Lawn&Landscape.



ABOUT THIS LIST

- The Lawn & Landscape Top too is based on 2013 revenue from landscape profit centers, and is reported by each company listed.
- Companies on the L&L Top 100 earned total revenue in 2013 of \$7,250,525,080. That's \$321,601,552, more than in 2012 an increase of five percent.
- Companies on the list reported total employment (seasonal plus year round employees) of 83,845.
- The oldest company on the list is Davey Tree Expert Co., Kent, Ohio, which was founded in 1880.
- The Grounds Guys, Waco, Texas, which was founded in 2010, is the youngest company on the list.
- Frank and Grossman Landscape Contractors, San
 Francisco, reported the largest revenue growth with a 55 percent increase in sales from 2012.
- The list comprises 96 companies in 29 states and four firms in Ontario. Canadian companies revenue is reported in USD.
- California has the most Top 100 companies, with 14. Illinois has 10 and Florida has nine.
- Companies new to the list this year include:
 - 42 Metco Landscapes, Aurora, Colo.
 - 68 R.P. Marzili & Co., Medway, Mass.
 - 69 Berghoff Design Group, Scottsdale, Ariz. 75 – The Grounds Guys, Waco, Texas
 - 84 Yard-Nique, Morrisville, N.C.

- 86 Landscape Maintenance Professionals, Seffner, Fla.
 88 – Wheat's Landscape, Vienna, Va.
- 91 Almstead Tree, Shrub and Lawn Care Company, New Rochelle, N.Y.
- 96 Hittle Landscaping, Westfield, Ind.
- 98 LMI Landscapes, Carrolton, Texas
 Davey Tree Experts does not separate utility or Davey Resource Group revenue.
- Massey Services revenue does not include termite or general pest control revenue.
- OneSource Landscape and Golf Services revenue does not include general facilities maintenance revenue of its parent company, ABM.
- USM, which was acquired by EMCOR in 2011, has 2013 revenue calculated based on projections from data reported in 2012.
- ValleyCrest, which is the parent company of U.S Lawns, reports revenue that includes royalties paid and fees from the sale of U.S. Lawns franchise licenses, but not general revenue from the subsidiary's operations.
- Yellowstone Landscape Group reports combined revenue of BIO Landscape and Maintenance and Austin Outdoor.
- Heads Up Landscape Contractors combines irrigation and maintenance revenue.
- An * indicates an estimated figure.
 This list was compiled by L&L staff. Email Editor Chuck Bowen at cbowen@gie.net with comments.

%MT: Maintenance %CLC/F: Chemical Lawn Care/Fertilization %LD/B/I: Landscape/Design Build/Irrigation %II/MT: Irrigation Installation/Maintenance %IL: Interior Landscaping %CR: Commercial Revenue %RR: Residential Revenue N/R: Not Rated N/A: No Answer/Unknown 🛠: New Company to Top 100

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	014		2013				% CHANGE	% CHANGE			0/ L D /D /I	0/ 11/ b 4 T	0/ 11	0/ OD	0/ 00]
R/	ANK	COMPANY	RANK	2013 REVENUE	HEADQUARTERS	EMPLOYEES	FROM 2012	EXP. FOR 2014	% MT	%CLC/F	%LD/B/I	%II/MT	% IL	%CR	%RR	
