Automated **cascade billing** will submit claims to subsequent payers in their listed order on the patient’s MedicsPremier record as reimbursements are received from the current payer, and will do so until the balance becomes the patient’s responsibility.
  - A word on **HIPAA**: Data transmitted from MedicsPremier for Cardiology is encrypted per HIPAA’s most recent requirements ensuring your patients’ protected information remains protected.
  - Use the system’s built-in **patient statement generator** or download statement data for **effortless, cost-effective offsite statement production and fulfillment**. MedicsPremier tracks patient statement history using either method.
- An illustration showing a hand holding a fan of US dollar bills, with a computer monitor visible in the background, symbolizing payment or financial transactions.
- Optionally, offsite statements containing a secure, online “**Pay Now**” button can be emailed to patients automating the entire patient statement and payment process.
  - Accurate, **automated reconciliation** of payers’ EOBs for quick and accurate auto-posting of payment data into the MedicsPremier system.
  - Focus on what should be paid now with the system’s intelligent and productive A/R and **collections management** for payers and patients. Use a comprehensive set of tools and collection agency-level capabilities to help keep receivables and days outstanding to an absolute minimum.

With its outstanding success rate on first-time claims combined with its numerous other capabilities designed to help **minimize loss, protect revenue, and ensure cash flow**, MedicsPremier for Cardiology is a time-tested, proven system on which your cardiology practice can rely to **obtain every dollar for every visit**.

### **Information, Analytics and Audit Trail: MedicsPremier for Cardiology Reports to You!**

Managing a cardiology practice calls for a system that can produce the operational and financial the data needed for doing exactly that: managing. MedicsPremier for Cardiology does, and in a variety of **user-defined ways** that your practice will find **interesting, informative, and enlightening**.

User definition includes columns, sorts, includes / excludes, color coding, and the ability to save reports with the parameters for that user, and to schedule reports to compile automatically as scheduled by the user.

But the system goes way beyond that in its ability to invoke a variety of **dashboards** displaying meaningful representations of **EDI, financial, and operational data and analytics**.

Inbound / outbound **referral tracking** is reported in MedicsPremier for Cardiology allowing the practice to continually monitor its patient referral sources, and to whom patients may be further referred for additional specialized treatment or consultation.

System reports are compiled on-screen almost instantaneously regardless of the parameters needed in any one report, and irrespective of the number of patients in the database. Virtually all system reports can be exported to **Excel™** giving them added Excel functionality.

**System Data Updates:** MedicsPremier does not require any specific daily, weekly, monthly, or yearly closing reports. And since it operates in **real time**, data entered or edited by users across the entire system / enterprise becomes immediately available to all other users without having to perform a system close.



This type of real time architecture helps ensure that **all users are viewing the most up-to-the-minute data in the system** to which they have authorized access based on their login.

**Audit Trail:** The system's built-in Audit Trail continually operates in the background keeping track of system use by all users based on their login, and can instantly report to the Administrator and / or any other authorized staff as to user activity in the system.

View changes made on appointments, payment postings, edits, adding patients, and more with the Audit Trail.

With its ability to produce meaningful data and security, MedicsPremier for Cardiology provides for and supports the practice in:

- Identifying, maintaining and improving strengths
- Addressing and improving any weaknesses
- Operating optimally as the business it is.

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MedicsPremier for Cardiology is truly a feature-rich system for comprehensive Cardiology practice management.



Also available is **MedicsDocAssistant™ EHR for Cardiology**...a highly specialty-specific system for tracking patients' clinical and medical information, MedicsDocAssistant V.7.0 is certified as a complete EHR for Stage 2 MU. The systems operate as a single, unified solution for any cardiology practice, or are available separately as needed and can be implemented in Cloud / ASP or customer hosted formats.

And as a company, ADS has an extraordinary history of stability and reliability in the industry, automating medical practices since 1977 under the same company name.

**"Apps"** which are designed to increase efficiency even further are also available for use with MedicsPremier for Cardiology:

- **Patient communications** for appointment reminders and for a variety of communications to individual patients or to groups of patients which can include new information on the practice, inclement weather notices, information on new medications, and more. These can be issued through automated phone calls / emails / texts.

- **MedicsScan™** for digitally attaching documents, insurance cards or drivers' licenses, images, etc. directly to the patient's profile in MedicsPremier for quick retrieval and printing if needed.
- **Medics OnCall™** for smartphone connectivity to MedicsPremier for viewing demographics, viewing / creating / rescheduling appointments, posting procedures and diagnoses, and more.
- **TransFirst™** for integrated payments with credit and debit cards, checks and automated bank transfers.

MedicsPremier for Cardiology is a time-tested, proven, and feature-rich system for comprehensive cardiology practice management.

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Also available is MedicsDocAssistant™ EHR for Cardiology...a highly specialty-specific system for tracking patients' clinical and medical information, MedicsDocAssistant for Cardiology V.7.0 is **certified as a complete EHR for Stage 2 MU**.

MedicsPremier and MedicsDocAssistant operate as a single, unified solution for any cardiology practice, or are available separately as needed and can be implemented in **Cloud / ASP or customer hosted formats**.



**Why ADS?** One of the primary reasons for selecting software is not the software...it is the vendor behind the software.

ADS has an extraordinary history of **stability and reliability in the industry**, automating medical practices continuously **since 1977** under the same company name. We are a privately owned company to which **our clients have easy access**.

ADS provides timely **Implementation**, comprehensive system **Training**, and excellent ongoing **Support with Updates**. ADS programmers have performed hundreds and hundreds of **data conversions** over the years, and have perfected **interfaces** with numerous other systems, diagnostic equipment, hospitals, labs, PACS, and more.

Thousands of providers enjoy a "best of both worlds" scenario with ADS and the Medics Solutions Suite, and you can as well.

Contact ADS to schedule a personalized overview of MedicsPremier for Cardiology and see how our time-tested and proven automation solutions - and how ADS - can help to better automate *your* cardiology practice.

**Advanced Technology. Simple Solutions.™**



**Advanced Data Systems Corporation™**

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