



**43%** of IT decision makers want to improve the efficiency of their Apple device management strategies.

**Source:**  
IDG Research commissioned by WEI, March 2019.

.....

**We help our clients architect and implement a unified endpoint management solution that complies with corporate policies and achieves a positive end user experience.**

## ACCELERATE THE DIGITAL WORKPLACE WITH APPLE

**The workplace can be anywhere.** Employees want the freedom to work from anywhere on any device and they expect that experience to be seamless. The growing popularity of Apple® in the work environment has IT professionals increasingly investigating the right way to deploy these devices within the enterprise, and that's where WEI can help.

As trusted experts in managing Apple devices in the enterprise we recognize there are several challenges that IT teams face when trying to standardize Apple in their environment. Not because it is hard or overly complex, but because it is different from traditional methods, and different from what most IT teams are familiar with.

WEI can help you quickly and efficiently integrate Apple into your enterprise with full lifecycle support, so you can deliver the new digital workplace experience your users have come to expect.

WEI's Apple experience and expertise combined with value added services:

- Help you cut through noise during the research process
- Limit implementation and operational expenses
- Enable your teams to manage the Apple environment more efficiently
- Help you deliver a thrilling Apple experience that empowers your users



Authorized Reseller

.....

## WHAT IS APPLE BUSINESS MANAGER?

Apple Business Manager (ABM) helps businesses easily deploy and configure Apple devices by automating the enrollment and configuration of Apple OS X and iOS devices.

WEI will help you set up a comprehensive Apple device enrollment process to ensure that all devices are correctly enrolled, configured and even outfitted with the appropriate accessories when they reach their respective end users.

.....

**It's not about just deploying devices.** Many organizations are looking to combine device management, application management, and control across all devices in their environments including laptops, desktops, tablets, mobile devices and IoT devices in a unified end point management solution. We help our customers architect and implement a unified endpoint management solution that complies with corporate policies and achieves that positive end user experience.

## APPLE SERVICES ACROSS THE LIFECYCLE

WEI provides a suite of services designed to support the product lifecycle. The following services enable a zero-touch model for deploying Apple in the enterprise:

### **Mobile Device Management & Enterprise Mobility Managers**

It's not just device management. For organizations who are simply looking to remotely manage and secure devices an MDM may still be the right solution, however more and more organizations need to extend that control to the application environment which is why EMMs are designed to automate device and application management for IT while delivering on the promise of enhanced end user productivity. We're finding that many MDMs are moving toward EMM capabilities. WEI helps to delineate the differences and architect the right solution for each customer and use case.

WEI's experience working with several MDM and EMM solutions help you with efficient device and application lifecycle management, such as **Jamf Pro, VMware Airwatch, Workspace ONE, SureMDM, SOTI**, among others. Whether cloud-based, SaaS-based, or on-premises based, we implement and architect the best policies for the end user experience.

### **Security & authentication design and architecture**

All mobility solution design requires a strong security and authentication strategy to accommodate the digital workplace. Network security, directory integration, multifactor authentication methods, threat analysis, and endpoint security are all critical considerations in WEI's architecture and design services.

### ***Provisioning & imaging solutions***

The world of platform and application provisioning has dramatically changed. WEI leverages current methodologies to enable our customers to have a streamlined and 'zero-touch' provisioning model eliminating the manual efforts to deploy devices and applications. WEI's provisioning, inventory, and program management solutions complement IT efforts to create a seamless cradle to grave deployment solution.

### ***Update & patch management strategies***

WEI can help customize an MDM and EMM solution to provide a patch management strategy that complies with organizational policies and requirements. We develop solutions that make critical patch and update management automated, enforceable, and simple.

### ***Training***

We enable our customers to take control of their environment through hands-on training. Working with the Apple experts at WEI, our customers learn how to tackle the evolution of the solution as endpoint management changes. WEI helps you build the right foundation for success.

## **YOUR INNOVATIVE APPLE PARTNER**

Apple devices throughout the enterprise can empower the mobile workforce, but they must also be integrated, supported, easy to use, and create an exceptional user experience—and WEI can enable IT to deliver on the promise of the Apple experience.

### ***WEI has the expertise to help accelerate the digital workplace with Apple.***

As an Apple authorized reseller, the team at WEI has the experience and in-house expertise to drive down operational costs and increase efficiency, while accelerating the digital workplace. Ask us how we've helped countless enterprise IT teams implement a unified architecture that achieves operational excellence deploying and managing Apple in the enterprise. **Contact us today.**



**53%** of IT decision makers said Apple devices (including Mac) are an integral part of their mobility strategy.

**Source:**  
IDG Research commissioned by WEI, March 2019.

## ABOUT WEI

**WEI is an innovative,  
full service, customer centric  
IT solutions provider.**

**Why WEI? Because we care.  
Because we go further.**


At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 30 years.

---

 [info@wei.com](mailto:info@wei.com)

 800.296.7837

 [www.wei.com](http://www.wei.com)

 43 Northwestern Drive  
Salem, NH 03079

Apple, the Apple logo are trademarks of Apple Inc, registered in the US and other countries.