	1 2	ValleyCrest Landscape Companies The Brickman Group	2	\$992,000,000 \$900,000,000	Calabasas, Calif. Rockville, Md.	11,200 11,500	12.7% 9.6%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	100% 100%	0% 0%	
	~ 3	TruGreen Cos.	1	\$896,000,000	Memphis, Tenn.	8,533	-8.5%	N/A	2%	86%	0%	0%	0%	18%	82%	
	4	The Davey Tree Expert Company	4	\$713,848,000	Kent, Ohio	7,494	5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
	5	EMCOR/USM	5	\$365,050,000*	Norwalk, Conn.	N/A	4.3%	N/A	10%	0%	0%	0%	0%	100%	N/A	
	6 7	Scott LawnService TruGreen LandCare	6	\$323,900,000 \$200,000,000	Marysville, Ohio	2,500	2% -19.4%	N/A N/A	0%	93% N/A	0%	0% N/A	0% N/A	1% N/A	99% N/A	
	8	Bartlett Tree Experts	8	\$197,000,000	Stamford, Conn.	1,430	7.5%	8.5%	0%	0%	0%	0%	0%	25%	75%	
	9	U.S. Lawns	9	\$145,295,000	Orlando, Fla.	1,950	13%	10%	71%	3%	13%	4%	0%	100%	0%	
1	10	Weed Man	10	\$133,833,477	Mississaugua, Ontario	3,500	28%	15%	0%	100%	0%	0%	0%	5%	95%	
	11	Gothic Landscape	13	\$102,000,000	Valencia, Calif.	1,200	17%	10%	30%	0%	70%	0%	0%	100%	0%	
]	12	Ambius	11	\$100,000,000	Reading, Pa.	900	0.3%	1.3%	0%	0%	0%	0%	100%	100%	0%	
	13	Lawn Doctor	12	\$96,863,790	Holmdel, N.J.	50	3%	4.5%	0%	90%	0%	0%	0%	5%	95%	
	14 15	Ferrandino & Son	15	\$96,000,000	Farmingdale, N.Y. Bunnell, Fla.	365	21%	33% 0%	40% 50%	0% 15%	0% 10%	0%	0% 0%	100% 95%	0%	
	15 16	Yellowstone Landscape Group Ruppert Landscape	14 17	\$83,713,000 \$82,408,000	Laytonsville, Md.	1,400 900	-2% 14%	27%	54%	0%	40%	15% 0%	0%	100%	5% 0%	
	17	Merit Service Solutions	19	\$81,000,000	Marlton, N.J.	265	33%	31%	48%	8%	0%	7%	N/A	100%	0%	
	18	SavATree	16	\$75,000,000	Bedford Hills, N.Y.	680	3%	10%	0%	16%	0%	1%	0%	20%	80%	
	19	Mainscape	22	\$59,505,000	Fishers, Ind.	850	21%	20%	64%	7%	9%	6%	0%	100%	0%	
	20 21	Massey Services Marina Landscape	18 21	\$59,374,800 \$58,000,000	Orlando, Fla. Anaheim, Calif.	1,449 610	10.3% 16%	15% 12%	0% 30%	28%	1% 2%	4% 68%	0%	13% 30%	87% 0%	
	22	Clintar Landscape Management	20	\$56,700,000	Markahm, Ontario	600	10%	8%	35%	5%	5%	5%	0%	100%	0%	
	23	NaturaLawn of America	24	\$45,999,004	Frederick, Md.	413	10.1%	3%	0%	99%	0%	0%	0%	5%	95%	
2	24	Envrionmental Earthscapes/	23	\$45,000,000	Tucson, Ariz.	835	0%	18%	55%	0%	33%	10%	0%	75%	0%	
2	25	Groundskeeper Acres Group	26	\$44,100,000	Wauconda, III.	760	11.7%	9%	42%	5%	5%	3%	0%	95%	5%	
	26				Fort Washington,	455			5%		87%	8%	0%	88%	12%	
		Denison Landscaping	31	\$42,500,000	Md.		2.5%	1%		0%						
	27 28	Spring-Green Lawn Care Lucas Tree Expert Co.	27 28	\$42,271,000 \$42,000,000	Plainfield, III. Portland, Maine	485 N/A	7.5% 10%	10% 10%	0% 0%	97% 5%	0% 0%	0% 0%	0% 0%	7% 92%	93% 8%	
	29	Jensen Corp.	29	\$42,000,000 \$41,600,000	San Jose, Calif.	324	11%	5%	35%	0%	65%	0%	0%	92% 65%	25%	
9	30	OneSource Landscape	25	\$40,000,000	Tampa, Fla.	700	0%	2%	75%	10%	10%	5%	0%	90%	0%	
		and Golf Services, an ABM company			Hilton Head Island.											
