![ProvenIT finance logo]

Management Consulting

Why we are qualified

- Practitioner based approach
- Decades of experience
- Depth and balance of experience in both IT and Finance
- Subject matter expertise that exceeds the common market
- Unique IP

How we deliver

- Defined framework
- Holistic approach that comprehends the key elements required to drive success
- Drive decision making via itfm processes
- Holistic approach that comprehends both technology and business operational realities

What you get from this

- IT Value focused
- Strategy
- Scorecards
- Stakeholder reporting – relevant insights to the right level
- Interpretation of data to drive insights
- Demonstrated paths to success – rapidly identify paths to success
- Support leadership in effective communication of value

Management Consulting

Driving value from your organization's IT investment is a critical capability no matter what your industry. Proven IT Finance is a leading provider of the key capabilities required to drive IT and business decision making maturity. Through an established set of practices, Proven IT Finance delivers a consistent, proven approach that links the cost of IT to the decisions that drive it.

Our Management Consulting practice provides facilitation, assessment, design, education, and a communication approach that drives insight to the value IT delivers and creates a consistent value dialogue with the business. Using industry standard software, industry leading experienced practitioners, and a recognized framework approach enables Proven IT Finance to deliver success for your organization in the shortest time possible.

Proven IT Finance brings a unique combination of IT and finance knowledge and specific IP developed to enable rapid and complete solution implementation.

Customer Success Story

The client cost model was well established – had been implemented for 2+ years, but the analytics portion of the Blueprint was not mature. Within weeks of working with key individuals, using IT cost model analytics best practices, Proven IT Finance was able to identify $2M of cost reduction opportunities. The Blueprint Assessment revealed a gap in the decision making process that unfairly weight ed cost over performance and value. By creating a scorecard that leveraged best practices in both financial and operational metrics, 11 IT Tower service owners were able to construct clean, clear dashboards. By more equally weighting cost, performance, and value with quantified metrics, service owners were able to effectively communicate investment and spend decisions to senior management. As a result, IT decisions now more closely reflect the business needs and expectations.

Blueprint of Success

Validated through years of real world practice, the Blueprint has consistently demonstrated the ability to:

- Assess completeness of current IT Financial Management competency
- Identify and prioritize gaps and opportunities that will drive immediate value and establish a roadmap for sustainable maturation
- Introduce and embed best practices into your IT Financial Management process to create an ongoing ability to grow and improve

Outcomes the Blueprint Delivers

Goal Seek – Driving a cost footprint for IT that is consistent with the way the business demands and consumes IT services
Cost Reduction – Balancing the tradeoffs between IT performance and IT risk with the expense goal of the organization
IT Value – Effectively communicating the IT value story to every IT stakeholder across the organization
IT Decision Enablement – Create visible linkage between business decisions and the IT costs driven by those decisions