	31	The Greenery	30	\$37,800,000	S.C.	647	10%	12%	74%	8%	14%	4%	0%	76%	17%	
	32	Mariani Landscape	34	\$35,585,000	Lake Bluff, III.	482	12%	9%	57%	0%	40%	0%	0%	13%	87%	
	33 34	Christy Webber Landscapes Sebert Landscaping	35 44	\$35,500,000 \$31,300,000	Chicago Bartlett, III.	425 335	14% 25%	6% 10%	50% 40%	0% 5%	38% 22%	0% 4%	0% 0%	64% 95%	22% 5%	
)4 35	Cagwin & Dorward	36	\$31,200,000	Novato, Calif.	350	1.6%	N/A	40%	N/A	22% N/A	4 %	0%	95%	0%	
	36 36	Mission Landscape Cos.	39	\$30,831,246	Wilmette, III.	560	12%	15%	72%	0%	18%	0%	0%	100%	0%	
37	(t)	Garden Design	56	\$30,000,000	Farmers Branch,	41	50%	20%	3%	0%	97%	0%	0%	40%	60%	
	(t)	Greenscape	32	\$30,000,000	Texas East Taunton, Mass.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
	<u>89</u>	Terracare Associates	42	\$28,806,940	Littleton, Colo.	387	12.7%	6.3%	60%	2%	14%	8%	0%	46%	1%	
4	10	Dixie Landscape Co.	71	\$28,500,000	Medley, Fla.	285	20%	10%	10%	0%	70%	20%	0%	100%	0%	
	41	Gothic Grounds Management	37	\$28,499,619	Valencia, Calif.	500	-1%	8%	80%	0%	0%	18%	0%	84%	4%	
	42 13	* Metco Landscape Reliable Property Services	N/R 81 (t)	\$27,700,000 \$27,094,280	Aurora, Calif. St. Paul, Minn.	400 365	20%	20% 10%	30% 20%	5% 3%	12%	38% 2%	N/A 0%	95% 93%	5% 0%	
	19 14	Bemus Landscape	59	\$26,300,000	San Clemente, Calif.	400	23%	10%	70%	0%	10%	10%	0%	98%	1%	
4	15	Maldonado Nursery & Landscaping	40	\$26,000,000	San Antonio	400	-3.5%	0%	48%	0%	34%	18%	N/A	75%	10%	
	16	Ryan Lawn & Tree	49	\$25,900,000	Overland Park, Kan.	230	10%	10%	0%	55%	0%	13%	0%	5%	95%	
	17	McFall and Berry Landscape Management		\$25,457,000	Annandale, Va.	280	8%	8%	58%	6%	21%	1%	0%	100%	0%	
i de la compañía de	18	Chapel Valley Landscape Company	51 (t)	\$25,280,000	Woodbine, Md. W. Bridgewater,	330	9%	15%	60%	0%	40%	0%	0%	65%	35%	
	19	D. Schumacher Landscaping	63	\$25,200,000	Mass.	210	22%	10%	25%	2%	65%	3%	0%	60%	40%	
	50 - 1	AAA Landscape	45	\$25,100,000	Phoenix	425	1.5%	11%	55%	2%	42%	0%	0%	100%	0%	
	51 52	Girard Environmental Services Southern Botanical	60 (t) 79	\$24,640,000 \$23,908,360	Sanford, Fla. Dallas	<u>390</u> 254	18.7% 47%	16.4% 20%	71% 14%	6% 4%	14% 64%	6% 12%	0% 4%	100% 38%	0% 62%	G
	53	Russell Landscape Group	55	\$23,450,000	Dacula, Ga.	450	7%	5%	75%	10%	10%	5%	0%	99%	1%	
5	54	Shearon Design	51 (t)	\$23,000,000	Plymouth Meeting,	487	5%	9%	50%	0%	30%	0%	0%	70%	10%	
	55	Nutri-Lawn	46 (t)	\$22,712,759	Ga. Toronto	N/A	4%	5%	0%	90%	0%	6%	0%	10%	90%	
	56 56	Senske Lawn & Tree Care	57	\$22,600,000	Kennewick, Wash.	325	5%	8%	26%	40%	0%	3%	0%	30%	70%	
	(t)	Scott Byron and Co.	53 (t)	\$22,500,000	Irvine, Calif.	240	1.5%	5%	32%	5%	61%	0%	0%	2%	98%	
	(t)	Environmental Management	58	\$22,500,000	Plain City, Ohio	250	2%	2%	40%	5%	40%	5%	0%	90%	10%	
	59 60	Gachina Landscape Management	62	\$22,219,970	Menlo Park, Calif.	330	6%	13%	70%	0%	20%	8%	0%	45% 95%	40%	
			64			060	4 70/	00/	700/	00/	1.00/	E0/		95%	0% 2%	
(j l	James River Grounds Management Teufel Landscape	64 66	\$21,375,621	Glen Allen, Va. Hillsboro, Ore.	360 278	4.7%	8% N/A	73% 30%	0% 0%	16% 55%	5% 15%	0% 0%	98%		
	61 62	Teufel Landscape CleanScapes	-		Glen Allen, Va. Hillsboro, Ore. Austin, Texas		4.7% 7% -3%		73% 30% 53%	0% <mark>0%</mark> 0%	16% 55% 37%		0% 0% 0%	<mark>98%</mark> 100%	0%	
6	62 63	Teufel Landscape CleanScapes Gibbs Landscape Co.	66	\$21,375,621 \$20,972,000*	Hillsboro, Ore.	278 281 283	7% -3% 9%	N/A 20% 5%	30% 53% 69%	0% 0% 9%	55% 37% 15%	15% 8% 7%	0% 0% 0%		0% 43%	
	62 63 64	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape	66 69 68 65	\$21,375,621 \$20,972,000* \$20,716,532 \$20,500,005 \$20,260,700	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver	278 281 283 211	7% -3% 9% 3%	N/A 20% 5% 3%	30% 53% 69% N/A	0% 0% 9% 22%	55% 37% 15% 4%	15% 8% 7% 3%	0% 0% 0% 0%	100% 57% 28%	0% 43% 67%	
65	62 63 64 6 (t)	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape	66 69 68 65 60 (t)	\$21,375,621 \$20,972,000* \$20,716,532 \$20,500,005 \$20,260,700 \$20,200,000	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md.	278 281 283 211 N/A	7% -3% 9% 3% -2%	N/A 20% 5% 3% 2%	30% 53% 69% N/A 15%	0% 0% 9% 22% N/A	55% 37% 15% 4% 85%	15% 8% 7% 3% N/A	0% 0% 0% 0%	100% 57% 28% N/A	0% 43% 67% 100%	
65 65	52 53 54 5 (t) 5 (t)	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors	66 69 68 65 60 (t) 99 (t)	\$21,375,621 \$20,972,000* \$20,716,532 \$20,500,005 \$20,260,700 \$20,200,000 \$20,200,000	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco	278 281 283 211 N/A 180	7% -3% 9% 3% -2% 55%	N/A 20% 5% 3% 2% -15%	30% 53% 69% N/A 15% 16%	0% 0% 9% 22% N/A 1%	55% 37% 15% 4% 85% 77%	15% 8% 7% 3% N/A 5%	0% 0% 0% N/A 0%	100% 57% 28% N/A 15%	0% 43% 67% 100% 85%	
65 65 (52 53 54 5 (t) 5 (t) 57	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants	66 69 68 65 60 (t) 99 (t) 53 (t)	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,200,000 \$20,200,000 \$20,200,000	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Slidell, La.	278 281 283 211 N/A 180 300	7% -3% 9% 3% -2% 55% -10%	N/A 20% 5% 3% 2% -15% 25%	30% 53% 69% N/A 15% 16% 45%	0% 0% 22% N/A 1% 55%	55% 37% 15% 4% 85% 77% N/A	15% 8% 7% 3% N/A 5%	0% 0% 0% 0% N/A	100% 57% 28% N/A 15% 100%	0% 43% 67% 100% 85%	
65 65 (52 53 54 5 (t) 5 (t)	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors	66 69 68 65 60 (t) 99 (t)	\$21,375,621 \$20,972,000* \$20,716,532 \$20,500,005 \$20,260,700 \$20,200,000 \$20,200,000	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco	278 281 283 211 N/A 180	7% -3% 9% 3% -2% 55%	N/A 20% 5% 3% 2% -15%	30% 53% 69% N/A 15% 16%	0% 0% 9% 22% N/A 1%	55% 37% 15% 4% 85% 77%	15% 8% 7% 3% N/A 5%	0% 0% 0% N/A 0%	100% 57% 28% N/A 15%	0% 43% 67% 100% 85%	
65 65 () ()	52 53 54 5 (t) 5 (t) 57 58 59	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants ※ R.P. Marzilli & Co.	66 69 68 65 60 (t) 99 (t) 53 (t) N/R	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,200,000 \$20,200,000 \$20,000,000 \$19,837,533	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Slidell, La. Medway, Mass.	278 281 283 211 N/A 180 300 140	7% -3% 9% 3% -2% 55% -10% -4%	N/A 20% 5% 3% 2% -15% 25% 5%	30% 53% 69% N/A 15% 16% 45% 14%	0% 0% 22% N/A 1% 55% 1%	55% 37% 15% 4% 85% 77% N/A 80%	15% 8% 7% 3% N/A 5% N/A 0%	0% 0% 0% N/A 0% N/A 0%	100% 57% 28% N/A 15% 100% 5%	0% 43% 67% 100% 85% 0% 95%	
65 65 ((((70 70	52 53 54 5 (t) 5 (t) 57 58 59 0 (t) 0 (t)	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants * R.P. Marzilli & Co. * Berghoff Design Group DLC Resources David J. Frank Landscape Contracting	66 69 68 65 60 (t) 99 (t) 53 (t) N/R N/R 73 73 75	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,260,700 \$20,200,000 \$20,200,000 \$20,200,000 \$19,837,533 \$19,200,000 \$18,800,000 \$18,800,000	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Slidell, La. Medway, Mass. Scottsdale, Ariz. Phoenix Germantown, Wis.	278 281 283 211 N/A 180 300 140 280 295 300	7% -3% 9% 3% -2% 55% -10% -4% 5% 4.4% 8%	N/A 20% 5% 3% 2% -15% 25% 5% 5% 6% 6% 10%	30% 53% 69% N/A 15% 16% 45% 14% 50% 100% 34%	0% 0% 9% 22% N/A 1% 55% 1% 0% 0% 2%	55% 37% 15% 4% 85% 77% N/A 80% 50% 0% 38%	15% 8% 7% 3% N/A 5% N/A 0% 0% 0%	0% 0%	100% 57% 28% N/A 15% 100% 5% 20% 100% 65%	0% 43% 67% 100% 85% 0% 95% 80% 0% 20%	
65 65 6 ((((((((((((((((52 53 54 5 (t) 5 (t) 5 (t) 57 58 58 59 0 (t) 0 (t) 72	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants * R.P. Marzilli & Co. * Berghoff Design Group DLC Resources David J. Frank Landscape Contracting Naturescape	66 69 68 65 60 (t) 99 (t) 53 (t) N/R N/R 73 75 70	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,200,000 \$20,200,000 \$20,200,000 \$20,200,000 \$19,837,533 \$19,200,000 \$18,800,000 \$18,800,000 \$18,588,779	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Sildell, La. Medway, Mass. Scottsdale, Ariz. Phoenix Germantown, Wis. Muskego, Wis.	278 281 283 211 N/A 180 300 140 280 295 300 N/A	7% -3% 9% 3% -2% 55% -10% -4% 5% 4.4% 8% 1.36%	N/A 20% 5% 3% 2% -15% 25% 5% 5% 6% 10% 5%	30% 53% 69% N/A 15% 16% 45% 14% 50% 100% 34% 10%	0% 0% 9% 22% N/A 1% 55% 1% 0% 0% 0% 2% 80%	55% 37% 15% 4% 85% 77% N/A 80% 50% 0%	15% 8% 7% 3% N/A 5% N/A 0% 0% 0%	0% 0%	100% 57% 28% N/A 15% 100% 5% 20% 100% 65% 10%	0% 43% 67% 100% 85% 0% 95% 80% 0% 20%	
65 65 65 65 65 6 6 70 70 70 70 70	52 53 54 5 (t) 5 (t) 57 58 59 0 (t) 0 (t)	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants * R.P. Marzilli & Co. * Berghoff Design Group DLC Resources David J. Frank Landscape Contracting	66 69 68 65 60 (t) 99 (t) 53 (t) N/R N/R 73 73 75	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,260,700 \$20,200,000 \$20,200,000 \$20,200,000 \$19,837,533 \$19,200,000 \$18,800,000 \$18,800,000 \$18,588,779 \$18,497,192	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Slidell, La. Medway, Mass. Scottsdale, Ariz. Phoenix Germantown, Wis.	278 281 283 211 N/A 180 300 140 280 295 300	7% -3% 9% 3% -2% 55% -10% -4% 5% 4.4% 8%	N/A 20% 5% 3% 2% -15% 25% 5% 5% 6% 6% 10%	30% 53% 69% N/A 15% 16% 45% 14% 50% 100% 34%	0% 0% 9% 22% N/A 1% 55% 1% 0% 0% 2%	55% 37% 15% 4% 85% 77% N/A 80% 50% 0% 38% 0% 15%	15% 8% 7% 3% N/A 5% N/A 0% 0% 0%	0% 0%	100% 57% 28% N/A 15% 100% 5% 20% 100% 65%	0% 43% 67% 100% 85% 0% 95% 80% 0% 20%	
	52 53 54 5(t) 5(t) 57 58 59 0(t) 72 73	Teufel Landscape CleanScapes Gibbs Landscape Co. Swingle Lawn, Tree and Landscape McHale Landscape Frank and Grossman Landscape Contractors Rotolo Consultants ※ R.P. Marzilli & Co. ※ Berghoff Design Group DLC Resources David J. Frank Landscape Contracting Naturescape Angler Environmental	66 69 68 65 60 (t) 99 (t) 53 (t) N/R N/R 73 75 70 96	\$21,375,621 \$20,972,000* \$20,716,532 \$20,260,700 \$20,200,000 \$20,200,000 \$20,200,000 \$20,200,000 \$19,837,533 \$19,200,000 \$18,800,000 \$18,800,000 \$18,588,779	Hillsboro, Ore. Austin, Texas Smyrna, Ga. Denver Upper Marlboro, Md. San Francisco Slidell, La. Medway, Mass. Scottsdale, Ariz. Phoenix Germantown, Wis. Muskego, Wis. Warrenton, Va.	278 281 283 211 N/A 180 300 140 280 295 300 N/A 120	7% -3% 9% 3% -2% 55% -10% -4% 5% 4.4% 8% 1.36% 38%	N/A 20% 5% 3% 2% -15% 25% 5% 5% 6% 10% 5% 5% 5%	30% 53% 69% N/A 15% 16% 45% 14% 50% 100% 34% 10% 5%	0% 0% 9% 22% N/A 1% 55% 1% 0% 0% 0% 0% 2% 80% N/A	55% 37% 15% 4% 85% 77% N/A 80% 50% 0%	15% 8% 7% 3% N/A 5% 0% 0% 0% 0% 3% 0%	0% N/A	100% 57% 28% N/A 15% 100% 5% 20% 100% 65% 10% 25%	0% 43% 67% 100% 85% 95% 80% 0% 20% 90% 25%	
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